SUDITI INDUSTRIES LTD.

Admin office: C-3/B, M.I.D.C., T.T.C. Industrial Area, Pawne Village, Turbhe, Navi Mumbai – 400 705
Tel. No: 67368600/10, web site: www.suditi.in E-mail: cs@suditi.in CIN: L47711MH1991PLC063245
Regd.Office: C-253/254, MIDC, TTC INDL.AREA, PAWNE VILLAGE, TURBHE, NAVI MUMBAI – 400 705.

Date: 27/10/2026

To,
The Secretary,
Listing Department
Bombay Stock Exchange Ltd
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai – 400 001

Company Scrip Code: 521113

Sub: - Submission of Investor Presentation

Dear Sir,

Pursuant to Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI Listing Regulations") (as amended) and other applicable provisions of SEBI Listing Regulations, please find enclosed herewith the revied/updated Investor Presentation of **Suditi Industries Limited** for October 2026.

Kindly take the same on your record.

Thanking You.

Yours faithfully,

For SUDITI INDUSTRIES LIMITED

PAWAN AGARWAL
Digitally signed by PAWAN AGARWAL
Date: 2026.10.27 15:46:52 +05'30'

Pawan Agarwal
Director
DIN: 00808731

Encl: As Above.

SUDITI INDUSTRIES LTD.

Investor Presentation

October 2026

GINI & JONY



Snapshot

SUDITI INDUSTRIES LTD.

GINI & JONY

35
Years of legacy

16
States covered

7,500
SKU's

517
Retail Sales point #

55
Exclusive Brand Outlets (EBO's) #

225
Multi Brands Outlets (MBO's) #

19%
5-year Revenue CAGR*

0.09x
Debt to Equity*

21%
ROE (%)*

* *Figures as of FY26*
\# *Figures as of Q1-FY27*



SUDITI INDUSTRIES LTD.

GINI & JONY

Company Overview

Company Overview

Suditi Industries, Incorporated in 1991, is an integrated textile and apparel company with capabilities across knitting, dyeing, printing, finishing, and garmenting.

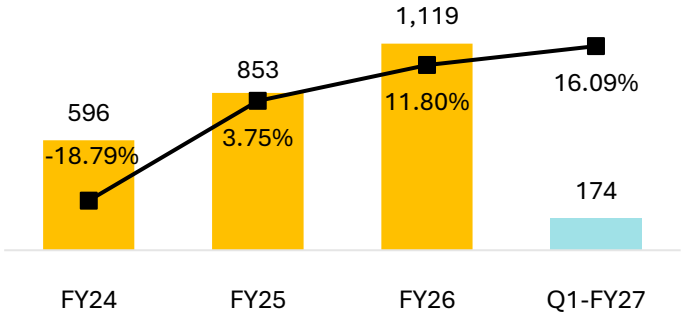
Evolved from a contract textile manufacturer into a branded kidswear player, with its flagship brand “Gini & Jony”.

Gini & Jony is an established kidswear brand with over four decades of presence in India, which was acquired by Suditi in 2024.

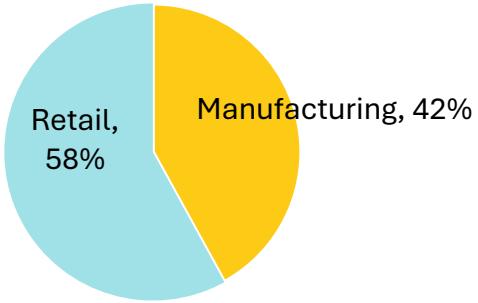
Distributing apparel through EBOs, MBOs, outright distribution and e-commerce marketplaces, supported by an asset-light vendor sourcing network across India and overseas.

Headquartered in Navi Mumbai, the Company operates modern manufacturing and processing facilities supporting its textile and apparel operations.

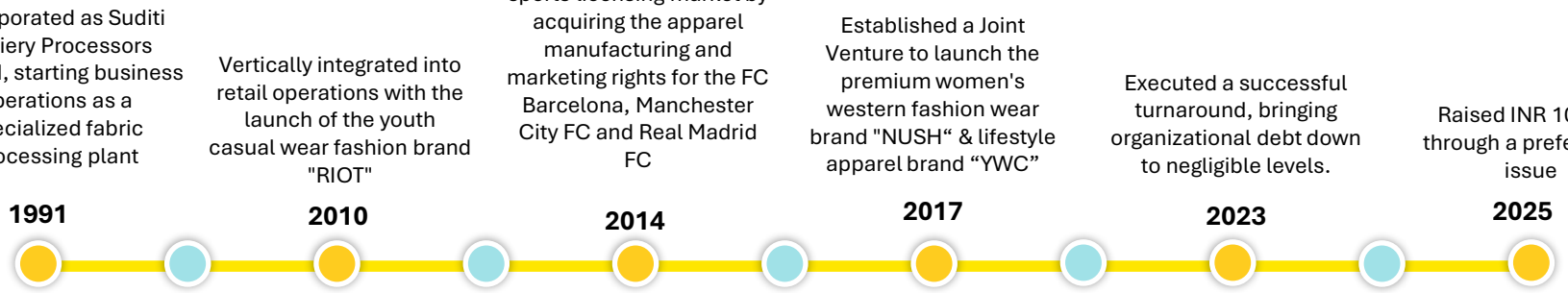
Standalone Revenue (INR Mn) and EBITDA Margins (%)



Revenue Mix FY26



Our Legacy


1991
Incorporated as Suditi Hosiery Processors Limited, starting business operations as a specialized fabric processing plant
1996
Listed on the BSE
2010
Vertically integrated into retail operations with the launch of the youth casual wear fashion brand "RIOT"
2013
Secured the perpetual trademark, distribution rights, and associated goodwill for the "RIOT" brand under a formal assignment agreement
2014
Entered the specialized sports licensing market by acquiring the apparel manufacturing and marketing rights for the FC Barcelona, Manchester City FC and Real Madrid FC
2015
Formed retail-focused subsidiaries Suditi Sports Apparel Limited and Suditi Design Studio Limited to drive targeted brand expansions
2017
Established a Joint Venture to launch the premium women's western fashion wear brand "NUSH“ & lifestyle apparel brand “YWC”
2020
Post-pandemic, Suditi closed down its underperforming celebrity retail labels (Riot, Nush, and YouWeCan) to minimize losses and completely restructured its strategy
2023
Executed a successful turnaround, bringing organizational debt down to negligible levels.
2024
Acquired Gini & Jony for a consideration of INR 185 Mn
2025
Raised INR 107 Mn through a preferential issue

Senior Leadership Team

SUDITI INDUSTRIES LTD.

GINI & JONY

Mr. Pawan Agarwal
Chairman

Mr. Pawan Agarwal holds a bachelor's degree in commerce and has more than 3 decades of experience in the finance, marketing & other related matters with particular expertise in the manufacture and export of garments.

Mr. Raja Gopal Chinaraj
Whole-Time Director & CEO

Mr. Raja Gopal Chinraj holds a B.Tech. in Textiles and a Post Graduate Diploma in Wet Processing and brings over 45 years of experience in the textile industry. He has expertise in the technical and commercial aspects of product development and research.

Mr. Vivek Gangwal
Independent Director

Mr. Vivek Gangwal is a qualified Chartered Accountant with over 20 years of experience across primary and secondary market operations, with expertise in portfolio management and equity research.

Mrs. Krina Gala
Independent Director

Mrs. Krina Gala is a post-graduate with wide experience in finance, administration, policy management, business and marketing with industry expertise in the family business

Mr. Harsh Agarwal
CEO Gini & Jony

Mr. Harsh Agarwal is a member of the promoter family of Suditi Industries Limited and leads the revival and transformation of Gini & Jony, with a focus on modernisation and leveraging the brand's strong consumer goodwill.

Ms. Seeta Shah
CFO

Ms. Seeta Shah serves as the Chief Financial Officer of Suditi Industries Limited, having been appointed to the position in May 2024. She brings experience across accounts and financial management.

Mrs. Nidhi Grover
CS

Mrs. Nidhi Grover is an Associate Member of the Institute of Company Secretaries of India (ICSI) with experience in corporate laws, regulatory compliance and secretarial functions.



SUDITI INDUSTRIES LTD.

GINI & JONY

Business Overview

Business Overview

SUDITI INDUSTRIES LTD.

GINI & JONY

Established Brand with Strong Legacy
Gini & Jony is a 45-year-old kidswear brand with high consumer trust and strong recall across generations.

Pan-India Omnichannel Presence
Wide reach through 55 EBOs, 225 multi-brand stores, distributors and leading e-commerce marketplaces across 100+ cities.

Focused Shift Towards Branded Retail
Strategic pivot from a manufacturing-led business to a brand-led, retail-focused model with Gini & Jony as the core growth engine.

Reviving and Modernising Gini & Jony
Modernising the brand proposition, upgrading store experience and strengthening consumer engagement to unlock the brand's true potential.

Expanding the Brand Ecosystem
Introducing GJ Baby and expanding into new product categories, D2C and e-commerce to create multiple growth avenues.

Scalable Growth Platform
With a strong brand, growing retail footprint and omni-channel capabilities, Suditi is building Gini & Jony into a scalable national kidswear platform.



Product Lifecycle

SUDITI INDUSTRIES LTD.

GINI & JONY

Design
Trend-driven designs

→

Raw Material
Sourcing high quality yarn

→

Knitting
In-house Knitting

→

Dyeing & Printing
Advanced dyeing and printing

→

Finishing
Feel, strength, and quality

→

Cutting & Stitching
Final product for our little stars

↓

Quality Check
Multistage quality check to ensure high standards

←

Warehousing
Real-time inventory visibility

←

Omnichannel Distribution

↓

EBO's
COCO, COFO and FOFO

MBO
Large and small format stores

Mom n Pop Stores

E-commerce
Myntra & AJIO



Products

SUDITI INDUSTRIES LTD.

GINI & JONY

1 Top Wear
ASP: INR 331




T-Shirts Shirts

2 Bottom Wear
ASP: INR 476





Jeans Shorts Trousers

3 Dresses
ASP: INR 441




Dresses / Jump Suits

4 Winter Wear
ASP: INR 472




Sweaters

5 Heavy Winter
ASP: INR 600





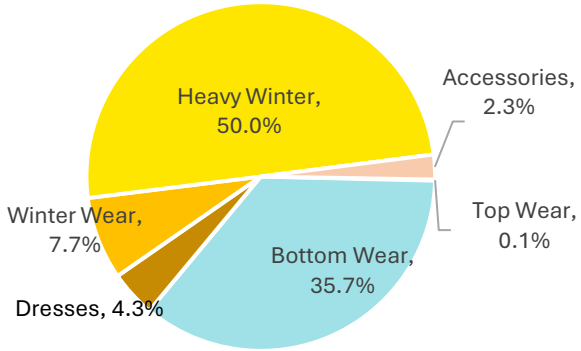
Heavy Winter Jackets

6 Accessories
ASP: INR 217



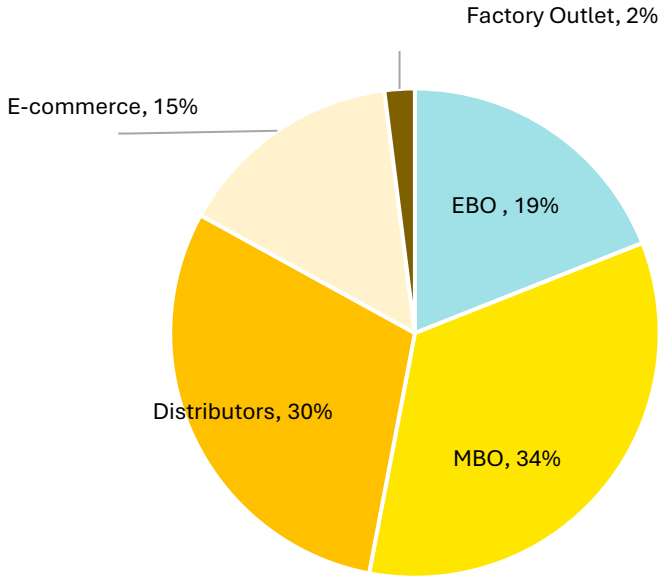
Caps/ Bags/ Bottles, Etc

FY26 Revenue Mix

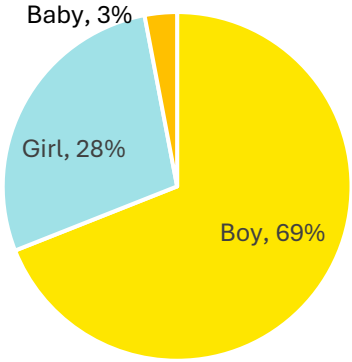


Segmental Mix

Revenue Mix by Channel



Revenue Mix by Customer





Boy
ASP: INR 402



Girl
ASP: INR 386



Baby
ASP: INR 375

Note: Standalone Retail Figures as on FY26

Strong Distribution Network & Omnichannel Presence

55
Exclusive Brand Outlets (EBOs)

41
Factory Outlets (FSOs)

16
Large Format Stores (LFS)

168
Shop-in-Shop (SIS) Locations

237
Mom-n-pop stores

51%
Revenue from E-commerce

E-commerce

Myntra, AJIO, cocoblu, Flipkart, TATA CLiQ FASHION

FSO

Fashion Factory | Surya | Dedhia & Other

Wider Reach
Strong footprint across metros & emerging cities

Omnichannel Strength
Seamless experience across offline & online

Customer First
Delivering fashion, quality & value to every family

Scalable Growth
Expanding network to drive future growth

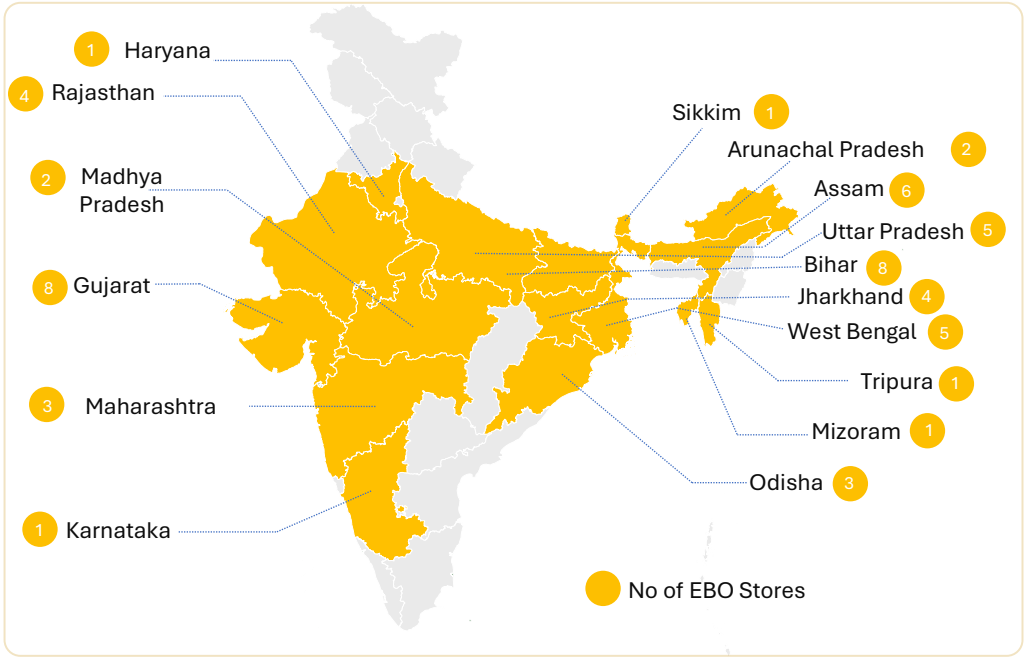
Note: Figures as on Q1-FY27

Geographic Presence

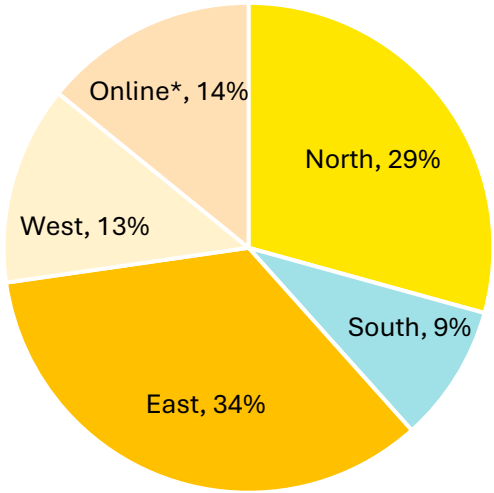
SUDITI INDUSTRIES LTD.

GINI & JONY

16 States	21 COFO	30 FOFO	4 COCO



Retail Revenue from Different Regions FY26



Note: Figures as on Q1-FY27

*Online revenue recorded Pan-India

Smart Inventory Management

SUDITI INDUSTRIES LTD.

GINI & JONY

The Challenge in Apparel

High SKU Complexity
Size x Colour x Style x fit

Demand Volatility
Seasonal trends & short product life cycles

Inventory in the wrong place
Stock outs or excess stock

Higher Returns lead to Lower Margins

How We Differentiate

Demand Planning
AI/ML driven forecasting at the store level across style, size, and colour

Allocation & Replenishment
Based on the sales velocity and potential of each sales point

Inventory and Distribution optimization
Real-time visibility and quick action across warehouses and stores

Outcome

Reduced Sales Returns
Less unsold inventory returned to us from sales points

Improved Margins
Lower write-offs of unsold and obsolete inventory

Stronger Cash Conversion
Higher inventory turnover to drive Working capital days down

Better Availability where demand is high & Less Excess where demand is low

Retail Footprint

SUDITI INDUSTRIES LTD.

GINI & JONY

EBO's







LFS



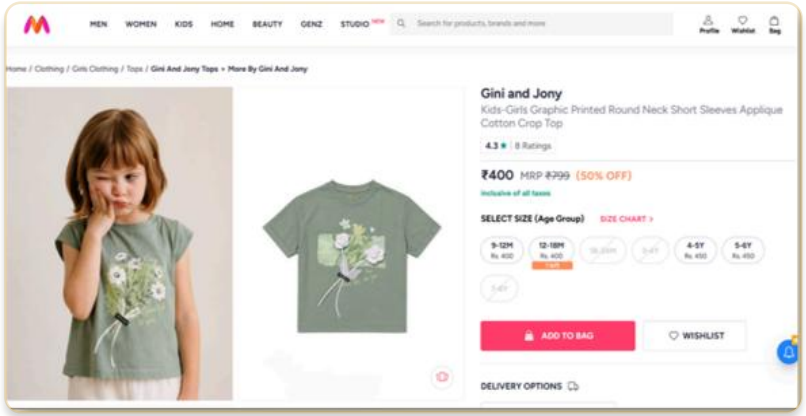
SIS

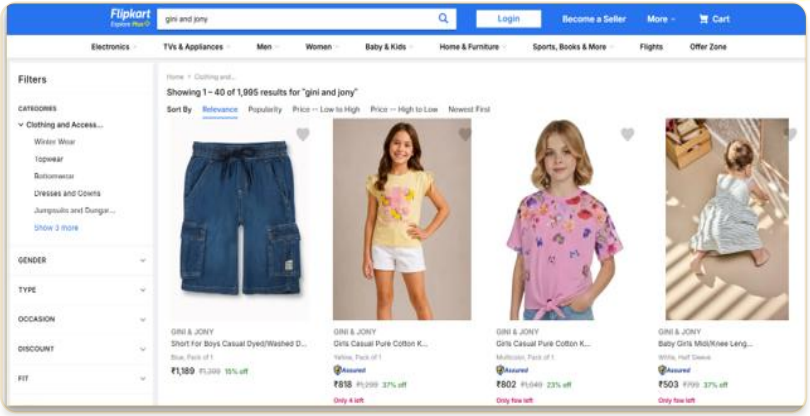


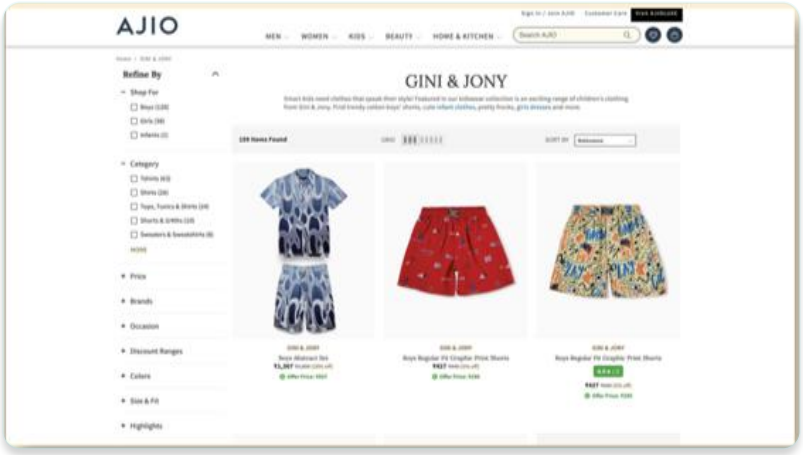
E-commerce Footprint

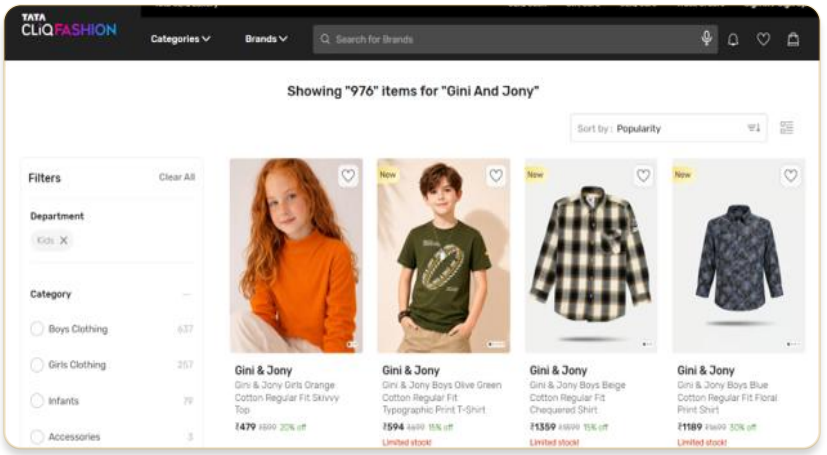
SUDITI INDUSTRIES LTD.

GINI & JONY









Marketing Initiatives

SUDITI INDUSTRIES LTD.

GINI & JONY









SUDITI INDUSTRIES LTD.

GINI & JONY

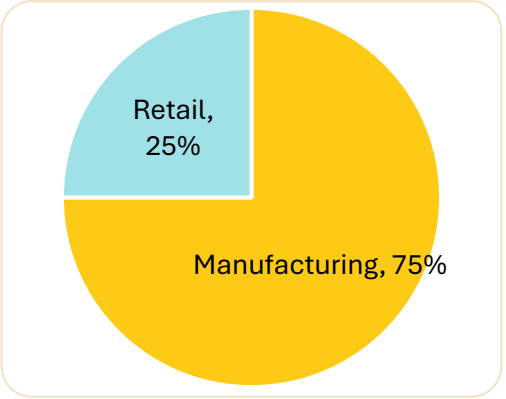
Strategic Overview

Shifting Gears and Rebuilding Legacy

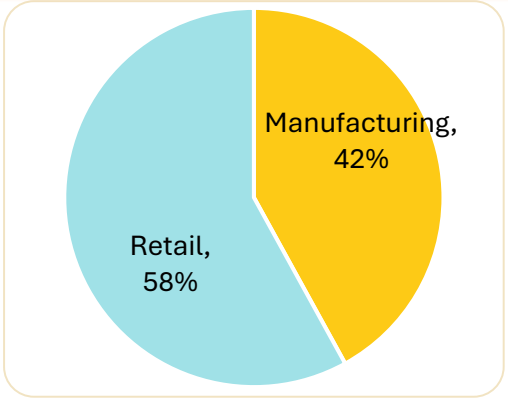
SUDITI INDUSTRIES LTD.

GINI & JONY

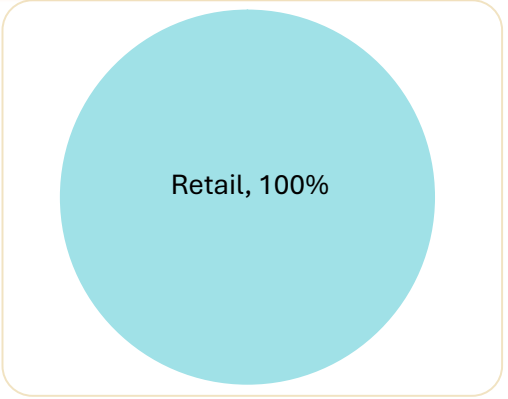
Revenue from Different Business Models



FY25



FY26



FY30E

Strategic Pivot from Manufacturing to Brand led growth

FY26
Stabilize

- Integrate Gini & Jony Acquisition
- Repair balance sheet

FY27
Revive

- Launched Gini & Jony Baby
- E-comm & D2C Website Push
- Add more COCO Stores

FY28 Onwards
Expand

- Become a National Kidswear Brand
- Aggressively scale up EBO network & Digital channels

Vision & Strategic Roadmap

SUDITI INDUSTRIES LTD.

GINI & JONY

In-House Operations
Transition marketplace seller operations and key e-commerce functions to an in-house model for greater control, efficiency, and profitability.

Platform Expansion
Launch and scale operations across new growth platforms including: Nykaa Fashion, FirstCry, Zepto, Blinkit, Swiggy Instamart etc.

Fashion Platform Push
Collaborate closely with next-generation fashion and lifestyle platforms such as: ZILO, Kiddo, Silkk and other high-growth niche marketplaces.

Strengthen Online Product Portfolio
Scale best-selling categories and SKUs through a dedicated online-focused manufacturing unit, enabling faster go-to-market and consistent availability.

Omni-Channel / Warehouses
Multi-region warehouses for faster delivery and regional coverage.

Top-10 Brand Goal
To achieve Top-10 ranking in kidswear/niche category across all marketplaces.





SUDITI INDUSTRIES LTD.

GINI & JONY

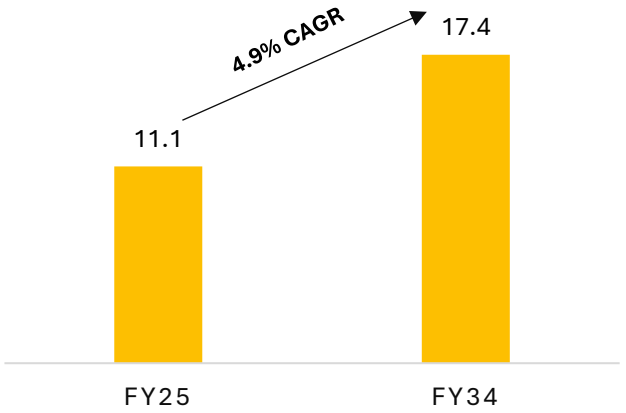
Industry Overview

Indian Kidswear Industry Landscape

Growth Drivers for Indian Kidswear Market:

- **Large & Growing Child Population** – A sizeable addressable consumer base supports sustained category growth.
- **Rising Disposable Incomes** – Higher household incomes are driving greater spending on children's apparel.
- **Premiumisation of Kidswear** – Parents increasingly prefer branded, better-quality and fashion-forward products.
- **Higher Purchase Frequency** – Rapid growth of children drives frequent replacement and repeat purchases.
- **Shift to Organised Retail** – Consumers are steadily moving from unbranded products towards organised and branded players.
- **E-commerce Penetration** – Online channels are expanding kidswear access across Tier-II and Tier-III cities.
- **Increasing Fashion Consciousness** – Social media and global trends are making kidswear an increasingly fashion-led category.

Indian Kidswear Market Size (USD Bn)



Source: IMARC Group Report

Strong demographics, increasing wallet share and organised retail penetration provide a long-term runway for kidswear growth.

Kidswear's Shift: Brand-Led, Organized Growth

SUDITI INDUSTRIES LTD.

GINI & JONY

Why the Shift?

Brand Trust

Parents increasingly trust established kidswear brands.

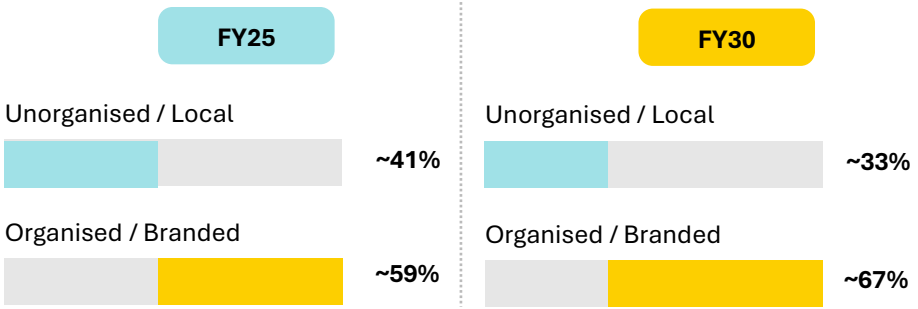
Consistent Quality

Organised players offer better fabric, safety standards and durability.

Wider Retail Reach

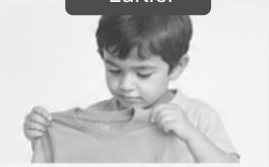
Expanding store networks and online presence drive accessibility.

Organised Players are Gaining Market Share



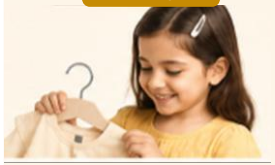
The next phase of kidswear growth will be driven by brands, not just volumes.

Earlier



- Functional Clothing
- Price-led
- Unbranded

Today



- Fashion + comfort
- Quality-conscious parents
- Organized Retail

Tomorrow



- Brand preference
- Premiumization
- Omnichannel shopping

Source: Statista ; IMARC Group Report



SUDITI INDUSTRIES LTD.

GINI & JONY

Financial Overview

Standalone Income Statement

SUDITI INDUSTRIES LTD.

GINI & JONY

Particulars (INR Mn)	FY24	FY25	FY26	Q1-FY27
Operational Income	**596**	**853**	**1,119**	**174**
Total Expenses	708	821	987	146
EBITDA	**(112)**	**32**	**132**	**28**
EBITDA Margin (%)	***NA***	***3.75%***	***11.80%***	***16.09%***
Depreciation	27	29	38	11
Finance Cost	18	3	6	1
Other Income	35	12	12	-
PBT	**(122)**	**12**	**100**	**16**
Tax	(3)	(12)	3	-
PAT	**(119)**	**24**	**97**	**16**
PAT Margin (%)	***NA***	***2.81%***	***8.67%***	***9.20%***
Other Comprehensive Income	1	(1)	(1)	-
Total Comprehensive Income	**(118)**	**23**	**96**	**16**
Diluted EPS (INR)	(4.48)	0.84	1.84	0.30

Standalone Balance Sheet

SUDITI INDUSTRIES LTD.

GINI & JONY

Particulars (INR Mn)	FY24	FY25	FY26
Equity			
Equity share capital	264	396	496
Other equity	(243)	8	331
Share warrants/Application money	-	85	137
Total Equity	**21**	**489**	**964**
Liabilities			
Non-Current Liabilities			
Financial Liabilities:			
- Borrowings	12	18	21
Provisions	4	6	6
Other non-current liabilities	52	35	16
Total Non-Current Liabilities	**68**	**59**	**43**
Current Liabilities			
Financial Liabilities:			
- Borrowings	13	9	45
- Trade payables	209	254	273
- Other financial liabilities	16	10	11
Provisions	2	1	3
Other current liabilities	192	130	56
Total Current Liabilities	**432**	**404**	**388**
Total Equity & Liabilities	**521**	**952**	**1,395**

Particulars (INR Mn)	FY24	FY25	FY26
Non-Current Assets			
Property, Plant and Equipment	111	54	74
Right of use assets	-	45	43
Intangible assets	-	192	183
Financial Assets:			
- Loans	23	22	24
- Others financial assets	7	1	5
-Investments	21	21	9
Deferred tax assets (net)	5	17	13
Total Non-Current Assets	**167**	**352**	**351**
Current Assets			
Inventories	31	36	65
Financial Assets:			
- Trade receivables	293	477	771
- Cash and cash equivalents	2	7	151
Current Tax Assets (Net)	15	16	8
Other Current Assets	13	64	49
Total Current Assets	**354**	**600**	**1,044**
Total Assets	**521**	**952**	**1,395**

Consolidated Income Statement

SUDITI INDUSTRIES LTD.

GINI & JONY

Particulars (INR Mn)	FY24	FY25	FY26	Q1-FY27
Operational Income	**677**	**955**	**1,213**	**174**
Total Expenses	796	918	1,079	146
EBITDA	**(119)**	**37**	**134**	**28**
EBITDA Margin (%)	**NA**	**3.87%**	**11.05%**	**16.09%**
Depreciation	27	29	39	11
Finance Cost	21	6	7	1
Other Income	47	17	21	-
PBT before Exceptional Items	**(120)**	**19**	**109**	**16**
Profit/(Loss) in joint venture	(1)	-	-	-
PBT	**(121)**	**19**	**109**	**16**
Tax	(3)	(12)	4	-
PAT	**(118)**	**31**	**105**	**16**
PAT Margin (%)	**NA**	**3.25%**	**8.66%**	**9.20%**
Other Comprehensive Income	1	-	-	-
Total Comprehensive Income	**(117)**	**31**	**105**	**16**
Diluted EPS (INR)	(4.43)	1.11	2.00	0.30

Consolidated Balance Sheet

SUDITI INDUSTRIES LTD.

GINI & JONY

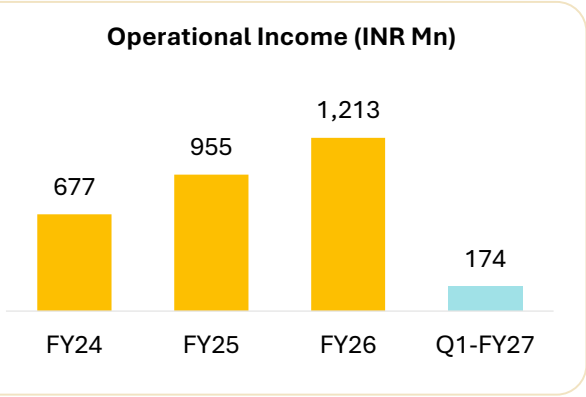
Particulars (INR Mn)	FY24	FY25	FY26
Equity			
Equity share capital	264	396	496
Other equity	(477)	(221)	123
Share warrants/Application money	-	85	137
Non-Controlling Interest	(3)	-	-
Total Equity	**(216)**	**260**	**756**
Liabilities			
Non-Current Liabilities			
Financial Liabilities:			
- Borrowings	15	21	23
Provisions	5	7	6
Other non-current liabilities	51	35	16
Total Non-Current Liabilities	**71**	**63**	**45**
Current Liabilities			
Financial Liabilities:			
- Borrowings	39	58	45
- Trade payables	227	270	274
- Other financial liabilities	21	11	11
Provisions	2	1	3
Other current liabilities	321	257	56
Total Current Liabilities	**610**	**597**	**389**
Total Equity & Liabilities	**465**	**920**	**1,190**

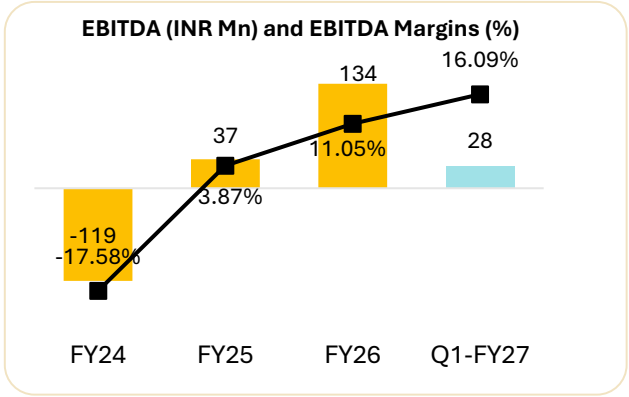
Particulars (INR Mn)	FY24	FY25	FY26
Non-Current Assets			
Property, Plant and Equipment	112	54	73
Right of use assets	-	46	45
Intangible assets	-	192	182
Financial Assets:			
- Loans	10	9	11
- Others financial assets	6	2	6
Deferred tax assets (net)	5	17	13
Total Non-Current Assets	**133**	**320**	**330**
Current Assets			
Inventories	90	82	66
Financial Assets:			
- Trade receivables	200	410	586
- Cash and cash equivalents	2	10	151
Current Tax Assets (Net)	15	16	8
Other Current Assets	25	82	49
Total Current Assets	**332**	**600**	**860**
Total Assets	**465**	**920**	**1,190**

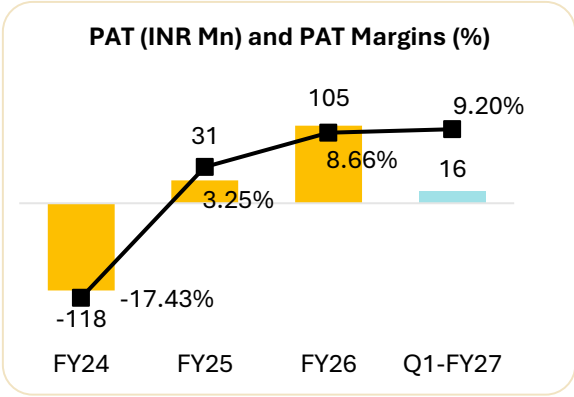
Consolidated Financial Performance

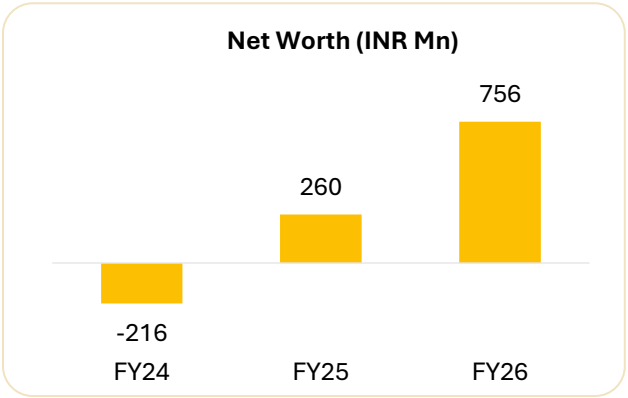
SUDITI INDUSTRIES LTD.

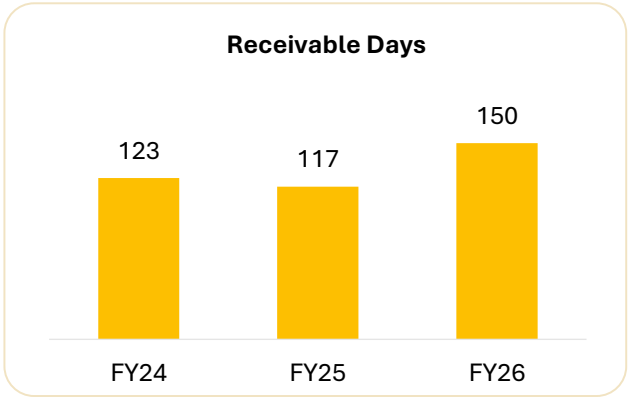
GINI & JONY









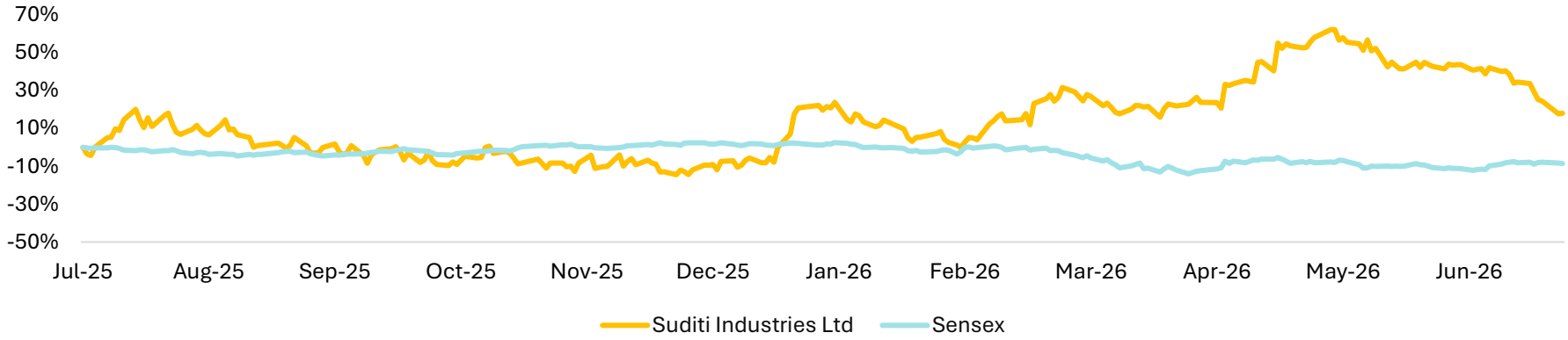


Capital Market Data

SUDITI INDUSTRIES LTD.

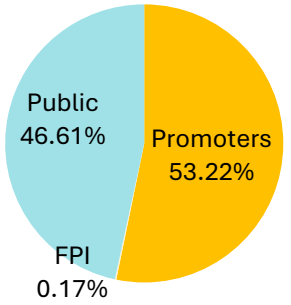
GINI & JONY

Share Price up to 30th June, 2026



Price Data (As on 30th June, 2026)	
Face Value (INR)	10.00
Market Price (INR)	75.96
52 Week H/L (INR)	108.00/52.00
Market Cap (INR Mn)	3,768.15
Equity Shares Outstanding (Mn)	49.61
1 Year Avg Trading Volume ('000)	55.05

Shareholding Pattern (As on 30th June, 2026)



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