





# **DCW Limited**

- DCW Limited, formerly known as Dhrangadhra Chemical Works, is one of India's oldest and most diversified chemical companies.
- Established in 1925, the company started its journey with the production of Soda Ash in Dhrangadhra, Gujarat. Over the years, it has expanded into a wide range of chemicals, including chlor-alkali products, specialty chemicals, PVC resins, and synthetic iron oxide pigments.
- DCW has diversified, and modernized its operations with a diversified range of products for supply to customers in both, domestic and international markets with a conscious strategic shift towards specialty chemicals.
- DCW has an extensive distribution network spanning over 12 countries across the USA, Europe, Japan, Malaysia, and the Netherlands catering to over 100+ customers.
- It has two state-of-the-art manufacturing facilities located in Dhrangadhra, Gujarat, and Sahupuram, Tamil Nadu.

## BUSINESS MIX.....

- Specialty Chemicals
  - Chlorinated Polyvinyl Chloride (C-PVC): Capacity 21,500 MTPA
  - Synthetic Iron Oxide Pigments:
  - Synthetic Rutile: Capacity 30,000 MTPA
- Commodity Chemicals
  - Soda Ash: Capacity 108,000 MTPA
  - Polyvinyl Chloride (PVC): Capacity 100,000 MTPA
  - Caustic Soda: Capacity 96,000 MTPA
- Intermediate Chemicals
- Ammonium Bicarbonate, Sodium Bicarbonate, Hydrochloric Acid, Liquid Chlorine, Trichloroethylene, Ferric Chloride, Sodium Hypochlorite, Utox.

# KEY STRENGTHS.....

- Experienced Management with more than eight decades of Industry exposure
- Strong customer base of 100+ customers spread across 12+ countries.
- DCW is the lowest cost producers of SIOP in world.
- Strategic located in the vicinity of the port offering logistical advantage for the export markets and tactical raw material procurement
- Significant Scale-up Opportunities owing to huge land bank of over 2,500-acre land at Sahupuram facility
- Technology tie-ups with Arkema (one of the 4 companies in world to hold the IP for C-PVC) & Rockwood Pigments (patented technology for Yellow Pigment)
- Cogen power plant ensures cost-effective, uninterrupted power supply.
- Backward integration for major raw materials like Salt, Liquid Chlorine, Hydrogen, Hydrochloric Acid, Leach Liquor etc.

### FINANCIAL PERFORMANCE.....

(INR Mn)	Total Income	EBITDA	EBITDA %	PAT	PAT %	EPS
FY22	24,547	3,248	13.23%	1,075	4.38%	3.78
FY23	26,338	4,285	16.27%	1,920	7.29%	6.50
FY24	18,716	1,755	9.38%	157	0.84%	0.53
9M-FY25	14,624	1,376	9.41%	189	1.29%	0.64

Key Data	
BSE Code	500117
NSE Code	DCW
Reuters	DCWL.NS
Bloomberg	DCW:IN

Market Data (INR) As on 31st December, 2024				
Face Value	2.00			
СМР	91.61			
52 Week H/L	113.00/46.90			
MCAP (Mn)	27,039.15			
Shares O/S (Mn)	295.16			
1 Yr Avg. Vol. ('000)	6,317.73			

Performance As on 31 <sup>st</sup> December, 2024						
	3M	6M	12M			
DCW Ltd	(3.06)%	65.21%	63.07%			
SENSEX	(7.26)%	(1.14)%	8.20%			
BSE Small- cap	(3.64)%	5.30%	28.76%			

Shareholding Pattern As on 31st December, 2024	
Promoters	44.86%
Public	43.78%
FPI and AIF	11.36%

#### 1. Commodity Chemicals:

- Soda Ash, also known as Sodium Carbonate, is a white, anhydrous, powdered, or granular substance. It is basically used in dyes, detergents, the pulp and paper industry, and other industrial products.
- Caustic Soda, also known as sodium hydroxide is basically used for waste water treatment, metal processing, soaps, and detergents.
- Poly Vinyl Chloride (PVC) is a high-strength thermoplastic material used in the insulation of cables, pipes, curtains, and many other everyday applications.

#### 2. Specialty Chemicals:

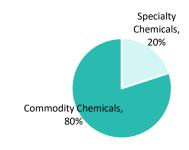
- Chlorinated Poly Vinyl Chloride(C-PVC) is a versatile thermoplastic produced by the chlorination of PVC resin, which is significantly more flexible and can withstand higher temperatures than standard PVC. It is majorly used in manufacturing of hot and cold water pipes, construction, firefighting sprinkler devices, home heating devices, etc.
- Synthetic Iron Oxide Pigment (SIOP) is the most widely used of all colored inorganic pigments, primarily for their magnetic and pigmentary properties
- Synthetic Rutile, is a chemically modified ilmenite sand that has had most of the ferrous, non-titanium components removed and upgraded into Synthetic Rutile it is used in paints, plastic, coatings and paper industry.

#### 3. Intermediate Chemicals:

- Liquid Chlorine, Utox, Hydrochloric Acid, Trichloroethylene, Ferric Chloride, Sodium Bicarbonate, Ammonium Bicarbonate
- The intermediate chemicals are either used to make other products or are sold in the open market based on prevailing market demand and supply. The focus is to create value-added, high-margin products by using intermediate chemicals.







# STRATEGIC OVERVIEW .....

- Strong demand for specialty chemicals. Its is India's one of few manufacturer of C-PVC, which is widely used in plumbing, fire sprinklers, and industrial piping. Synthetic Iron Oxide Pigments is seeing strong growth from rising demand in the paints, coatings, and construction industries.
- Shift from commodity chemicals to value-added specialty chemicals will help expand operating margins.
- It is the only company in the world producing Iron Oxide Pigment with chlorine as raw material rather than Caustic soda. This
  makes it the most eco friendly product in world for which DCW won CII project completion award most innovative project in
  terms of end-to-end solution.
- · Capacity expansion to cater to the rising demand for chlor-alkali and PVC products will drive growth in the coming years
- Successfully completed the line-balancing capex, resulting into increased annual capacity of its Synthetic Iron Oxide Pigments from 18,000 tons to 30,000 tons. Phase wise ramp up the production will aid volume and sales growth in the near future
- Capacity Expansion in CPVC segment from 21,600 tons to 50,000 tons. 20,000 tons is expected to complete by Sep-25 and the balance by Mar 26.
- · Exports will drive growth with new capacities starting commercial production

## PEER COMPARISON (TRAILING 12 MONTHS) INR Mn.....

Company	Operating Income	EBITDA	EBITDA %	Net Profit	PAT %	М Сар
DCW Ltd	20,841	2,009	9.6%	342	1.6%	27,039
Chemplast Sanmar Ltd	42,460	2,030	4.8%	(873)	(2.1)%	78,960
GHCL Ltd	32,254	8,422	26.1%	5,987	18.6%	69,331
Tata Chemicals	1,48,530	20,690	13.9%	(4,050)	(2.7)%	2,68,004
Epigral Ltd	24,471	6,927	28.3%	3,481	14.2%	81,841
DCM Shriram Ltd	1,22,532	11,904	9.7%	5,431	4.4%	1,79,575

**Total Liabilities** 

**Total Equities & Liabilities** 

10,382

20,633

10,568

20,885

11,514

21,886

**Total Assets** 

21,866

20,885

20,633

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