

1 Rashi Peripherals Limited

Rashi Peripherals Limited is one of India's largest ICT product distributors, connecting global technology OEMs with a nationwide channel network. The company plays a key role in enabling technology access and adoption across India. With a strong distribution infrastructure of 700+ locations, 55 branches, 50 service centres, and 70 warehouses, RP Tech ensures efficient supply chain management and extensive last-mile reach. Through its PES and LIT verticals, it offers laptops, desktops, servers, storage, networking solutions, peripherals, lifestyle electronics, embedded semiconductors, and IT accessories, partnering with 82 global brands and over 10,000 domestic channel partners.

2 Business Segments (9M-FY26)

- **Personal Computing and Enterprise Solutions (58%)** - The segment focuses on providing high-performance technology products to enterprise and cloud solution providers, supported by pre and post-sales services. Its portfolio includes computers, accelerated chips, enterprise storage systems, backup solutions, security and device-management solutions. Key end users comprise of government organisations, data centers, and solution providers across industries such as banking and financial services, education, and IT services.
- **Lifestyle and IT Essentials (42%)** - The segment focuses on the consumer-oriented distribution of lifestyle electronics, peripherals, accessories, and essential IT products. It offers a wide range of gaming products, computer peripherals, premium accessories, wearables, and everyday IT gadgets that cater to consumers' digital lifestyles, work-from-home requirements, and entertainment needs. Operating through a multi-channel distribution model, the business is fast-moving and brand-led, characterized by quicker inventory turnover.

3 Key Strengths

- Pan-India footprint with 20 regions, 55 branches, 70 warehouses, and 700+ locations.
- Over 30+ years in the ICT distribution business, giving it deep market knowledge and positioning in a competitive industry.
- Strong demand creation through brand building and channel marketing, driving better demand visibility and faster inventory turnover.
- Serves 10,000+ channel partners, with a high degree of repeat business and long standing customer ties, which supports stable revenue streams.
- Partnerships with 80+ global technology brands across enterprise and lifestyle categories.
- Broad ICT portfolio supported by value-added services such as pre-sales, solution design, credit, and warranty support.

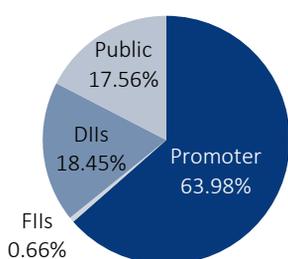
4 Key Growth Drivers

- Forge strategic OEM partnerships to strengthen product offerings and competitiveness.
- Expand into high-growth verticals to diversify revenue streams.
- Accelerate market penetration by expanding into new geographies while strengthening existing markets.
- Introduce new adjacent product segments to leverage existing channel infrastructure.
- Upsell and cross-sell through solution-based selling to improve wallet-share per partner.
- Rising digital transformation across sectors including government, BFSI, telecom, healthcare, and manufacturing is driving demand for IT infrastructure and cybersecurity solutions.
- Technology adoption across SMEs, GCCs, data centres, and Tier 2/3 cities is further accelerating IT spending.

Key Financials	FY23	FY24	FY25	9M-FY26
Revenue from Operations (INR Mn)	94,543	110,947	137,727	113,380
Sales Growth (Y-O-Y)	1.51%	17.35%	24.14%	4.99%
EBITDA (INR Mn)	2,529	2,929	3,002	3,261
EBITDA Margins (%)	2.67%	2.64%	2.18%	2.88%
Net Profit (INR Mn)	1,233	1,439	2,097	1,955
Net Profit Margins (%)	1.30%	1.30%	1.52%	1.72%
Diluted EPS (INR)	29.50	31.14	31.57	28.89
Diluted EPS Growth (Y-O-Y)	(32.29)%	5.56%	1.38%	21.44%

Key Financial Ratios	FY25
Net Debt to Equity	0.50x
Asset Turnover	3.41x
Interest Coverage Ratio	4.47x
Return on Equity	13%
Return on Capital Employed	13%
Debtor Days	42
Inventory Days	54
Working Capital Days	54

Shareholding Pattern



Capital Structure

Share Price as on 31st Dec, 2025	358.40
Number of Shares o/s (Mn)	65.90
Market Capitalisation (INR Mn)	23,618
Add: Debt (INR Mn)	9,411
Less: Cash & Equivalents (INR Mn)	350
Enterprise Value (INR Mn)	32,679
Networth (INR Mn)	18,624

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