

1 Rashi Peripherals Limited

Rashi Peripherals Limited is one of India's largest ICT product distributors, connecting global technology OEMs with a nationwide channel network. The company plays a key role in enabling technology access and adoption across India. With a strong distribution infrastructure of 700+ locations, 55 branches, 50 service centres, and 71 warehouses, RP Tech ensures efficient supply chain management and extensive last-mile reach. Through its PES and LIT verticals, it offers laptops, desktops, servers, storage, networking solutions, peripherals, lifestyle electronics, embedded semiconductors, and IT accessories, partnering with 78 global brands and over 10,300 domestic channel partners.

2 Business Segments (FY26)

Personal Computing and Enterprise Solutions (58%) - The segment focuses on providing high-performance technology products to enterprise and cloud solution providers, supported by pre and post-sales services. Its portfolio includes computers, accelerated chips, enterprise storage systems, backup solutions, security and device-management solutions. Key end users comprise of government organisations, data centers, and solution providers across industries such as banking and financial services, education, and IT services..

Lifestyle and IT Essentials (42%) - The segment focuses on the consumer-oriented distribution of lifestyle electronics, peripherals, accessories, and essential IT products. It offers a wide range of gaming products, computer peripherals, premium accessories, wearables, and everyday IT gadgets that cater to consumers' digital lifestyles, work-from-home requirements, and entertainment needs. Operating through a multi-channel distribution model, the business is fast-moving and brand-led, characterized by quicker inventory turnover.

3 Key Strengths

- Pan-India footprint with 20 regions, 55 branches, 71 warehouses, and 700+ locations.
- Over 35+ years in the ICT distribution business, giving it deep market knowledge and positioning in a competitive industry.
- Strong demand creation through brand building and channel marketing, driving better demand visibility and faster inventory turnover.
- Serves 10,000+ channel partners, with a high degree of repeat business and long standing customer ties, which supports stable revenue streams.
- Partnerships with 78+ global technology brands across enterprise and lifestyle categories.
- Broad ICT portfolio supported by value-added services such as pre-sales, solution design, credit, and warranty support.

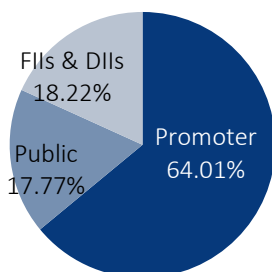
4 Key Growth Drivers

- Forge strategic OEM partnerships to strengthen product offerings and competitiveness.
- Expand into high-growth verticals to diversify revenue streams.
- Accelerate market penetration by expanding into new geographies while strengthening existing markets.
- Introduce new adjacent product segments to leverage existing channel infrastructure.
- Upsell and cross-sell through solution-based selling to improve wallet-share per partner.
- Rising digital transformation across sectors including government, BFSI, telecom, healthcare, and manufacturing is driving demand for IT infrastructure and cybersecurity solutions.
- Technology adoption across SMEs, GCCs, data centres, and Tier 2/3 cities is further accelerating IT spending.

Key Financials	FY23	FY24	FY25	FY26
Revenue from Operations (INR Mn)	94,543	1,10,947	1,37,727	1,58,273
Sales Growth (Y-O-Y)	1.51%	17.35%	24.14%	14.92%
EBITDA (INR Mn)	2,529	2,929	3,003	4,587
EBITDA Margins (%)	2.68%	2.64%	2.18%	2.90%
Net Profit (INR Mn)	1,233	1,439	2,097	2,823
Net Profit Margins (%)	1.30%	1.30%	1.52%	1.78%
Diluted EPS (INR)	29.50	31.14	31.57	41.18
Diluted EPS Growth (Y-O-Y)	(32.29)%	5.56%	1.38%	30.44%

Key Financial Ratios	FY26
Net Debt to Equity	0.43x
Fixed Asset Turnover	334.9x
Interest Coverage Ratio	4.1x
Return on Equity	14.74%
Return on Capital Employed	16.02%
Debtor Days	46
Inventory Days	56
Working Capital Days	58

Shareholding Pattern



Capital Structure

Share Price as on 31st Mar, 2026	339.6
Number of Shares o/s (Mn)	65.9
Market Capitalisation (INR Mn)	22,379
Add: Debt (INR Mn)	9,586
Add: Minority Interest	112
Less: Cash & Equivalents (INR Mn)	812
Enterprise Value (INR Mn)	31,265
Networth (INR Mn)	20,362

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