





Vishnu Prakash R. Punglia Limited

COMPANY BACKGROUND.....

- Established in the year 1986, Vishnu Prakash R Pungalia Limited (VPRPL) is an ISO 9001:2015 certified integrated engineering, procurement and construction ("EPC") company with experience in design and construction of infrastructure projects.
- The company is promoted by the Pungalia family who are in the EPC business for last 4 decades. The leadership team is driven by Mr. Vishnu Prakash Punglia, Mr. Manohar Lal Punglia, Mr. Sanjay Kumar Punglia, Mr. Kamal Kishor Pungalia and Mr. Ajay Pungalia.
- VPRPL's principal business operations are broadly divided into four categories i.e. (i) Water Supply Projects ("WSP"); (ii) Railway Projects; (iii) Road Projects and (iv) Irrigation Network Projects. Its key customers are Central & State Government, Autonomous Bodies and Private Bodies
- VPRPL specializes in water supply contracts which includes constructing, designing, building, implementing, operating, maintaining and developing Water Supply Projects ("WSPs"). It also includes setting up Water Treatment Plants ("WTPs") along with pumping stations and laying of pipelines for supply of water.
- The company has an integrated business model with in-house execution team and a fleet of more than 500+ construction equipment which helps in reducing its dependence on third-party for key materials and services required for project execution.

BUSINESS MIX.....

| WSP | Railways | Roadways | Others |
|---|---|---|--|
| Water dams, Water Tanks, Reservoirs, Overhead tanks, Irrigation Channels | Railway Tracks, Railway Stations and allied buildings, Platforms and Bridges | Roads and highways, culverts, bridges and Flyovers. | Sewerage projects, Civil projects, Tunnelling Works, Buildings and Ware Houses |

KEY STRENGTHS.....

- Management has experience of more than four decades.
- The Company has In-House Design & Engineering Team which Enable Efficient Design & **Quick Changes**
- It owns Construction Equipment & Transportation Fleet which Reduce Pilferage, Equipment Downtime & Inefficiencies in the supply chain
- It has In-House Manufacturing Facilities that Enables Cost Control Better-Quality Management & Timely Delivery
- Company has a good return on equity (ROE) track record: 3 Years ROE 18%
- They have Presence in 11 States
- They have strong hold in Rajasthan where they are one of the leading EPC players in water supply projects.
- As on June 30, 2025, the order Book stood at INR 51,468 Mn offering strong growth visibility ahead

Key Data BSE Code 543974

| NSE Code | VPRPL |
|----------|---------|
| Reuters | VISH.NS |

Market Data (INR) As on 30th June, 2025

| Face Value | 10.00 |
|-----------------|----------------|
| СМР | 168.05 |
| 52 Week H/L | 345.85 /134.15 |
| MCAP (Mn) | 20,946.42 |
| Shares O/S (Mn) | 124.64 |

Performance As on 30th June, 2025 3M **6M** 12M 4.12% (43.23)% (17.22)% **VPRPL** 8.75% 6.82% 5.77% SENSEX BSE 17.29% 4.36%

Small-cap

(1.21)%

FINANCIAL PERFORMANCE.....

| (INR Mn) | Total Income | EBITDA | EBITDA % | PAT | PAT % | EPS |
|----------|-----------------|--------|-------------|-------|-------|-------|
| FY23 | 11,684 | 1,565 | 13.39% | 906 | 7.75% | 10.41 |
| FY24 | 14,739 | 2,099 | 14.24% | 1,222 | 8.29% | 10.95 |
| FY25 | 12,374 | 1,554 | 12.56% | 568 | 4.74% | 4.70 |
| Q1FY26 | 2,764 | 319 | 11.54% | 70 | 2.53% | 0.56 |

| Shareholding Pattern As on 30 th June, 2025 | |
|---|--------|
| Promoters | 67.81% |
| Public | 27.99% |
| DII | 4.09% |
| FPI | 0.11% |
| | |

1. Water Supply Projects:

- VPRPL has over three decades of experience in executing WSPs comprising
 of construction and development of pipelines, water tanks, reservoirs,
 tunnels, overhead tanks, water treatment plants and irrigation projects. It has
 executed more than seventy five WSPs over the last 3 decades of its existence.
- Over the years, the company has gained significant experience and expertise in water supply projects and now with the financial strength and managerial capabilities, it is aspiring to bid for large scale projects across a wider geography
- The orderbook in WSP segment stood at Rs. 30,210 Mn as on 30th June 2025.

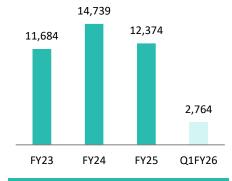
2.Railway Projects:

- The company has expertise and experience in diverse EPC projects within the transportations infrastructure sector, specifically in railways. It has executed projects across geographical locations in India.
- Their capabilities in railway projects cover both civil engineering and electromechanical aspects of railway infrastructure development.
- The orderbook in Railway Projects segment stood at Rs. 16,589 Mn as on 30th June 2025.

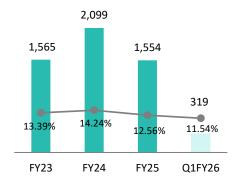
3.Road Projects

- Highways play a major role in the development of a country, particularly in a developing country like India. VPRPL is an eminent player.
- VPRPL has successfully executed projects across diverse geographical locations in India with varying complexities such as construction in high-traffic and highdensity areas.
- It is backed by decades of strong project execution experience in constructing, developing, and maintaining projects like state and national highways, bridges, culverts, flyovers, and rail over-bridges.
- The orderbook in roads and highway segment stood at Rs 4,669 Mn as on 30th June 2025.

Revenue from Operations (INR Mn)



EBITDA (INR Mn) & EBITDA Margin (%)



STRATEGIC OVERVIEW

Emphasis on EPC Only Contracts:

- VPRPL prioritizes Engineering, Procurement, and Construction (EPC) contracts, ensuring a streamlined and efficient project management process from start to finish.
- Focusing exclusively on EPC contracts enables VPRPL to leverage its core competencies, delivering projects on time and within budget.

Focus on High-Value Contracts:

- VPRPL targets contracts that offer substantial financial returns, enhancing profitability and sustainability.
- High-value projects often involve complex and challenging tasks, allowing VPRPL to showcase its expertise and technical prowess.

Diversification into Other Segments:

- While maintaining its core business, VPRPL seeks opportunities in new segments to broaden its revenue streams and reduce dependency on a single market.
- Diversifying into complementary sectors can provide stability and open up new growth avenues

Investments in Latest Equipment:

- VPRPL is committed to upgrading its technological capabilities by investing in state-of-the-art equipment.
- Utilizing the latest technology enhances operational efficiency, reduces costs, and improves project quality.

PEER COMPARISON (TRAILING 12 MONTHS) INR Mn.....

| Company | Revenue | EBITDA | EBITDA% | Net Profit | PAT% | М Сар |
|--------------------------|----------|--------|---------|------------|------|----------|
| VPRP | 12,573 | 1,536 | 12.2% | 508 | 4.0% | 20,946 |
| NCC | 2,18,504 | 18,963 | 8.7% | 8,504 | 3.9% | 1,44,687 |
| GPT Infraprojects | 12,589 | 1,404 | 11.2% | 867 | 6.9% | 16,225 |
| Dilip Buildcon | 1,08,031 | 21,930 | 20.3% | 9,717 | 9.0% | 83,042 |
| SPML | 7,198 | 384 | 5.3% | 471 | 6.5% | 17,456 |
| нсс | 48,787 | 8,209 | 16.8% | 1,658 | 3.4% | 55,564 |

INCOME STATEMENT

| INCOME STATEMENT (INR Mn) | FY23 | FY24 | FY25 | Q1-FY26 |
|--|--------|--------|--------|---------|
| Total Operating Income | 11,684 | 14,739 | 12,374 | 2,764 |
| Operating Expenses | 10,119 | 12,640 | 10,820 | 2,455 |
| EBITDA | 1,565 | 2,099 | 1,554 | 319 |
| EBITDA Margins (%) | 13.39% | 14.24% | 12.56% | 11.54% |
| Finance Cost | 302 | 430 | 678 | 176 |
| Depreciation | 70 | 112 | 159 | 51 |
| Other Income | 31 | 88 | 88 | 13 |
| Profit before Tax and Exceptional Item | 1,224 | 1,645 | 805 | 105 |
| Tax | 318 | 423 | 219 | 35 |
| Profit After Tax | 906 | 1,222 | 586 | 70 |
| PAT Margins (%) | 7.75% | 8.29% | 4.74% | 2.53% |
| Other Comprehensive Income | 7 | - | (4) | 2 |
| Total Comprehensive Income | 913 | 1,222 | 582 | 72 |
| Basic EPS (INR) | 10.41 | 10.95 | 4.70 | 0.56 |

BALANCE SHEET

| Particulars (INR Mn) | FY23 | FY24 | FY25 |
|--------------------------------------|-------|--------|--------|
| EQUITY | 3,145 | 7,211 | 7,793 |
| a) Equity Share Capital | 934 | 1,246 | 1,246 |
| b) Other Equity | 2,211 | 5,964 | 6,547 |
| LIABILITIES | | | |
| Non Current liabilities | 644 | 301 | 829 |
| Financial Liabilities | | | |
| a) Long Term Borrowings | 603 | 250 | 800 |
| b) Provisions | 9 | 16 | 29 |
| c) Deferred Tax Liability | 32 | 35 | - |
| Current liabilities | 4,466 | 7,907 | 11,474 |
| a) Financial Liabilities | | | |
| (i) Short Term Borrowings | 1,901 | 3,705 | 6,272 |
| (ii) Trade payables | 2,062 | 3,391 | 4,421 |
| (iii) Other Financial Liabilities | 91 | 41 | 111 |
| (b) Other current liabilities | 350 | 680 | 635 |
| (c) Provisions | - | 3 | 5 |
| (d) Current Tax Liabilities (Net) | 61 | 87 | 30 |
| GRAND TOTAL - EQUITIES & LIABILITES | 8,255 | 15,418 | 20,096 |

| Particulars (INR Mn) | FY23 | FY24 | FY |
|---|-------|--------|-------|
| Non - Current Assets | 1,524 | 1,986 | 2,72 |
| a) Property, Plant and Equipment | 1,254 | 1,663 | 2,21 |
| b) Capital Work - in - Progress | 56 | 56 | 7 |
| c) Other Intangible assets | - | 1 | |
| d) Intangible assets under development | - | 1 | |
| e) Investment Property | 94 | 93 | 9 |
| f) Financial Assets | | | |
| (i) Investments | 9 | 8 | 1 |
| (ii) Other Financial Assets | 97 | 159 | 21 |
| e) Deferred Tax Assets | - | - | 5 |
| e) Other Non Current Assets | 15 | 6 | 6 |
| Current Assets | 6,731 | 13,432 | 17,36 |
| a) Inventories | 3,126 | 4,601 | 7,98 |
| b) Financial assets | | | |
| (i) Loans & Advances | 90 | 28 | 8 |
| (ii) Trade receivables | 1,977 | 6,702 | 7,34 |
| (iii) Cash and cash equivalents | 150 | 531 | 5 |
| (iv) Other Balance with Bank | 550 | 376 | 52 |
| (v) Other Financial Assets | 105 | 59 | 13 |
| c) Current Tax Assets | 85 | 44 | 4 |
| d) Other Current Assets | 649 | 1,091 | 1,20 |
| GRAND TOTAL – ASSETS | 8,255 | 15,418 | 20,09 |

INVESTOR RELATIONS TEAM AT VALOREM ADVISORS

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