



JUBILANT AGRI & CONSUMER PRODUCTS LTD

COMPANY BACKGROUND.....

- Jubilant Agri and Consumer Products Ltd. (JUBLCPL) is a diversified company that includes a wide range of Agri-Products and Performance Polymers.
- JUBLCPL has been in Agri business for 25+ years, offering a wide range of crop nutrition, crop growth and crop protection under the brand name "RAMBAN".
- Performance polymers products comprises of consumer products like adhesives with brand name "Jivanjor", wood finishes with the brand name of "Charmwood", application polymers like food polymers (SPVA) with the brand name of "Vamipol" and latex such as VP, SBR and NBR latex sold under the brand name of "Encord".
- The Company has a product portfolio, covering a range of products for both B2C & B2B customers and also exports products like SPVA & Latex.
- Four manufacturing plants at Gajraula (UP), Sahibabad (UP), Samlaya (Gujarat) and Kapasan (Rajasthan).
- It has one state-of-art R&D facility based In Noida, where R&D team with qualified scientists work constantly on developing customized solutions for diverse end applications.

BUSINESS MIX (Q1-FY26)

- AGRI PRODUCTS (32%)**
 - SSP – Non-chemical-based fertilizer.
 - AGRI-NUTRIENTS – JUBLCPL also provides comprehensive Agri Nutrient solutions under the brand RAMBAN, namely Shaktizyme, Bio-poshan, Fasal Gro, Nutra-mix, etc.
- PERFORMANCE POLYMERS (68%)**
 - CONSUMER PRODUCTS – Woodworking adhesives and wood polish
 - SPVA – It is a raw material for the chewing gum industry.
 - LATEX – It is used in the dipping of tyre cord and conveyor belt fabric.

KEY STRENGTHS.....

- Experienced Leadership and Skilled Workforce.
- Amongst Top 3 brands in India for SSP with highest market share in UP & UK, 55% in core command areas of West UP and strong brand recall in MP, Bihar, West Bengal and Rajasthan.
- Govt. promoting SPP as it's a non-chemical fertilizer to substitute DAP.
- No. 1 in India and amongst the top 3 players globally for SVPA in solid form for chewing gum base.
- Ranks No. 1 in India and No. 2 globally for manufacturing VP Latex used in dipping of automobile tyre cord and conveyor belt fabric.
- No. 2 consumer brand, "Jivanjor" in India in consumer adhesives, and significant player in Wood finish market.
- Strong Supply Chain Management with 560+ distributors in different states.

FINANCIAL PERFORMANCE (CONSOLIDATED).....

(INR Mn)	Operational Income	EBITDA	EBITDA%	PAT	PAT%	EPS
FY23	14,671	1,012	6.90%	587	4.00%	40.86
FY24	12,533	1,072	8.55%	297	2.37%	18.44
FY25	15,610	1,457	9.33%	878	5.62%	57.17
Q1-FY26	4,419	621	14.05%	441	9.98%	28.74

Key Data

BSE Code	533320
NSE Code	JUBLCPL
Bloomberg	JUBLCPL:IN

Market Data (INR) As on 30th June, 2025

Face Value	10.0
CMP	1,714.8
MCAP (Mn)	25,904.1
Shares O/S (Mn)	15.1
Avg Volume ('000)	7.9

Performance As on 30th June, 2025

	3M	6M	12M
JUBLCPL	39.54%	-	-
SENSEX	8.75%	6.82%	5.77%
BSE SMALLCAP	17.29%	(1.21)%	4.36%

Shareholding Pattern As on 30th June, 2025

Promoters	74.78%
Public	24.99%
DII	0.08%
FII	0.15%

BUSINESS SEGMENTS.....

PERFORMANCE POLYMERS :

- **CONSUMER PRODUCTS** - The Consumer Products business operates in the space of Wood Working Adhesives and Wood Finishes.

JUBLCPL has a diverse range of wood adhesives products. Catering to both water based and solvent based adhesives.

The Adhesives products are made available through the following brands:

- Jivanjor: "Jivanjor" is a leading brand in the wood working adhesives industry
- Vamicol: Superior Technology waterproof Adhesives
- Polystic: Economical wood adhesive
- Hero: Multipurpose white adhesive

JUBLCPL offers a complete range of wood finishing systems, under its brands "Charmwood" and "Ultra Italia".

- CHARMWOOD : Offers a wide range of wood finishes systems. It offers exceptional fast drying properties, tough coatings, superior resistance
- ULTRA ITALIA: Premium Range wood finishes systems. Ultra Italia is a universal wood coating made in Italy by Verinlegno and imported by JUBLCPL

- **SVPA** - JUBLCPL is one of the three major global suppliers of Solid Poly Vinyl Acetate (SPVA) that are sold with the brand name "Vamipol". SPVA is the major raw material for making gum base for Chewing Gum and bubble gum.

- **LATEX** - JUBLCPL is No. 1 globally (excl. China) for manufacturing VP latex that is used in the dipping of tyre cords and conveyor belt fabric. The company also produces SBR and NBR latex. JUBLCPL is the bulk supplier of these lattices to global automobile manufacturers and dippers. Key customers are SRF, Madura, Rajashree, and many more.

AGRI PRODUCTS :

- **SSP** - It is a non-chemical-based agro fertilizer and the most popular phosphatic, it contains 3 major plant nutrients namely Phosphorus, Sulphur, and Calcium along with traces of many micro-nutrients. Different types are zinc & boronated SSPs. JUBLCPL sells SSP in 2 forms – Powdered SSP & Granulated SSP
- **AGRI NUTRIENTS** -
 - Shaktizyme is a natural seaweed extract-based product, which is eco-friendly, non-toxic, organic in nature,
 - Bio-Poshan is a new in-house Organic Multi-nutrient bio-Stimulant granule; it is an Organic Based Product

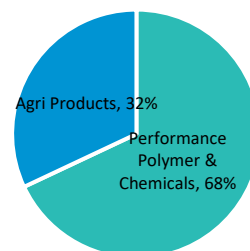
KEY GROWTH DRIVERS.....

- Experienced Leadership and Skilled Workforce.
- Government promoting SPP as it's a non-chemical fertilizer to substitute DAP.
- Strong Supply Chain Management with 1,000+ distributors in different states.
- Amongst the Top 3 brands in India for SSP with the highest market share in UP & UK, 55% in core command areas of West UP, and strong brand recall in MP, Bihar, West Bengal, and Rajasthan.

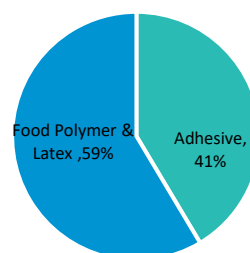
PEER COMPARISION (TRAILING 12 MONTHS) INR Mn.....

Company	Op. Income	EBITDA	EBITDA%	Net Profit	PAT%	Mkt. Cap.
JUBLCPL	16,449	1,655	10.1%	1,065	6.5%	25,904
Pidilite	1,34,980	31,408	23.3%	22,030	16.3%	15,53,846
Sirca Paints	4,095	760	18.5%	531	13.0%	20,871
Asian Paints	3,38,744	59,374	17.5%	36,400	10.7%	22,45,818
Jyoti Resins	2,901	867	29.9%	726	25.0%	16,483

Segmental Revenue Breakup as on Q1-FY26



Revenue Breakup – POLYMER SEGMENT as on Q1-FY26



INCOME STATEMENT (CONSOLIDATED)

Particulars (INR Mn)	FY23	FY24	FY25	Q1-FY26
Operational Revenue	14,671	12,533	15,610	4,419
Total Expenses	13,659	11,461	14,153	3,798
EBITDA	1,012	1,072	1,457	621
EBITDA Margins (%)	6.90%	8.55%	9.33%	14.05%
Other Income	29	14	18	19
Depreciation	142	150	161	40
Interest	194	196	135	18
Exceptional Items	-	335	-	-
PBT	705	405	1,179	582
Tax	221	98	296	141
Profit After Tax (Continuing Business)	484	307	883	441
Profit After Tax (Discontinued Business)	103	(10)	(5)	-
PAT	587	297	878	441
PAT Margins (%)	4.00%	2.36%	5.62%	9.98%
Other Comprehensive Income	(2)	(5)	(2)	1
Total Comprehensive Income	585	294	876	442
Diluted EPS (INR)	40.86	18.44	57.17	28.74

BALANCE SHEET (CONSOLIDATED)

Particulars (INR Mn)	FY23	FY24	FY25
EQUITY	2,028	2,353	3,255
Share Capital	151	151	151
Other Equity	1,877	2,202	3,104
LIABILITIES			
NON-CURRENT LIABILITIES	624	490	442
Long term provision	127	120	130
Other Financial liabilities	67	79	96
Lease Liabilities	194	171	188
Borrowings	236	120	28
Deferred tax liabilities (net)	-	-	20
CURRENT LIABILITIES	4,135	4,606	3,687
Borrowings	1,461	1,315	528
Financial liabilities			
(i) Trade Payables	1,746	1,892	1,635
(ii) Other Financial liabilities	628	894	1,054
(iii) Lease Liabilities	27	14	27
Other Current liabilities	207	411	255
Provisions	57	74	116
Curent Tax Liabilities (net)	9	6	18
TOTAL LIABILITIES	4,759	5,096	4,095
GRAND TOTAL - EQUITY AND LIABILITIES	6,787	7,449	7,350

Particulars (INR Mn)	FY23	FY24	FY25
NON-CURRENT ASSETS	1,912	1,827	2,055
Property, plant & equipment	1,685	1,707	1,800
Other Intangible Assets	13	8	5
Capital Work-in-progress	48	46	195
Intangible assets under development	-	-	15
Financial assets			
(i) Loans & Advances	1	1	1
(ii) Other financial assets	14	14	15
Deferred Tax Asset	119	25	-
Other non-current assets	32	26	24
CURRENT ASSETS	4,875	5,622	5,295
Inventories	1,874	2,351	1,905
Financial assets			
(i) Investment	-	1	1
(ii) Trade Receivable	2,570	2,461	2,875
(iii) Cash and cash equivalents	53	152	59
(iv) Other bank balances	2	2	1
(v) Loans	1	1	1
(vi) Other financial assets	16	6	5
Current tax assets (net)	3	52	24
Other current assets	356	596	424
Asset Held For Sale	-	-	-
GRAND TOTAL - ASSETS	6,787	7,449	7,350

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