

May 29, 2025

National Stock Exchange of India Limited

Exchange Plaza, 5th Floor,
Bandra Kurla Complex,
Bandra (E), Mumbai – 400051

BSE Limited

Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai – 400001

Symbol: JUBLCPL

Scrip Code: 544355

Dear Sir/Madam,

Sub: Investor Presentation on the Audited Standalone and Consolidated Financial Results of the Company for quarter and financial year ended March 31, 2025.

Please find enclosed the Investor Presentation on the Audited Standalone and Consolidated Financial Results of the Company for quarter and financial year ended March 31, 2025.

The aforesaid presentation is also being made available on the website of the Company at www.jacpl.co.in

This is for your information and records.

Thanking you,
For and on behalf of
Jubilant Agri and Consumer Products Limited

Hariom Pandey
Company Secretary

Encl.: a/a

A Jubilant Bhartia Group Company

OUR VALUES



Jubilant Agri and Consumer Products Limited

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Gurugram, Haryana - 122003, India
Tel: +91 124 2577229
www.jacpl.co.in

Regd. Office:
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CIN: U52100UP2008PLC035862
investorsjacpl@jubl.com



EARNINGS PRESENTATION

Q4-FY25

SNAPSHOT



OVERVIEW

- Jubilant Bhartia group company
- Wide Product Range – B2C & B2B
- Experience and capabilities built over 2 decades
- Focus to grow Consumer Business



OPERATIONS

- 8 manufacturing facilities across India
- Pan India Distribution Network
- Marquee Client profile
- Strong inhouse R&D with high focus on innovation



FINANCIALS

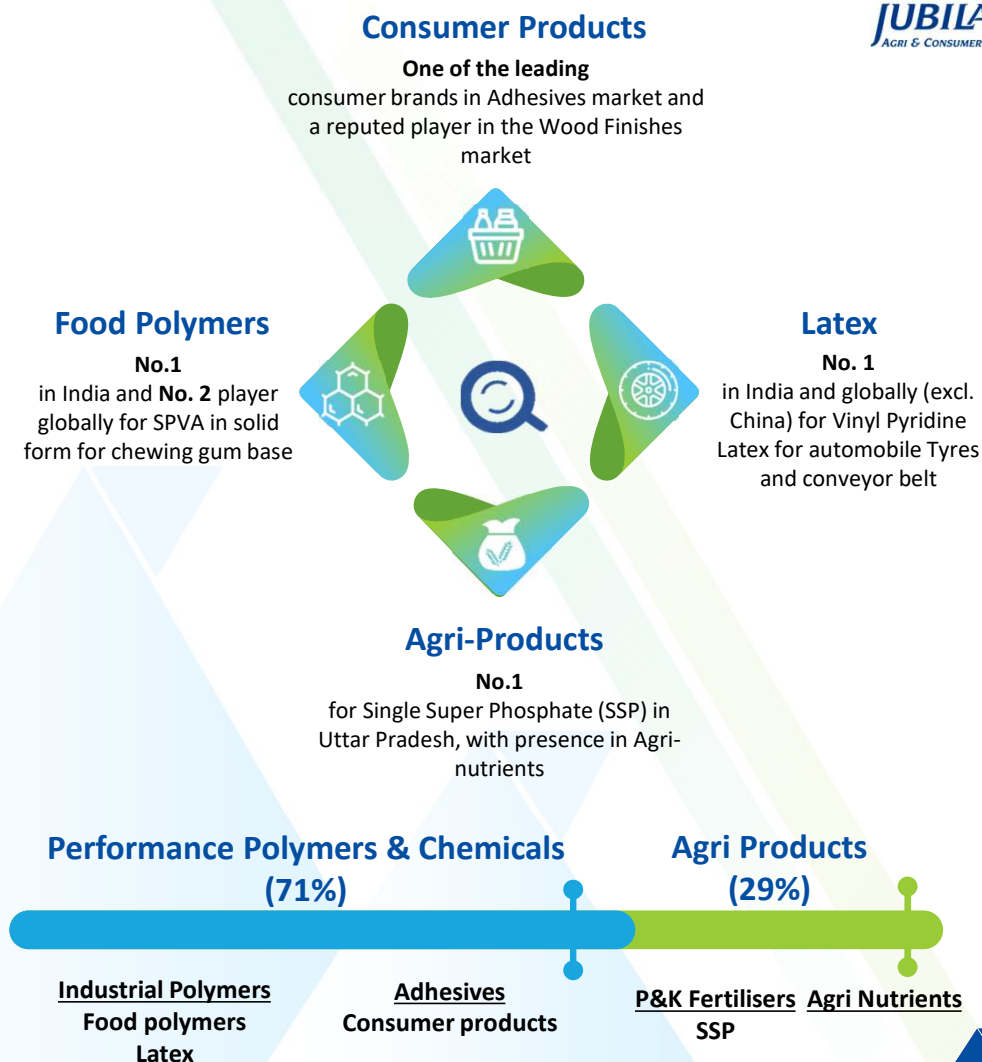
5-year CAGR

- Revenues: ~23%
- EBITDA: ~24%

FY25

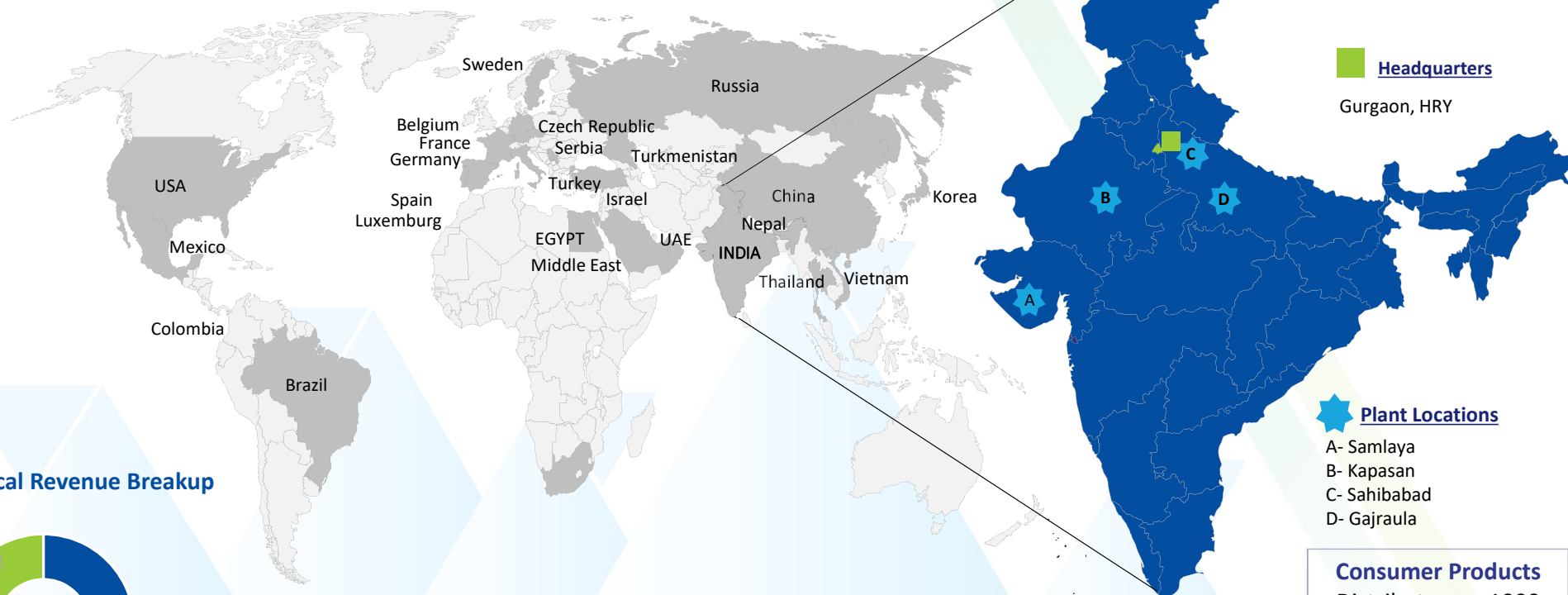
- ROCE - 34%
- D/E: 0.15

ROCE: calculate excluding exception items

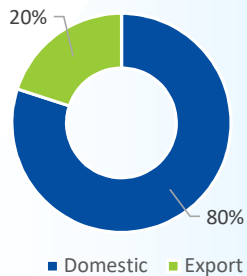


GEOGRAPHICAL PRESENCE

Strong diversified pan India presence along with exports in key markets



Geographical Revenue Breakup



Consumer Products
Distributors: ~ 1000
Retailers: ~ 25,000

MANUFACTURING PLANTS



Gajraula, Uttar Pradesh

SSP, SPVA, Adhesive and Wood Finishes



Sahibabad, Uttar Pradesh

Adhesives



Samlya, Vadodara, Gujarat

Latex



Kapasan, Chittorgarh, Rajasthan

SSP

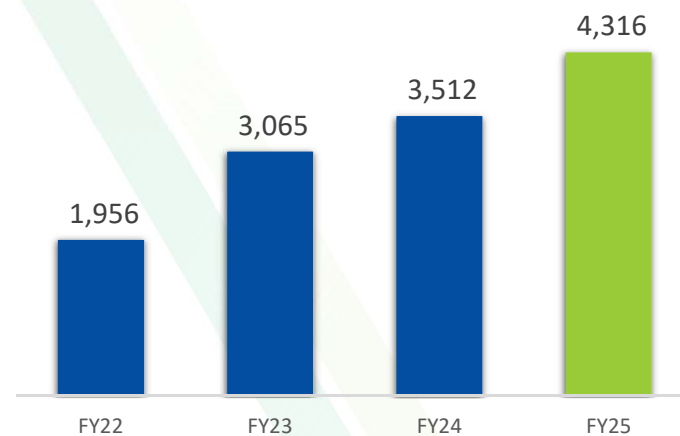
TOTAL CAPACITY

Polymers and Chemicals: 80,000 MTPA
Single Super Phosphate: 400,000 MTPA

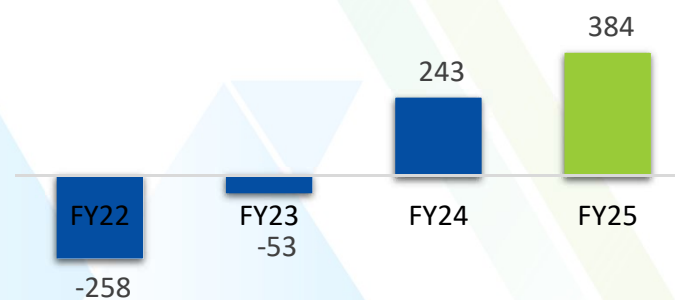
ADHESIVES



REVENUE (INR MN)



EBIT (INR MN)



* EBIT as per Segment

ADHESIVES: Q4/FY25 FINANCIAL HIGHLIGHTS

ADHESIVES (INR MN)	NET SALES	EBIT *
Q4 FY25	1,144	101
Q4 FY24	927	86
GROWTH	23%	18%

ADHESIVES (INR MN)	NET SALES	EBIT *
FY25	4,316	384
FY24	3,512	243
GROWTH	23%	58%

* EBIT as per Segment

ADHESIVES Q4-FY25 OPERATIONAL HIGHLIGHTS

Key Highlights

- Continued double-digit revenue growth despite weak consumer demand and increased competition
- Urban market demand marginally improved compared to Q2 and Q3
- Continued investment in brand building through digital and social media platforms. Sequential increase in A&P spends enhanced brand visibility and demand
- EBITDA margins remained in line with Q4 FY24

Outlook

- Optimistic outlook, supported by improving domestic demand in the construction sector
- Predicated normal monsoon by IMD and increased government spending expected to drive sustainable demand growth
- Focused on consistent, profitable, volume-led growth through continued investment in product innovation and brand building
- Focus on increasing width of distribution and further enhancement in engagement with contractors
- Geopolitical situation may be a cause of concern

ADHESIVES : Product Range



D3 certified
Waterproof
Anti bubble
Fast drying (1 Hour)



Anti bubble
20% higher Coverage
Fast Drying (2 Hours)



Heat Proof
Waterproof



Waterproof



Super Fast Bonding
Benzene Free
180 degree Temperature
resistance



PVC & acrylic Specialist



General Purpose
Adhesive



Multi substrate Spray
Adhesive

ADHESIVES : New Product Launches



New Product in
Waterproof Adhesive



12 In 1 D4 Grade Moisture
curing adhesive



Special Adhesive for
Laminate to laminate Pasting

Adhesive : New Product Launches



Solvent cement Range for
Pipe Fittings



5 Minute clear epoxy for
glass , jewellery, ceramic ,
marble and granite



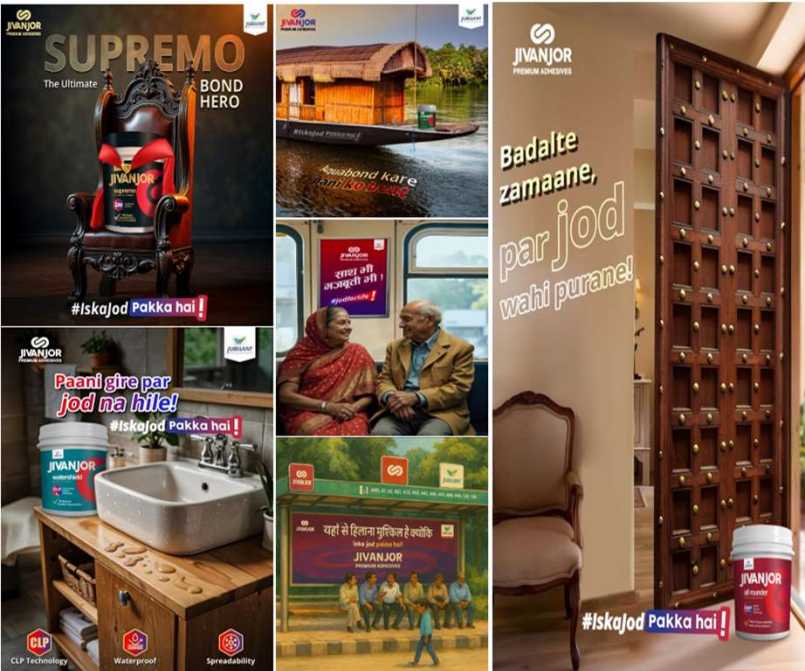
2 and 3 component Marble
Epoxy grout



High performance Exterior
Waterproofing

ADHESIVES: Marketing Activities

Brand visibility



Market campaign



Dealer Meet



PERFORMANCE POLYMERS & CHEMICALS

Performance polymer & chemicals business vertical product portfolio includes Consumer products, Food Polymers and Latex.

Consumer Products

Adhesives
Wood Finishes

Latex

VP Latex
SBR Latex
NBR Latex

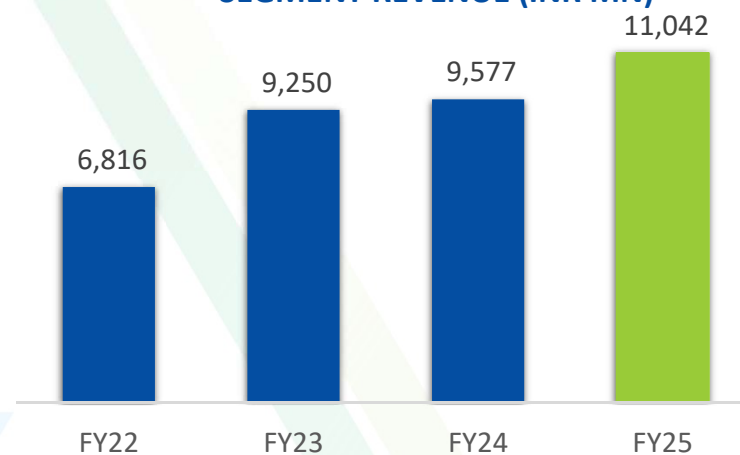
Food Polymers

Solid Poly Vinyl Acetate
(SPVA)

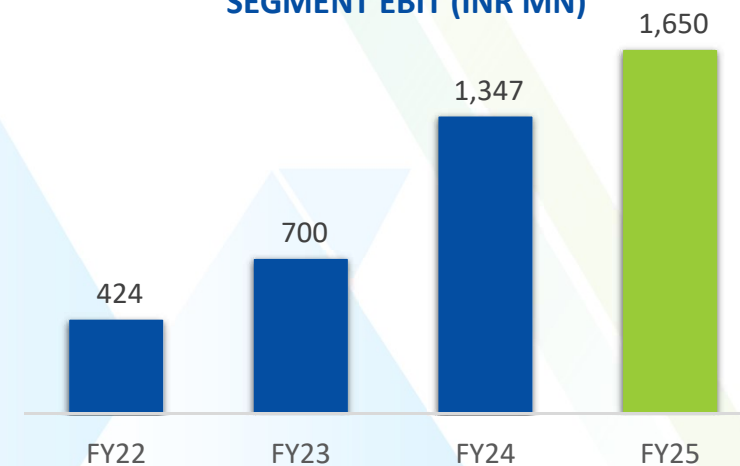
SEGMENT REVENUE (INR MN)



JUBILANT
AGRI & CONSUMER PRODUCTS



SEGMENT EBIT (INR MN)



PERFORMANCE POLYMERS & CHEMICALS: Q4/FY25 FINANCIAL HIGHLIGHTS

PERFROMANCE POLYMERS & CHEMICALS (INR MN)	NET SALES	EBIT *
Q4 FY25	2,872	392
Q4 FY24	2,400	317
GROWTH	20%	24%
PERFROMANCE POLYMERS & CHEMICALS (INR MN)	NET SALES	EBIT *
FY25	11,042	1,650
FY24	9,577	1,347
GROWTH	15%	22%

Including Adhesives * EBIT as per Segment

PERFORMANCE POLYMERS & CHEMICALS Q4-FY25

OPERATIONAL HIGHLIGHTS

- Replacement Tyre and Tyre cord fabrics showed moderate recovery in Indian Market, however demand in global markets remain muted leading to lower than expected volume growth in industrial polymers
- Industrial polymer margins remained contracted due to higher input cost and higher freight costs for exports
- Company expanded its product offering by introduction of SBR Latex, and expects to gain market share due to better product quality
- Food polymer business performed better on account of share gained in key customers and better customer mix
- Chemical business recorded high double-digit growth in terms of value due to higher demand and input costs

AGRI PRODUCTS

Agri business offers a range of products in Crop Nutrition, Crop Growth Regulator and Crop Protection.

No.1 for Single Super Phosphate (SSP) in Uttar Pradesh.



Products sold under the umbrella brand '**Ramban**'.

Entered 8 new states in last 2 years

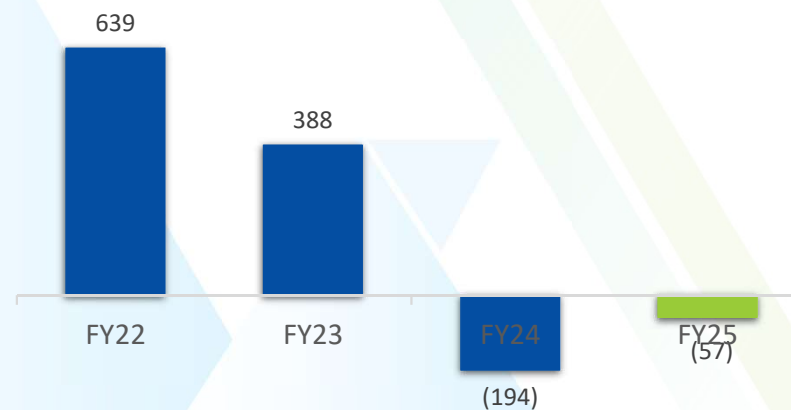
2 Manufacturing locations

AGRI PRODUCTS INCLUDES AGRI NUTRIENTS

SEGMENT REVENUE (INR MN)



SEGMENT EBIT (INR MN)



AGRI PRODUCTS: Q4/FY25 FINANCIAL HIGHLIGHTS

AGRI PRODUCTS (INR MN)	NET SALES	EBIT *
Q4 FY25	1,111	(79)
Q4 FY24	603	(101)
GROWTH	84%	

AGRI PRODUCTS (INR MN)	NET SALES	EBIT *
FY25	4,568	(57)
FY24	2,956	(194)
GROWTH	55%	

* EBIT as per Segment

AGRI PRODUCTS Q4-FY25 OPERATIONAL HIGHLIGHTS

- High double-digit growth in Q4-FY25 revenues due to good placement of SSP in anticipation of Normal monsoon and shortage of other phosphatic fertilizers
- Improved margin due to better realizations
- Continued to expand product penetration in new territories through channel expansion
- Agri Nutrients business continued to grow in double digits and will be a growth driver for Agri business

Q4-FY25 FINANCIAL OVERVIEW



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CONSOLIDATED: Q4/FY25 FINANCIAL HIGHLIGHTS

CONSOLIDATED (INR MN)	NET SALES	EBITDA *	PBT **	PAT***
Q4 FY25	3,983	272	212	160
Q4 FY24	3,003	222	136	220
GROWTH	33%	23%	57%	(27%)

CONSOLIDATED (INR MN)	NET SALES	EBITDA *	PBT **	PAT***
FY25	15,610	1,457	1,179	883
FY24	12,533	1,072	740	307
GROWTH	25%	36%	59%	188%

*EBITDA is before non-operating income & Exceptional items

**PBT before exceptional items

***PAT from Continuing Business and Q4 FY24: INR 131.3 MN Exceptional items

QUARTERLY FINANCIAL PERFORMANCE

PARTICULARS (INR MN)	Q4-FY25	Q4-FY24	Y-o-Y	Q3-FY24	Q-o-Q
Revenue from Operations	3,983	3,003	33%	3,975	0.2%
Total Expenses	3,711	2,782	33%	3,627	2%
EBITDA	272	222	23%	348	(22)%
EBITDA Margins (%)	6.83%	7.39%	56 Bps	8.75%	(192) Bps
Depreciation and amortisation expenses	43	38	13%	39	10%
Finance costs	22	50	(56)%	30	(27)%
Other Income	5	2	150%	(2)	(350)%
Exceptional Item	-	(131)	NA	-	NA
PBT	212	267	(21)%	277	(23)%
Tax	52	47	11%	64	(19)%
PAT from Continuing Business	160	220	(27)%	213	(25)%
PAT from Discontinued Operation	-	(1)	NA	-	NA
PAT	160	219	(27)%	213	(25)%
PAT Margins (%)	4.02%	7.29%	(327) Bps	5.36%	(134) Bps
Other Comprehensive Income	(4)	(4)	0%	2	NA
Total Comprehensive Income	156	215	(27)%	215	(27)%
Diluted EPS (INR)	10.46	14.35	(27)%	13.89	(25)%

ANNUAL FINANCIAL PERFORMANCE

PARTICULARS (INR MN)	FY24	FY25	Y-o-Y
Revenue from Operations	12,533	15,610	25%
Total Expenses	11,460	14,153	23%
EBITDA	1,072	1,457	36%
EBITDA Margins (%)	8.56%	9.33%	77 Bps
Depreciation and amortisation expenses	150	161	7%
Finance costs	196	135	(31)%
Other Income	14	18	29%
Exceptional Item	335	-	NA
PBT	405	1,179	191%
Tax	98	296	202%
PAT from Continuing Business	307	883	188%
PAT from Discontinued Operation	(10)	(5)	(50)%
PAT	297	878	196%
PAT Margins (%)	2.37%	5.62%	325 Bps
Other Comprehensive Income	(3)	(2)	(33)%
Total Comprehensive Income	294	876	198%
Diluted EPS (INR)	19.48	57.17	193%

SEGMENT RESULTS

Sr. No.	Particulars	Q4			Full Year		
		Mar-24	Mar-25	Growth %	Mar-24	Mar-25	Growth %
1	Segment Sales *						
	A) Performance Polymers & Chemicals	2,400	2,872	20%	9,577	11,042	15%
	B) P&K Fertilizers	580	1,087	88%	2,823	4,415	56%
	C) Agri Nutrients	23	24	2%	133	153	15%
	Revenue from Operations	3,002	3,983	33%	12,533	15,610	25%
2	Segment Results						
	A) Performance Polymers & Chemicals	317	392	24%	1,347	1,650	22%
	B) P&K Fertilizers	(104)	(83)	(20%)	(216)	(110)	(49%)
	C) Agri Nutrients	3	4	66%	22	53	139%
	Total Segment Results	216	313	45%	1,153	1,593	38%
	Less : i) Finance Costs	50	22	(56%)	196	135	(31%)
	ii) Other unallocable expenditure net of unallocable income	36	79	121%	358	284	(20%)
	Profit/(Loss) before exceptional items and tax	130	213	63%	599	1,174	96%
	i) Exceptional items	(136)	-	(100%)	204	-	(100%)
	Total Profit/(Loss) before tax	267	213	(20%)	395	1,174	197%

* Segment Sales: Net of Inter segment revenue

HISTORICAL FINANCIAL OVERVIEW



HISTORICAL INCOME STATEMENT

PARTICULARS (INR MN)	FY22	FY23	FY24	FY25
Revenue from Operations	11,658	14,671	12,533	15,610
Total Expenses	10,661	13,659	11,461	14,153
EBITDA	997	1,012	1,072	1,457
EBITDA Margins (%)	8.55%	6.90%	8.55%	9.33%
Depreciation and amortisation expenses	(127)	(142)	150	161
Finance costs	(146)	(194)	196	135
Other Income	10	29	14	18
Exceptional Item	-	-	335	-
PBT	734	705	405	1,179
Tax	(188)	(221)	98	296
PAT from Continuing Business	546	484	307	883
PAT from Discontinued Operation	(10)	103	(10)	(5)
PAT	536	587	297	878
PAT Margins (%)	4.60%	4.00%	2.37%	5.62%
Other Comprehensive Income	3	(2)	(5)	(2)
Total Comprehensive Income	539	585	294	876
Diluted EPS (INR)	35.25	40.86	18.44	57.17

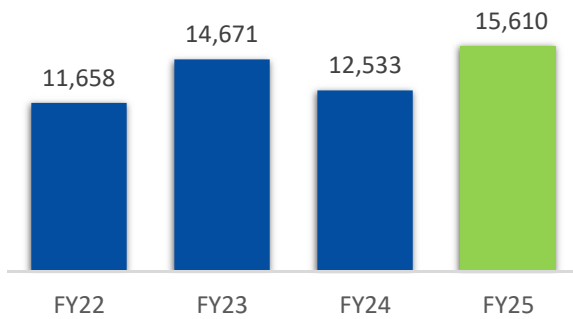
HISTORICAL BALANCE SHEET

PARTICULARS (INR MN)	FY21	FY22	FY23	FY24	FY25
Equity					
Share Capital	150	150	151	151	151
Other Equity	700	1,247	1,877	2,202	3,104
Liabilities					
Non-current Liabilities					
Long term provision	118	128	127	120	130
Other Financial liabilities	43	55	67	79	96
Lease Liabilities	46	34	194	171	188
Borrowings	682	550	236	120	28
Deferred tax liabilities (net)				-	20
Current Liabilities					
Borrowings	700	909	1,461	1,315	528
Financial liabilities					
(i) Trade Payables	1,134	2,744	1,746	1,892	1,635
(ii) Other Financial liabilities	394	574	628	894	1,054
(iii) Lease Liabilities	21	20	27	14	27
Other Current liabilities	250	351	207	411	255
Provisions	64	71	57	74	116
Curent Tax Liabilities (net)	1	4	9	6	18
Total Liabilities	3,453	5,440	4,759	5,096	4,095
Equity And Liabilities	4,303	6,837	6,786	7,449	7,350

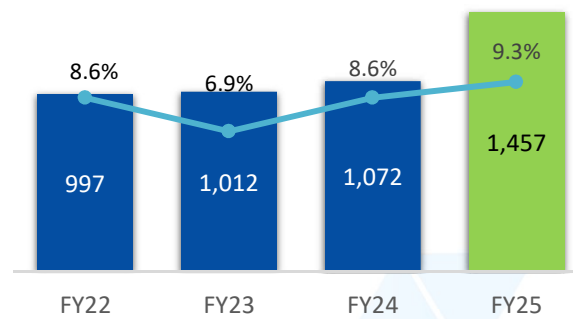
PARTICULARS (INR MN)	FY21	FY22	FY23	FY24	FY25
Non-current Assets					
Property, plant & equipment	1,385	1,516	1,685	1,707	1,800
Other Intangible Assets	19	14	13	8	5
Capital Work-in-progress	1	4	48	46	195
Intangible assets under development				-	15
Financial assets					
(i) Investments					
(ii) Loans & Advances	-	1	1	1	1
(iii) Other financial assets	3	10	14	14	15
Deferred Tax Asset	522	339	119	25	0
Other non-current assets	19	26	32	26	24
Current Assets					
Inventories	915	2,327	1,874	2,351	1,905
Financial assets					
(i) Investment	-	-	-	1	1
(ii) Trade Receivable	1,054	1,976	2,570	2,461	2,875
(iii) Cash and cash equivalents	65	64	53	152	59
(iv) Other bank balances	16	1	2	2	1
(v) Loans	2	1	1	1	1
(vi) Other financial assets	8	7	16	6	5
Current tax assets (net)	5	5	3	52	24
Other current assets	275	532	356	596	424
Asset Held For Sale	14	14		-	0
Grand Total – Assets	4,303	6,837	6,787	7,449	7,350

KEY PERFORMANCE INDICATORS

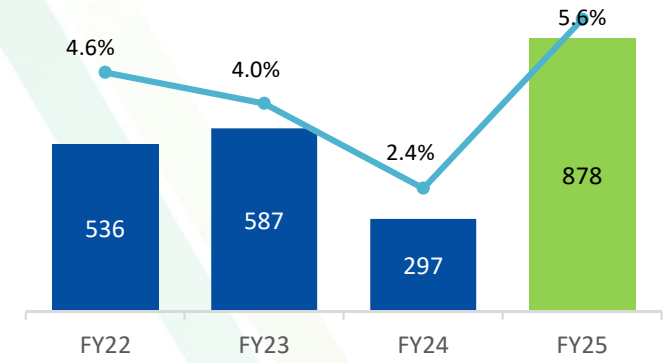
OPERATIONAL REVENUE (INR MN)



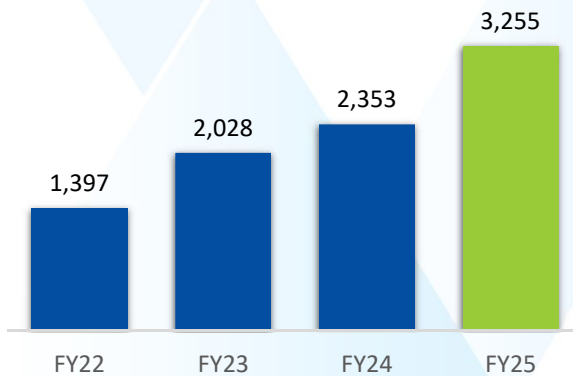
EBITDA (INR MN) & EBITDA MARGINS (%)



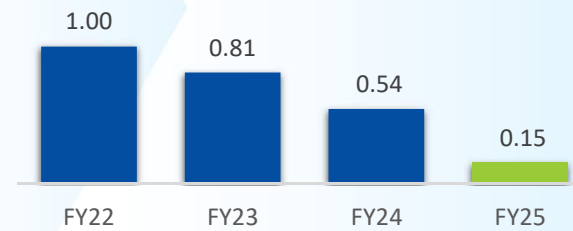
PAT (INR MN) & PAT MARGINS (%)



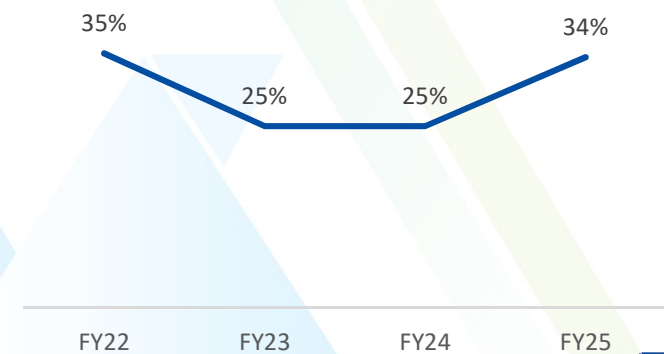
NETWORTH (INR MN)



NET DEBT TO EQUITY (X)



ROCE (%)



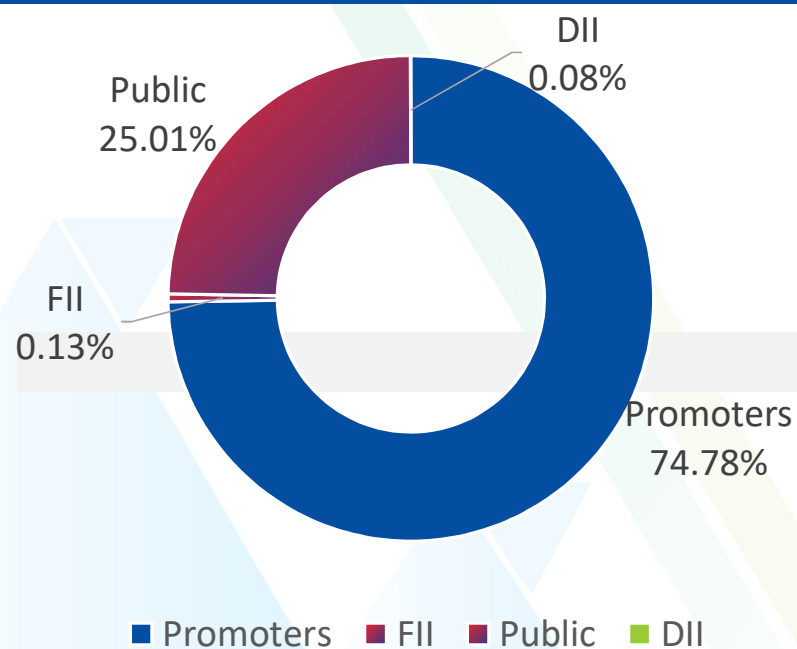
ROCE: calculate excluding exception items

CAPITAL MARKET INFORMATION

MARKET DATA (AS ON 31ST MARCH, 2025) INR

Face Value	10.0
Market Price	1,258.0
Market Cap(Mn)	18,954.4
Equity Shares Outstanding (Mn)	15.1
Average Volume ('000)	10.7

SHAREHOLDING PATTERN (AS ON 31ST MARCH, 2025)



UPDATE ON COMPOSITE SCHEME OF ARRANGEMENT

The Board of Directors of the Company in its meeting held on August 12, 2022 have approved Composite Scheme of Arrangement (Scheme). The appointed date is July 1, 2022.

Following the implementation of the Scheme, Jubilant Agri and Consumer Products Limited (“JACPL”/ “Company”), previously a wholly owned subsidiary of JIL, is now the resultant entity. The financial results of JACPL have been prepared and reviewed in accordance with the provisions of the Scheme as approved by the Board. Any adjustments arising due to the amalgamation have been incorporated in compliance with applicable regulatory requirements and Indian Accounting Standards.

The National Company Law Tribunal, Allahabad Bench (NCLT) vide its order dated 07 August, 2024 sanctioned the Composite Scheme of Arrangement, certified copy of the same received on 03 September, 2024. The Scheme became effective on 03 October, 2024 upon filing of the certified copies of the NCLT order sanctioning the Scheme with the respective jurisdictional Registrar of Companies (Kanpur). Pursuant to the Scheme becoming effective, all the assets and liabilities of JIL transferred to and vested in the Company with effect from the Appointed Date.

The equity shares of the Company were listed on National Stock Exchange of India Limited (NSE) and BSE Limited (BSE) on February 14, 2025 in accordance with the Scheme.

UPDATE ON DEMERGER OF AGRI BUSINESS

- The Company is evaluating various options for the demerger of Agri business
- Further progress in this proposal shall be communicated in compliance with SEBI (LODR) requirement

DISCLAIMER



Jubilant Agri and Consumer Products Limited

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