



SH/XII/022/2025

14<sup>th</sup> May, 2025

**Corporate Relationship Department**  
**BSE Limited**  
1<sup>st</sup> Floor, Phiroze Jeejeebhoy Towers  
Dalal Street, Fort,  
Mumbai-400 001  
**Scrip Code: 500040**

**Listing Department**  
**National Stock Exchange of India Limited**  
Exchange Plaza, 5<sup>th</sup> floor,  
Bandra-Kurla Complex  
Bandra (East), Mumbai-400 051.  
**Scrip Code: ABREL**

Dear Sir/ Madam,

**Sub: Earnings Presentation of Aditya Birla Real Estate Limited ('the Company')**

**Ref: Regulation 30 of Securities and Exchange Board of India (Listing Obligations & Disclosure Requirements) Regulations, 2015 ('Listing Regulations')**

Please refer our earlier letter vide SH/XII/013/2025 dated 6<sup>th</sup> May, 2025, regarding earnings call to be held tomorrow i.e. Thursday, 15<sup>th</sup> May, 2025 to discuss Q4-FY25 earnings. In this connection, please find enclosed herewith the Earnings Presentation for Q4-FY25.

This is for your information and record.

Thanking you,

Yours truly,  
**For Aditya Birla Real Estate Limited**  
(formerly Century Textiles and Industries Limited)

**Atul K. Kedia**  
**Jt. President (Legal) & Company Secretary**  
Encl: as above





# Aditya Birla Real Estate Limited

(Formerly Century Textiles And Industries Limited)

Earnings Presentation  
Q4-FY25 / FY25

# TABLE OF CONTENTS



## Overview



## Real Estate



## Pulp & Paper



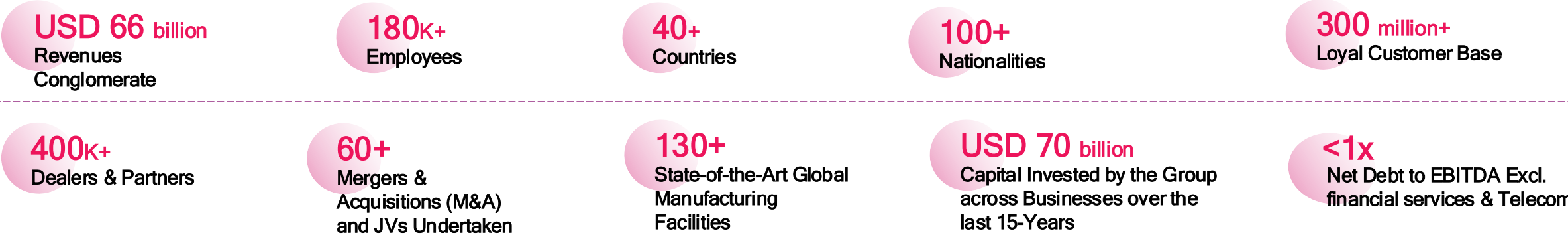
## Financials



# ADITYA BIRLA GROUP AT A GLANCE



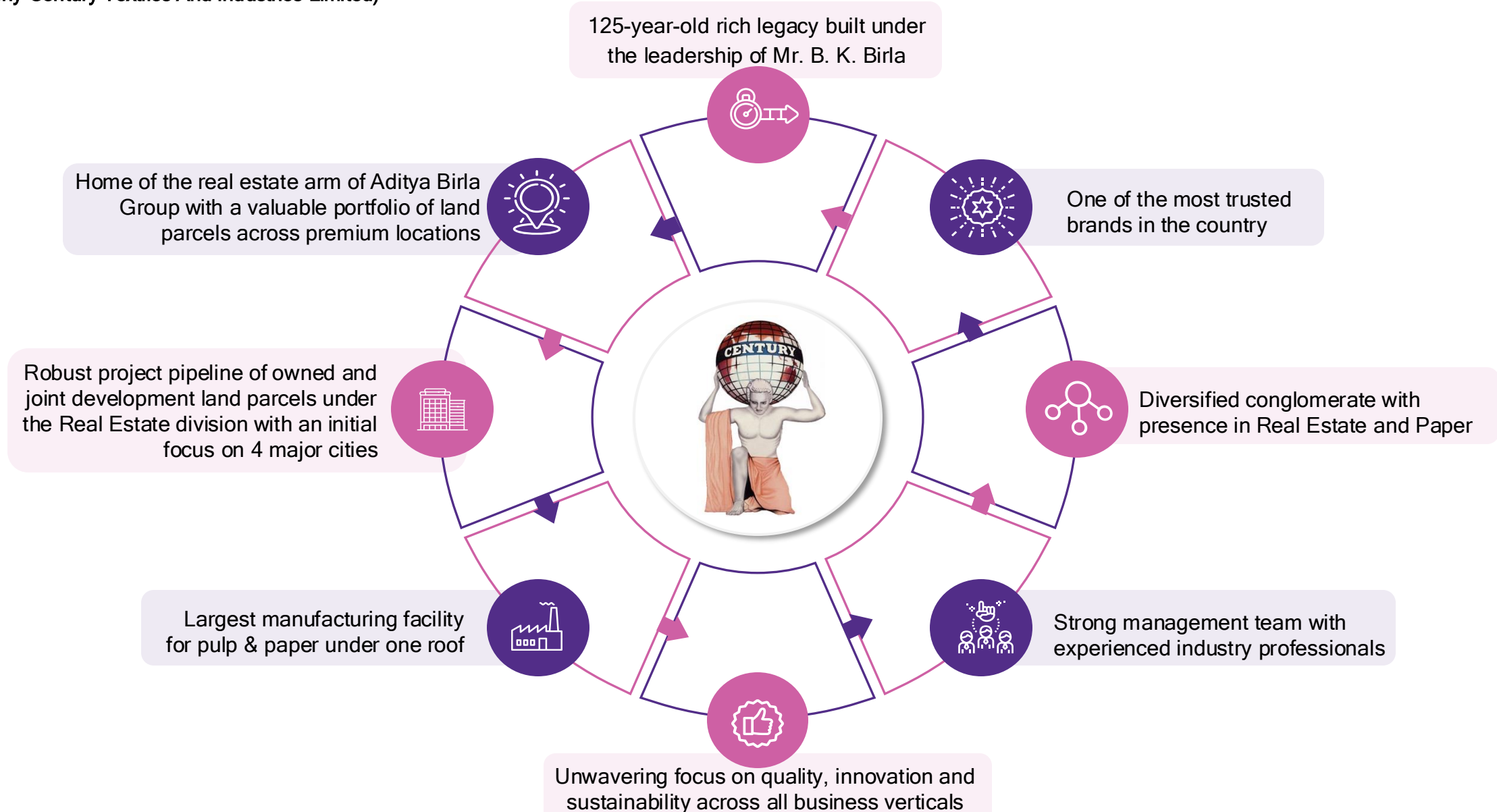
- Global Top 3
- India Top 3
- Future Growth Engine



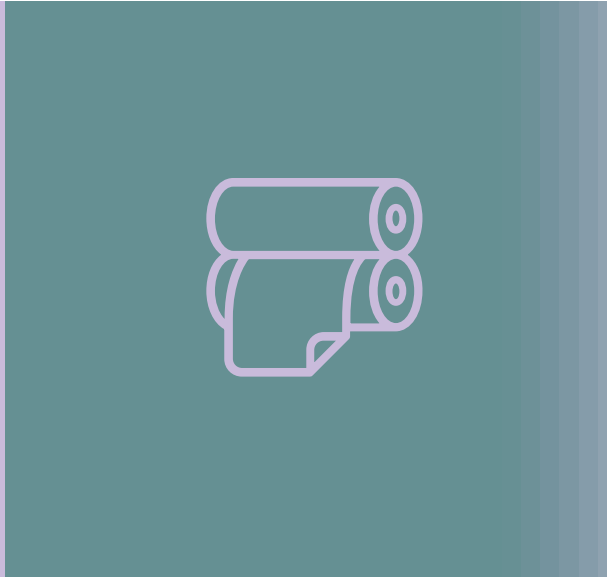
All facts and figures as of FY24

# ADITYA BIRLA REAL ESTATE LIMITED SNAPSHOT

(Formerly Century Textiles And Industries Limited)



# Q4 & FY25: KEY OPERATIONAL HIGHLIGHTS

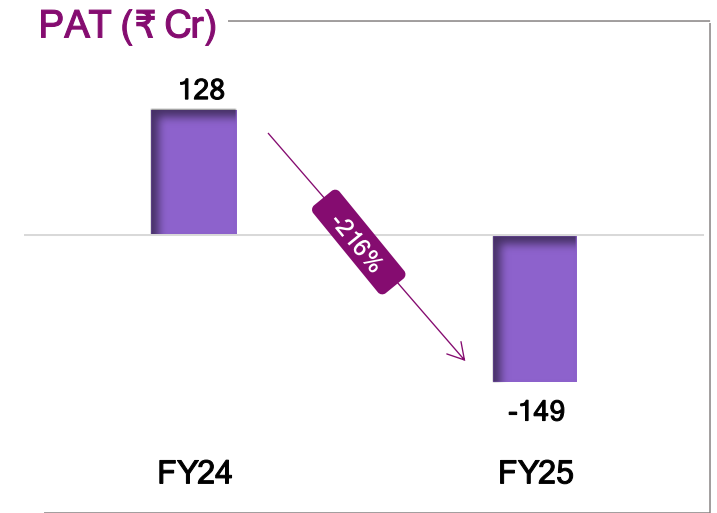
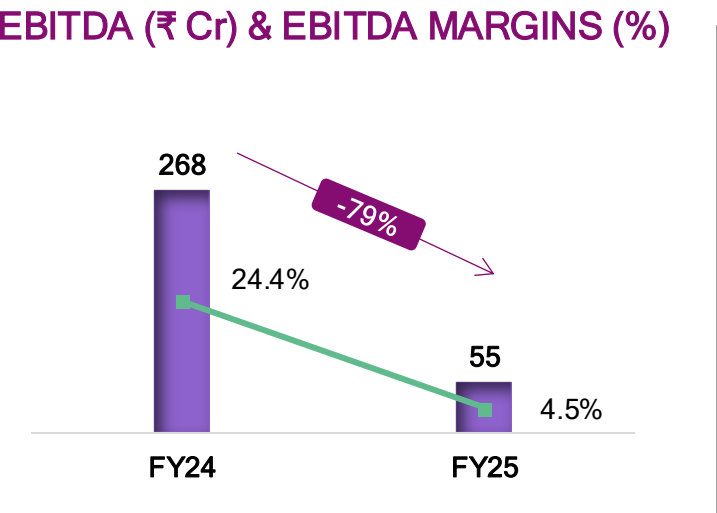
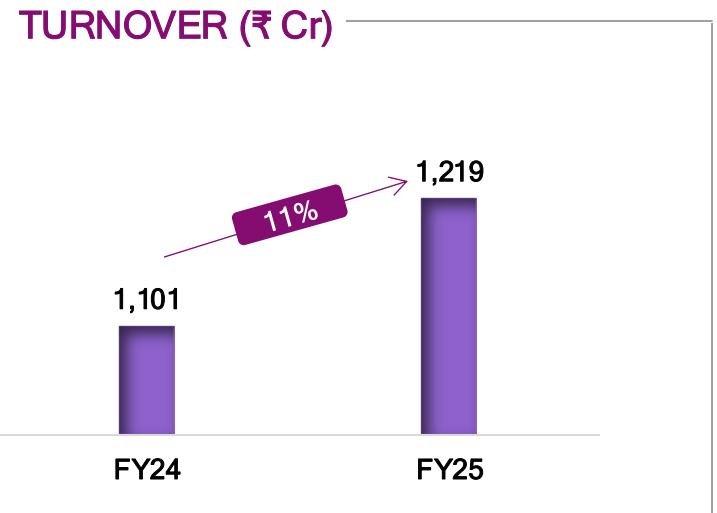
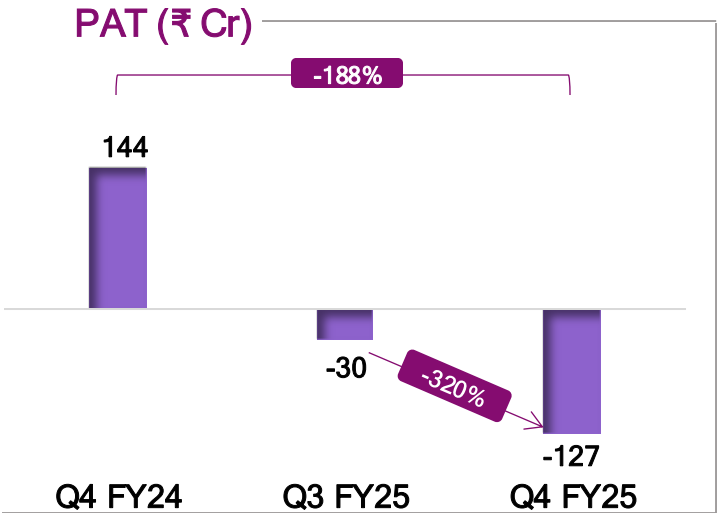
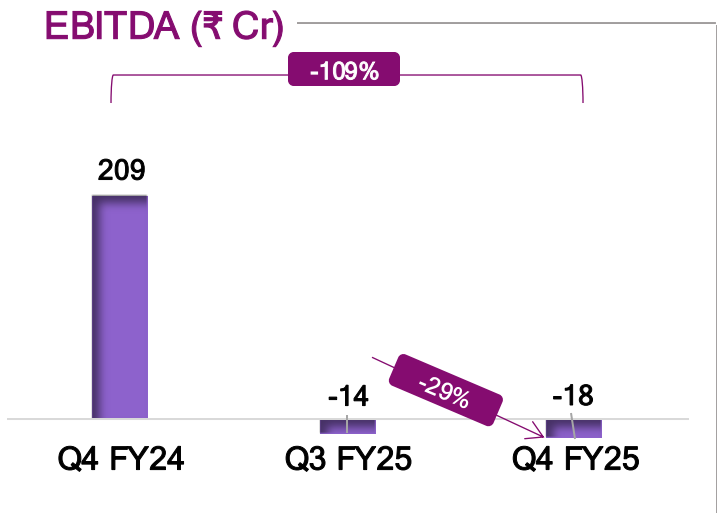
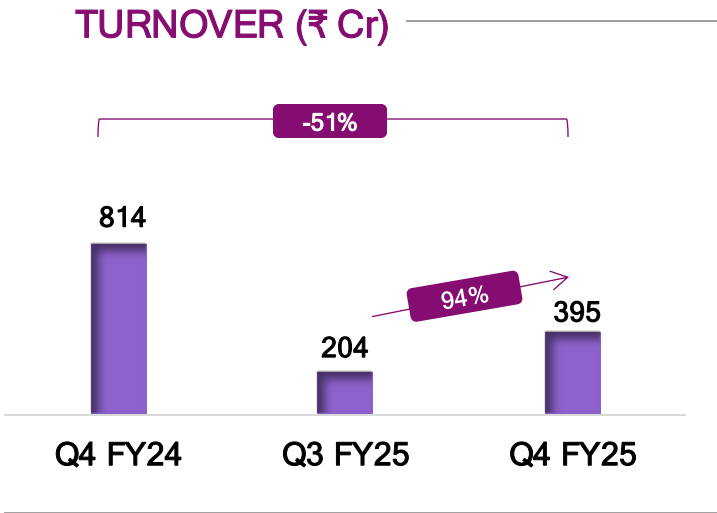


- ▶ In Q4 FY25 Real Estate business performed exceptionally well achieving Booking Value (Sales) of over INR 5,700 Cr. with stellar sales at three new projects and two new phases launched across NCR, Bengaluru & Pune regions.
- ▶ For FY25, Sales and Collections more than doubled over the previous year. Real Estate business added projects with Gross Development Value of over INR 25,000 Cr.
- ▶ As a part of portfolio restructuring and strategic alignment, ABREL initiated divestment of Pulp and Paper business by way of slump sale to ITC Limited for consideration of INR 3,498 Cr. and is expected to complete in next 6 months

**Marked by strong fundamentals and policy reforms, Real estate sector is poised for a steady growth.**

# QUARTERLY & YEARLY FINANCIAL HIGHLIGHTS

For Continuing Operations\*



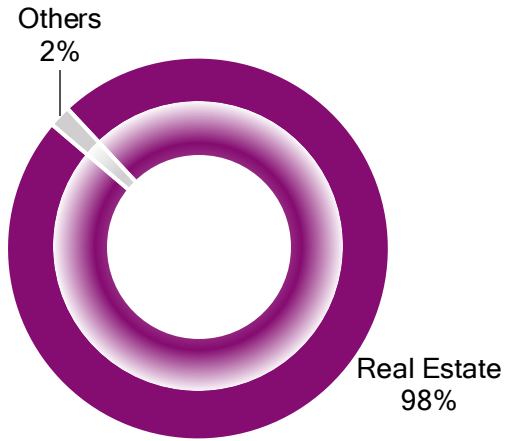
\* Excluding Net Profit/ Losses from discontinued operations, including exceptional items of Rs. 124 Cr

Total Net Debt Outstanding is ~Rs. 3,575 Cr. as on 31<sup>st</sup> March 2025

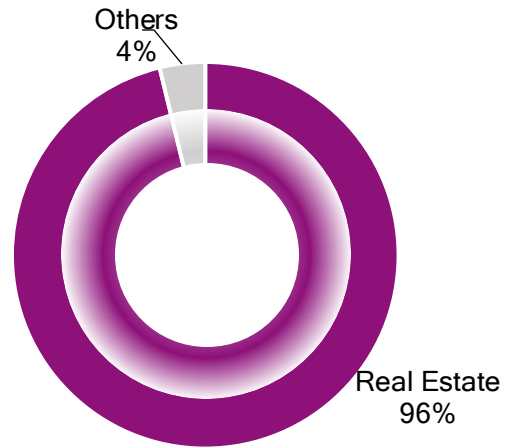
# QUARTERLY & YEARLY BUSINESS SEGMENT CONTRIBUTION

For Continuing Operations

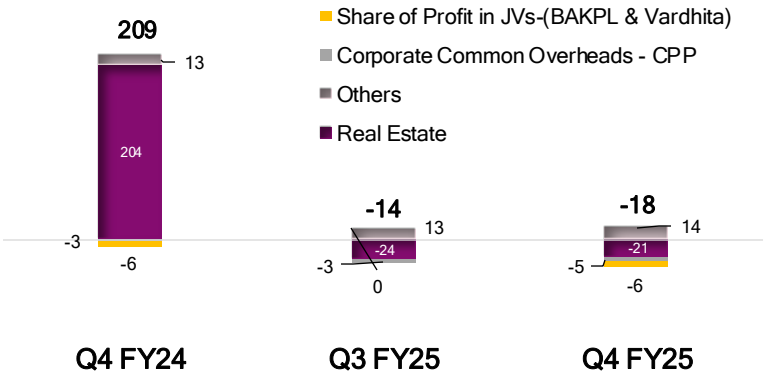
REVENUE PIE : Q4 FY24



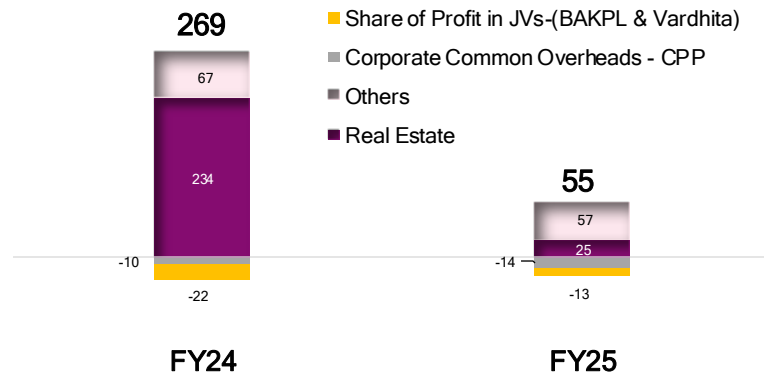
REVENUE PIE : Q4 FY25



EBITDA BREAKUP - Y-o-Y



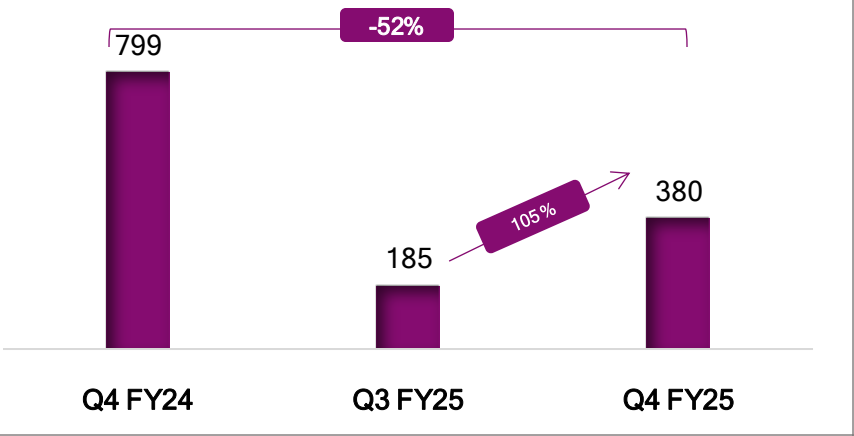
EBITDA BREAKUP (₹ Cr)



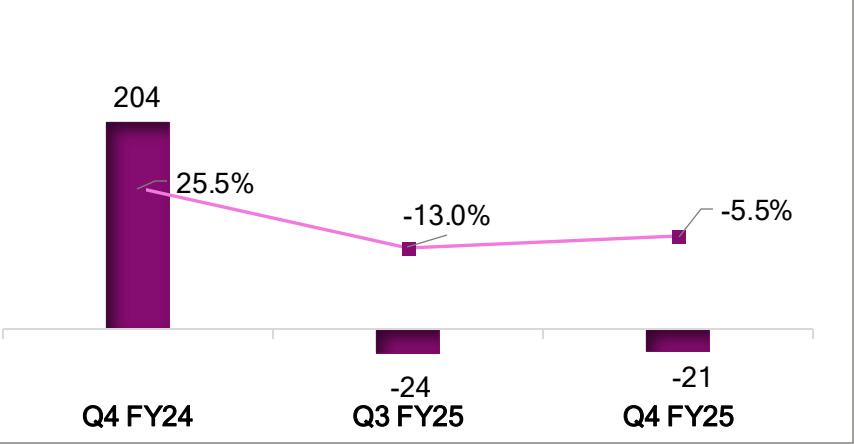
# QUARTERLY SEGMENT-WISE PERFORMANCE

## REAL ESTATE

REVENUE (₹ Cr)

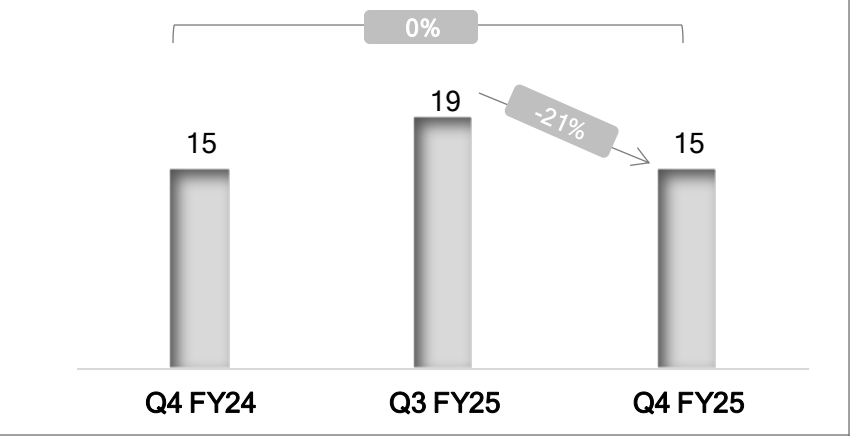


EBITDA (₹ Cr) & EBITDA (%)

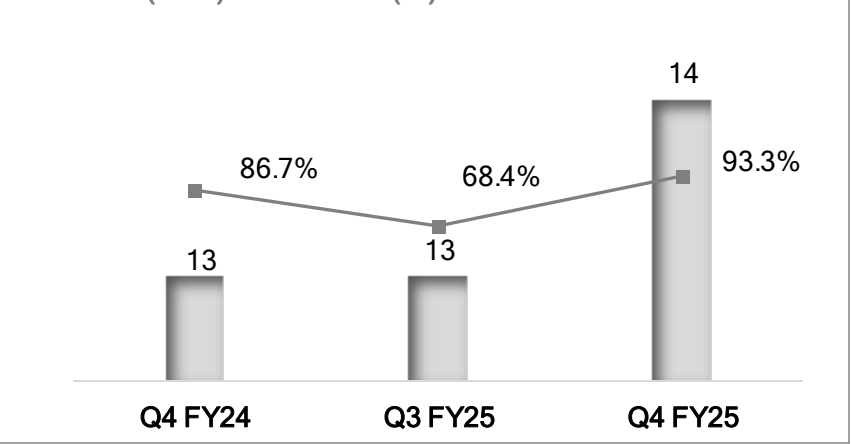


## Others

REVENUE (₹ Cr)



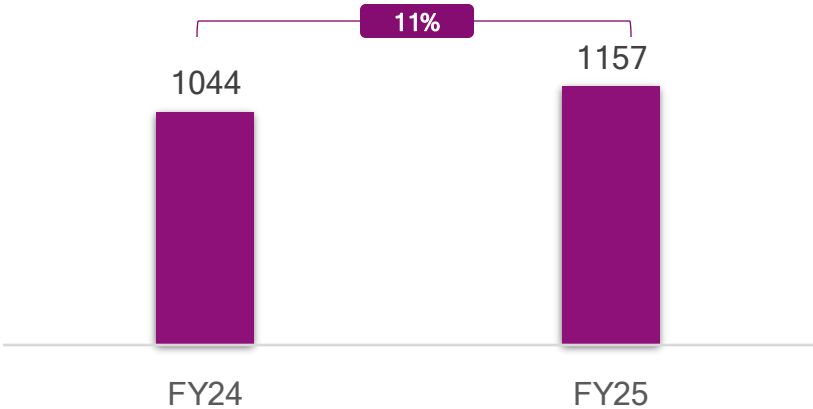
EBITDA (₹ Cr) & EBITDA (%)



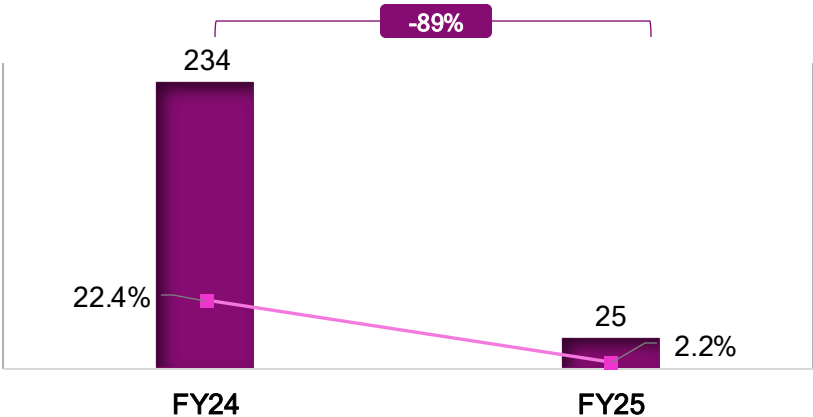
# YEARLY SEGMENT-WISE PERFORMANCE

## REAL ESTATE

REVENUE (₹ Cr)

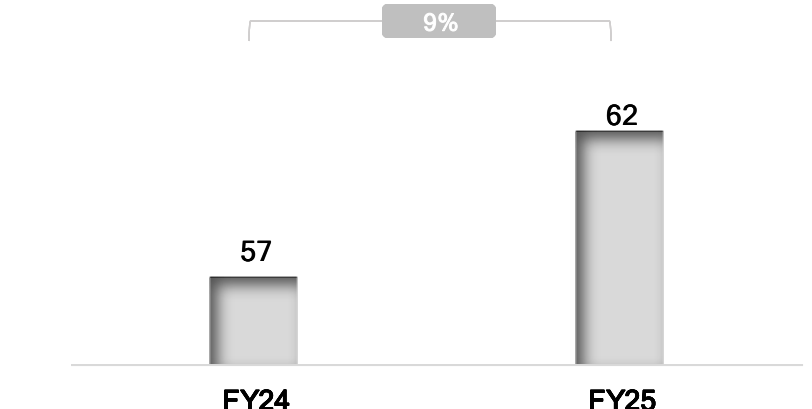


EBITDA (₹ Cr) & EBITDA (%)

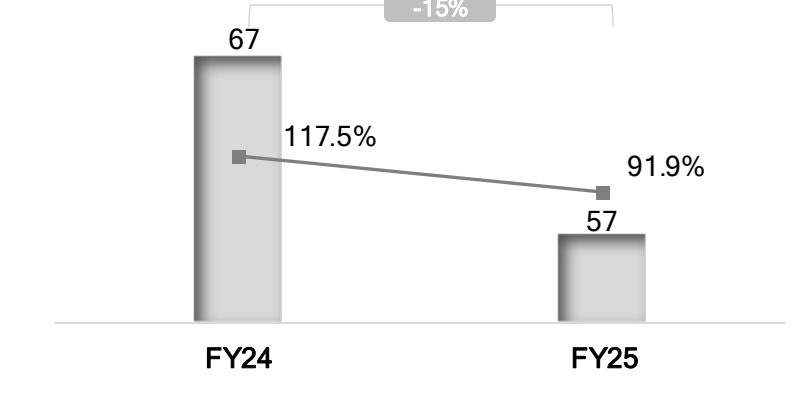


## Others

REVENUE (₹ Cr)



EBITDA (₹ Cr) & EBITDA (%)





# Real Estate

~ ₹ 70,000 Cr  
GDV across 4  
regions



# Pan India Footprint



## Mumbai Metropolitan Region

- Birla Vanya, Kalyan
- Birla Niyaara, Worli
- Birla Anayu, Mumbai
- Thane, MMR
- Worli New Plot, MMR
- Boisar, MMR
- Worli West, MMR
- Birla Centurion, Worli (C)
- Birla Aurora, Worli (C)



## NCR

- Birla Navya, Golf Course Ext. Rd.
- Mathura road, Delhi
- Birla Arika, Sector 31, Gurugram
- Sector 71, Gurugram



## Pune

- Birla Punya, Wellesley Road
- Manjiri, Pune



## Bengaluru

- Birla Alokya, Whitefield
- Birla Tisya, Magadi road
- Birla Trimaya, Devanhalli
- Birla Ojasvi, RR Nagar
- Birla Evara, Sarjapur

- Launched Projects
- Unlaunched Projects

Projects with a revenue potential of INR ~70,000 Crs





## MAJOR TAKEAWAYS

- We have achieved a booking value of INR 8,087 crs, 2x growth from FY24. Our collections have increased from INR 1,323 crs in FY24 to INR 2,706 crs in FY25, a 2x growth.
- We have launched 7 projects/ phases this year. Birla Arika, NCR was the highest ever selling project for Birla Estates with sales of over INR 3,100 crs.
- We added projects with a total GDV surpassing INR 25,000 crs:
  - 10-acre in Worli
  - 71 acres in Boisar
  - 13 acres in Sector-31 Gurugram
  - 5 acres in Sector-71 Gurugram
- We have raised USD 33 mn (INR 275 cr) from Mitsubishi Estate Co. for the development of Birla Evara, Bengaluru.
- We have been conferred the prestigious Golden Peacock National Quality Award (GPNQA) for the year 2025, first real estate company to be honored in the last 6 years.



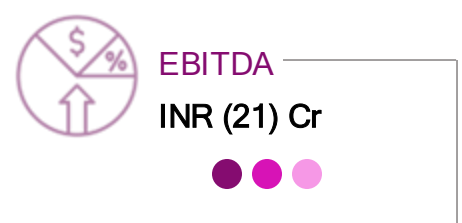
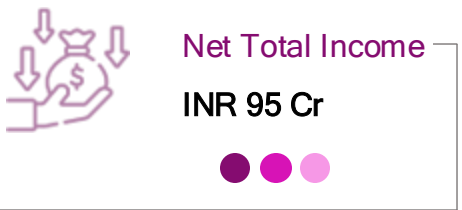
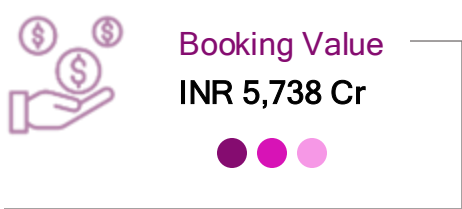
## MARKET OUTLOOK

- The Indian real estate market continues to demonstrate resilience and steady growth, supported by a stable macroeconomic environment, rising urbanization, and evolving lifestyle aspirations.
- Projects with the right product, right location, and trusted brand are continuing to witness healthy traction.
- In parallel, there is a growing emphasis on sustainability and innovation. Green building practices, energy-efficient designs, and smart infrastructure are increasingly influencing both buyer preferences and regulatory frameworks.

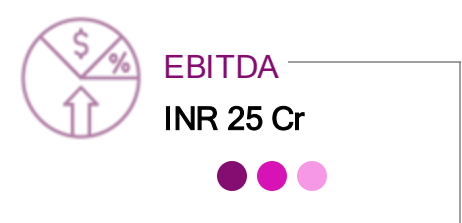
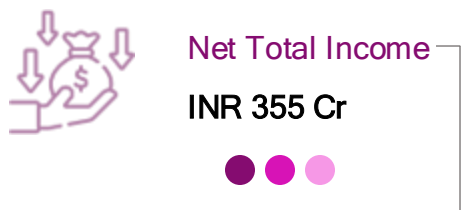
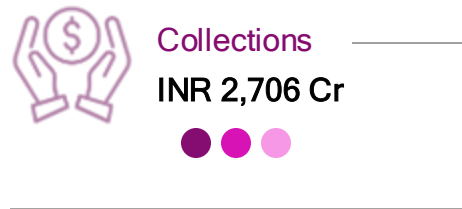
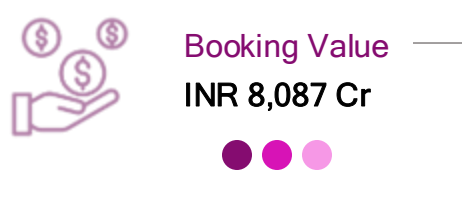
# OPERATIONAL HIGHLIGHTS - Q4 & FY25



## QUARTERLY PERFORMANCE



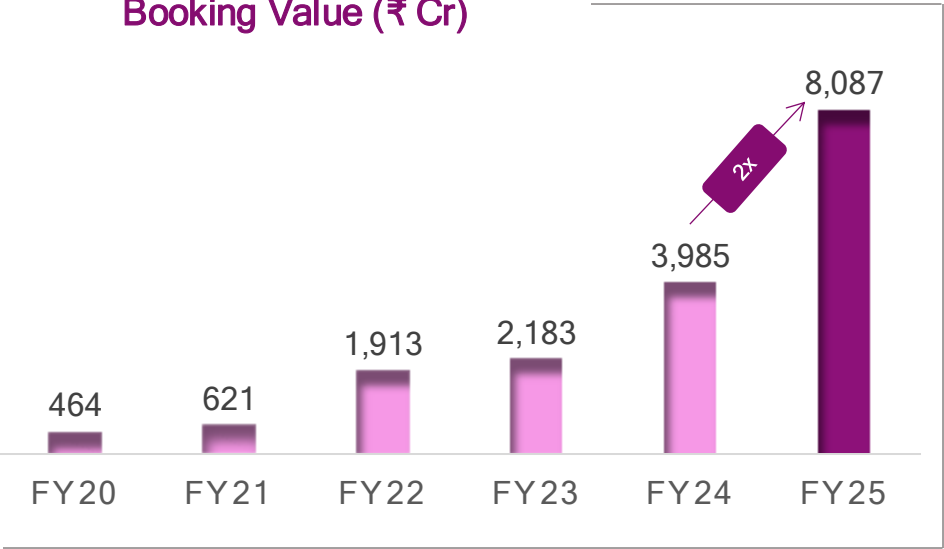
## FY25 PERFORMANCE



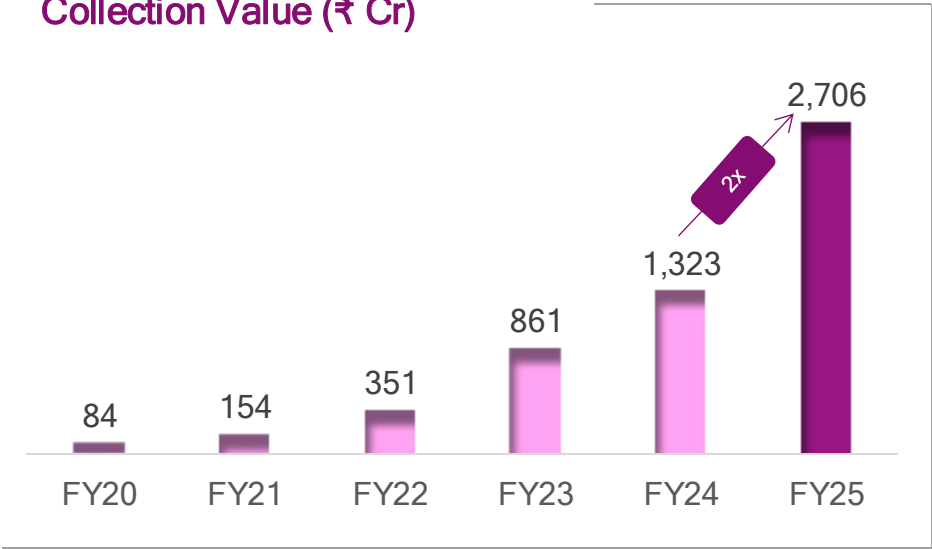
# KEY PERFORMANCE INDICATORS



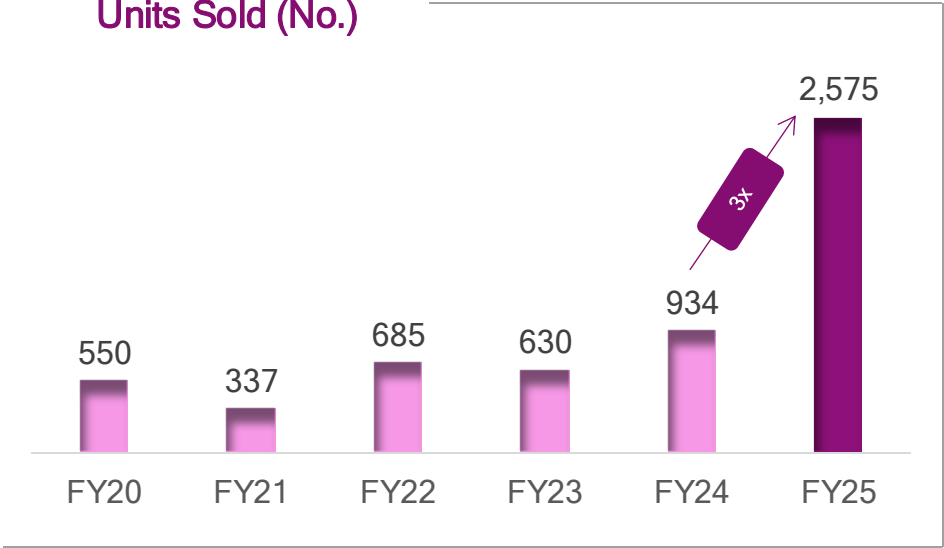
Booking Value (₹ Cr)



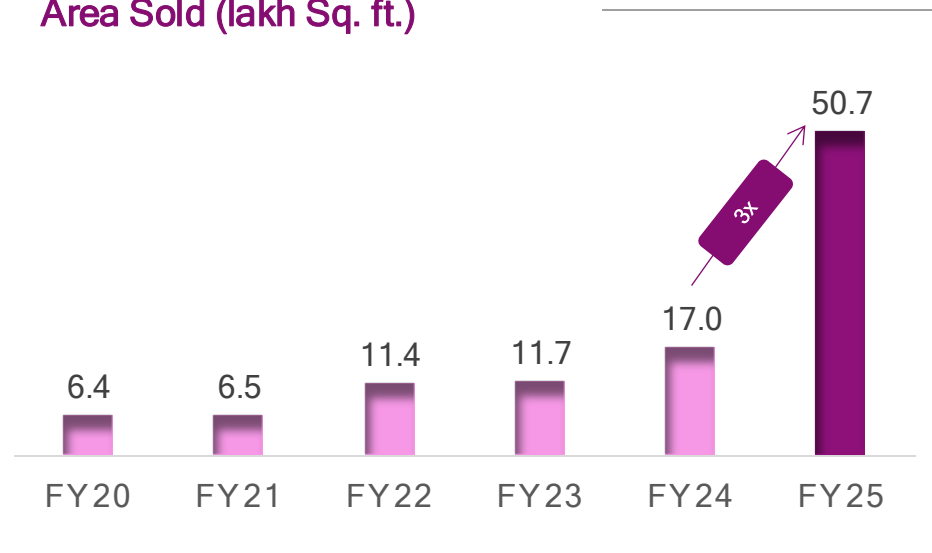
Collection Value (₹ Cr)



Units Sold (No.)



Area Sold (lakh Sq. ft.)



# LAUNCHED RESIDENTIAL PROJECTS



| Project                      | Birla Vanya,<br>(Kalyan, MMR)                                                     | Birla Alokya,<br>(Whitefield, Bengaluru)                                           | Birla Navya,<br>(Golf Course Extension,<br>Gurugram)                                | Birla Niyaara,<br>(Worli, Mumbai)                                                   |
|------------------------------|-----------------------------------------------------------------------------------|------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|
| Project Photo                |  |  |  |  |
| Launch Period                | Q1 FY19-20                                                                        | Q3 FY19-20                                                                         | Q3 FY 20-21                                                                         | Q4 FY21-22 (Phase 1)<br>Q4 FY23-24 (Phase 2)                                        |
| Land Area                    | 22 acres (Own)                                                                    | 8 acres                                                                            | 48 acres                                                                            | 14 acres (Own)                                                                      |
| Total Saleable Area          | 13.3 lakh sqft                                                                    | 5.5 lakh sqft                                                                      | 19.2 lakh sqft                                                                      | 24.8 lakh sqft (Residential)                                                        |
| Saleable Area Launched (PTD) | 13.3 lakh sqft                                                                    | 5.5 lakh sqft                                                                      | 15.8 lakh sqft                                                                      | 18.0 lakh sqft                                                                      |
| Area Sold (PTD)              | 11.5 lakh sqft (86%)                                                              | 5.4 lakh sqft (97%)                                                                | 13.0 lakh sqft (82%)                                                                | 14.2 lakh sqft (79%)                                                                |
| Booking Value (PTD)          | ₹ 924 Cr                                                                          | ₹ 393 Cr                                                                           | ₹ 1,854 Cr                                                                          | ₹ 6,379 Cr                                                                          |
| Collection Value (PTD)       | ₹ 807 Cr                                                                          | ₹ 399 Cr                                                                           | ₹ 952 Cr                                                                            | ₹ 2,061 Cr                                                                          |
| Share                        | 100%                                                                              | 100%                                                                               | 50%                                                                                 | 100%                                                                                |

# LAUNCHED RESIDENTIAL PROJECTS



| Project                      | Birla Tisya,<br>(Rajajinagar, Bengaluru)                                          | Birla Trimaya,<br>(Devanahalli, Bengaluru)                                         | Birla Anayu<br>(Walkeshwar, Mumbai)                                                 | Birla Ojasvi<br>(RR Nagar, Bengaluru)                                               |
|------------------------------|-----------------------------------------------------------------------------------|------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|
| Project Photo                |  |  |  |  |
| Launch Period                | Q3 FY21-22                                                                        | Q2 FY23-24 (Phase 1)<br>Q2 FY24-25 (Phase 2)<br>Q4 FY24-25 (Phase 3)               | Q2 FY24-25                                                                          | Q2 FY24-25                                                                          |
| Land Area                    | 5 acres                                                                           | 52 acres                                                                           | 0.2 acres                                                                           | 10.35 acres                                                                         |
| Total Saleable Area          | 6.5 lakh sqft                                                                     | 36.2 lakh sqft                                                                     | 0.56 lakh sqft                                                                      | 10.1 lakh sqft                                                                      |
| Saleable Area Launched (PTD) | 6.5 lakh sqft                                                                     | 23.4 lakh sqft                                                                     | 0.56 lakh sqft                                                                      | 10.1 lakh sqft                                                                      |
| Area Sold (PTD)              | 6.5 lakh sqft (100%)                                                              | 20.3 lakh sqft (87%)                                                               | 0.32 lakh sqft (57%)                                                                | 7.98 lakh sqft (79%)                                                                |
| Booking Value (PTD)          | ₹ 652 Cr                                                                          | ₹ 1,637 Cr                                                                         | ₹ 283 Cr                                                                            | ₹ 803 Cr                                                                            |
| Collection Value (PTD)       | ₹ 464 Cr                                                                          | ₹ 342 Cr                                                                           | ₹ 54 Cr                                                                             | ₹ 136 Cr                                                                            |
| Share                        | 40%                                                                               | 47%                                                                                | 100%                                                                                | 100%                                                                                |

# LAUNCHED RESIDENTIAL PROJECTS

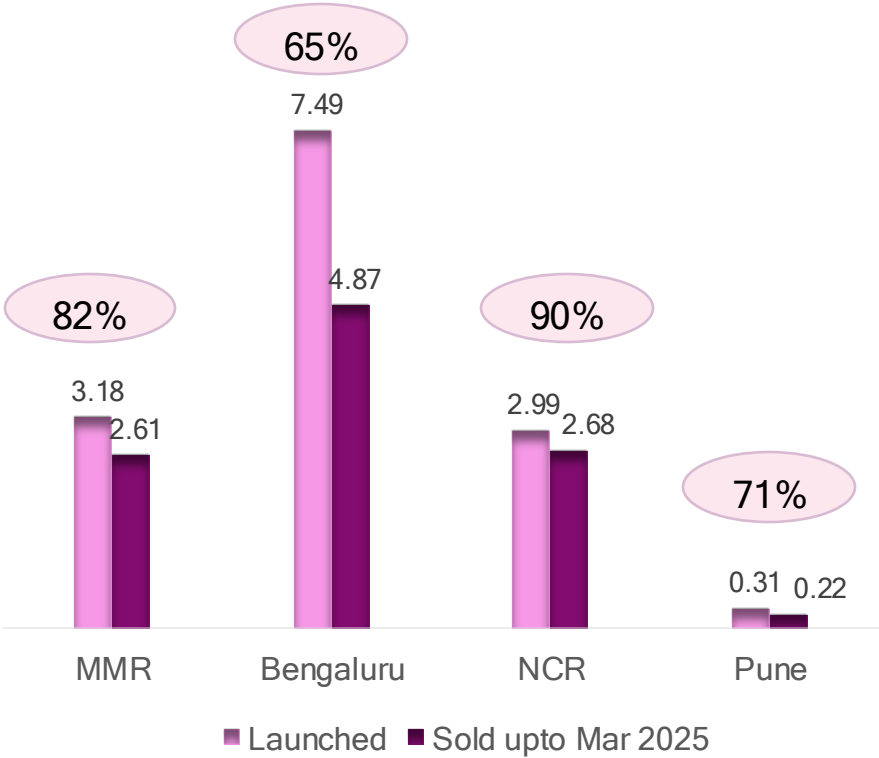


| Project                      | Birla Punya,<br>(Wellesley Road, Pune) | Birla Arika,<br>(Sector 31, Gurugram) | Birla Evara,<br>(Sarjapur, Bengaluru) |
|------------------------------|----------------------------------------|---------------------------------------|---------------------------------------|
| Project Photo                |                                        |                                       |                                       |
| Launch Period                | Q4 FY24-25                             | Q4 FY24-25                            | Q4 FY24-25                            |
| Land Area                    | 5.76 acres                             | 13.28 acres                           | 28.63 acres                           |
| Total Saleable Area          | 16.2 lakh sqft                         | 24.0 lakh sqft                        | 29.4 lakh sqft                        |
| Saleable Area Launched (PTD) | 3.1 lakh sqft                          | 14.1 lakh sqft                        | 29.4 lakh sqft                        |
| Area Sold (PTD)              | 2.2 lakh sqft                          | 13.7 lakh sqft                        | 8.4 lakh sqft                         |
| Booking Value (PTD)          | ₹ 312 Cr                               | ₹ 3,151 Cr                            | ₹ 866 Cr                              |
| Collection Value (PTD)       | ₹ 19 Cr                                | ₹ 201 Cr                              | ₹ 44 Cr                               |
| Share                        | 100%                                   | 100% (Revenue Share 58%)              | 51%(Economic Interest)                |



|             | Ongoing                 |          | Upcoming                |          |
|-------------|-------------------------|----------|-------------------------|----------|
| Particulars | Saleable Area (Mn Sqft) | GDV (Cr) | Saleable Area (Mn Sqft) | GDV (Cr) |
| MMR         | 3.18                    | 10,469   | 11.6                    | 32,576   |
| Bengaluru   | 7.49                    | 7,060    | 1.3                     | 1,257    |
| NCR         | 2.99                    | 5,680    | 3.8                     | 7,380    |
| Pune        | 0.31                    | 444      | 4.4                     | 5,004    |
| Total       | 13.96                   | 23,653   | 21.1                    | 46,216   |

City-wise Launch and Sales (million Sq. Ft.)



# PROJECT LAUNCHES

● To be Launched ● Ongoing ● Delivery

The GDV below reflect the GDV of launched/to be launched projects

**FY 26 e**  
GDVe - ₹ 13,900 Cr

Birla Niyara (P3)  
Thane, MMR;  
Boisar, MMR  
Birla Navya (P4);  
Sec 71, Gurgaon  
Birla Arika (P2)  
Birla Trimaya (P4)  
Birla Punya (P2)  
Manjri

Birla Arika

Birla Punya

Birla Evara

Birla Ojasvi

Birla Anayu

Birla Niyara (P2)

Birla Trimaya (P1,  
P2 & P3)

Birla Navya (P2,P3)

Birla Niyara (P1)

Birla Tisya

Birla Vanya

**FY 25**  
GDV - ₹ 10,600 Cr

Birla Arika

Birla Punya

Birla Evara

Birla Ojasvi

Birla Anayu

Birla Niyara (P2)

Birla Trimaya (P1,  
P2 & P3)

Birla Navya (P2,P3)

Birla Niyara (P1)

Birla Tisya

Birla Navya (P1)

Birla Vanya

Birla Alokya

**FY 24**  
GDV - ₹ 5,500 Cr

Birla Niyara (P2)  
TSA - 8.9 lakhs sqft

Birla Trimaya (P1)  
TSA - 7.2 lakhs sqft

Birla Navya (P2)

Birla Niyara (P1)

Birla Tisya

Birla Navya (P1)1

Birla Vanya

Birla Alokya

**FY 23**  
GDV - ₹ 950 Cr

Birla Navya (P2)  
TSA - 5.9 lakhs sqft

Birla Niyara (P1)

Birla Tisya

Birla Navya (P1)

Birla Vanya

Birla Alokya

**FY 22**  
GDV - ₹ 4,000 Cr

Birla Niyara (P1)  
TSA - 9 lakhs sqft

Birla Tisya  
TSA - 6.5 lakhs sqft

Birla Navya (P1)

Birla Vanya

Birla Alokya

**FY 21**  
GDV - ₹ 600 Cr

Birla Navya (P1)  
TSA - 5.7 lakhs sqft

Birla Vanya

Birla Alokya

**FY 20**  
GDV - ₹ 1,500 Cr

Birla Vanya  
TSA - 13.3 lakhs sqft

Birla Alokya  
TSA - 5.5 lakhs sqft



## ENVIRONMENT



**Net Zero Energy Certification:** Birla Aurora has been certified as a Net Zero Energy building by the Indian Green Building Council, recognizing our commitment to energy efficiency and renewable energy, resulting in an annual reduction of **2,300 MT** of CO<sub>2</sub> emissions.

**GRESB Rating:** In the Global Real Estate Sustainability Benchmark (GRESB) rating, we scored 96 against last year's 91 in Development Benchmark (Residential) and 90 against last year's 80 in Standing Investments (Commercial).

**LEED:** Birla Anayu received GOLD Pre-certification from USGBC.

**ESG Reporting:** We have launched our inaugural ESG report FY24.



## SOCIAL



- ▶ The organization donated to orphanages across Mumbai, Kalyan, Bangalore, and Gurgaon by donating books, stationery, and other essential items.
- ▶ Employees of our company participated in the donation drive to contribute their share to AWOOF Foundation, a charitable organization that provides scholarships for higher education to those in need.



## Governance

Robust compliances of all statutory regulations

The Century logo, featuring the word "Century" in a green serif font, enclosed within a white circle.

# Pulp & Paper

Turning a New  
Leaf



# KEY HIGHLIGHTS - PULP & PAPER



## MAJOR TAKEAWAYS

- ▶ In Q4-FY25, Production and Sales volumes both decreased by 7% YoY. Sales decreased by 11% YoY while EBITDA has decreased by 58% YoY due to following –
  - Lower production with decline in all three segments due to challenging market conditions.
  - Lower realization in the board segment and decline in tissue segment profitability.
- ▶ In FY25, Production decreased by 4% YoY while Sales volumes increased by 2% YoY driven by growth in board segment. However, Sales decreased by 7% YoY and EBITDA by 57% YoY.
- ▶ Strategic Initiatives -
  - Board of Directors of ABREL approved divestment of CPP business division through BTA envisaging a slump sale to ITC subject to achievements of certain Conditions Precedent (CP). Divestment process is expected to conclude within next 6 months.



## MARKET OUTLOOK

- ▶ The outlook for paper segment is expected to be moderate due to increase in competitively priced imports from Indonesia and Thailand. Also, seasonal factors are expected to moderately impact domestic demand in Q1 FY26
- ▶ Some improvement in paperboard segment is expected in Q1 FY26 as there is an expectation that low-cost imports may reduce due to fear of imposition of anti-dumping duty for which DGTR has initiated an anti-dumping investigation on imports.
- ▶ The outlook for tissue segment will continue to be challenging given adverse demand-supply balance in domestic market from increased competitive intensity. With excessive supply in domestic market, CPP will focus on increasing share of export volumes and improve contribution margins.

ABREL has initiated divestment of CPP Business Division to ITC through a Business Transfer Agreement (BTA) envisaging a slump sale

|             | Production (Tons) |          |       |          |       | Net Sales Qty (Tons) |          |       |          |       | Sales (INR Cr) |         |       |         |       |
|-------------|-------------------|----------|-------|----------|-------|----------------------|----------|-------|----------|-------|----------------|---------|-------|---------|-------|
| Particulars | Q4 FY25           | Q3 FY25  | QoQ % | Q4 FY24  | YoY % | Q4 FY25              | Q3 FY25  | QoQ % | Q4 FY24  | YoY % | Q4 FY25        | Q3 FY25 | QoQ % | Q4 FY24 | YoY % |
| Paper       | 53,895            | 47,919   | 12%   | 58,768   | -8%   | 55,559               | 50,085   | 11%   | 56,362   | -1%   | 368            | 319     | 16%   | 393     | -6%   |
| Board       | 44,669            | 45,365   | -2%   | 45,910   | -3%   | 46,832               | 46,166   | 1%    | 48,604   | -4%   | 295            | 309     | -4%   | 322     | -8%   |
| Tissue      | 10,159            | 9,115    | 11%   | 13,264   | -23%  | 9,696                | 9,135    | 6%    | 13,896   | -30%  | 96             | 97      | -1%   | 131     | -27%  |
| Pulp        | 2,082             | 3,543    | -41%  | 1,099    | 89%   | 1,032                | 3,101    | -67%  | 2,200    | -53%  | 6              | 18      | -66%  | 13      | -54%  |
| Total       | 1,10,805          | 1,05,942 | 5%    | 1,19,041 | -7%   | 1,13,119             | 1,08,487 | 4%    | 1,21,062 | -7%   | 765            | 742     | 3%    | 859     | -11%  |

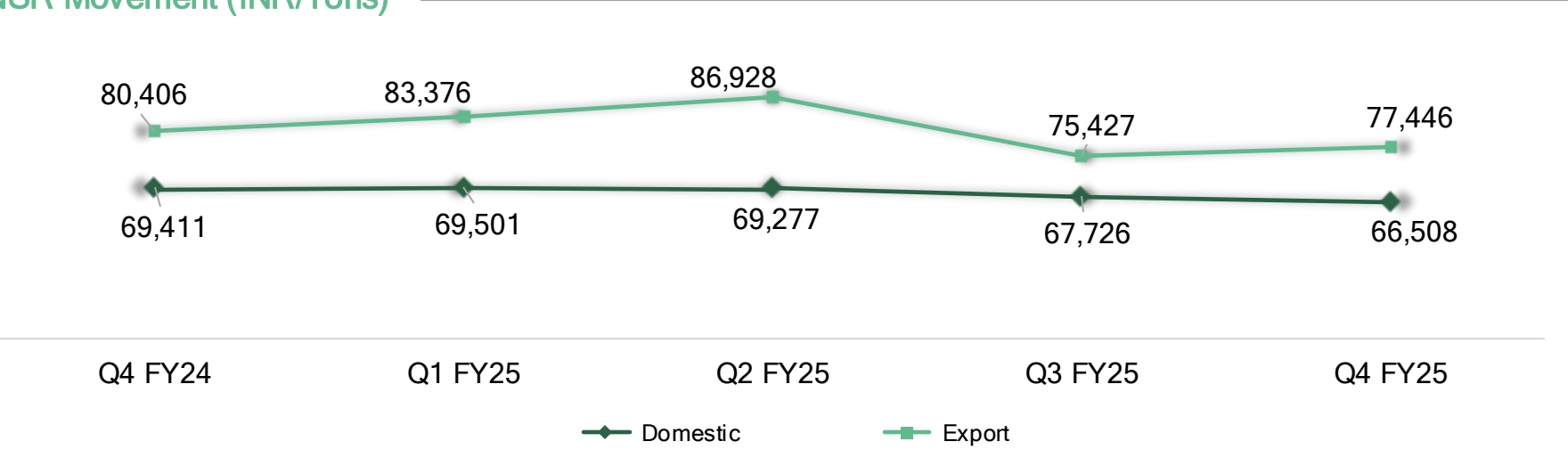
The Capacity Utilisation for Q4 FY25 was 92% as compared to 88% in Q3FY25

|             | Production (Tons) |          |       | Net Sales Qty (Tons) |          |       | Sales (INR Cr) |       |       |
|-------------|-------------------|----------|-------|----------------------|----------|-------|----------------|-------|-------|
| Particulars | FY25              | FY24     | YoY % | FY25                 | FY24     | YoY % | FY25           | FY24  | YoY % |
| Paper       | 2,08,489          | 2,23,167 | -7%   | 2,15,275             | 2,15,810 | 0%    | 1,409          | 1,629 | -14%  |
| Board       | 1,85,498          | 1,75,179 | 6%    | 1,88,213             | 1,74,933 | 8%    | 1,251          | 1,208 | 4%    |
| Tissue      | 44,664            | 50,118   | -11%  | 43,668               | 49,007   | -11%  | 448            | 492   | -9%   |
| Pulp        | 8,857             | 17,075   | -48%  | 7,059                | 7,339    | -4%   | 41             | 46    | -12%  |
| Total       | 4,47,508          | 4,65,538 | -4%   | 4,54,215             | 4,47,090 | 2%    | 3,148          | 3,375 | -7%   |

The Capacity Utilisation for **FY25** was **93%** as compared to 97% in **FY24**

# NET SALES REALIZATION (NSR) MOVEMENT

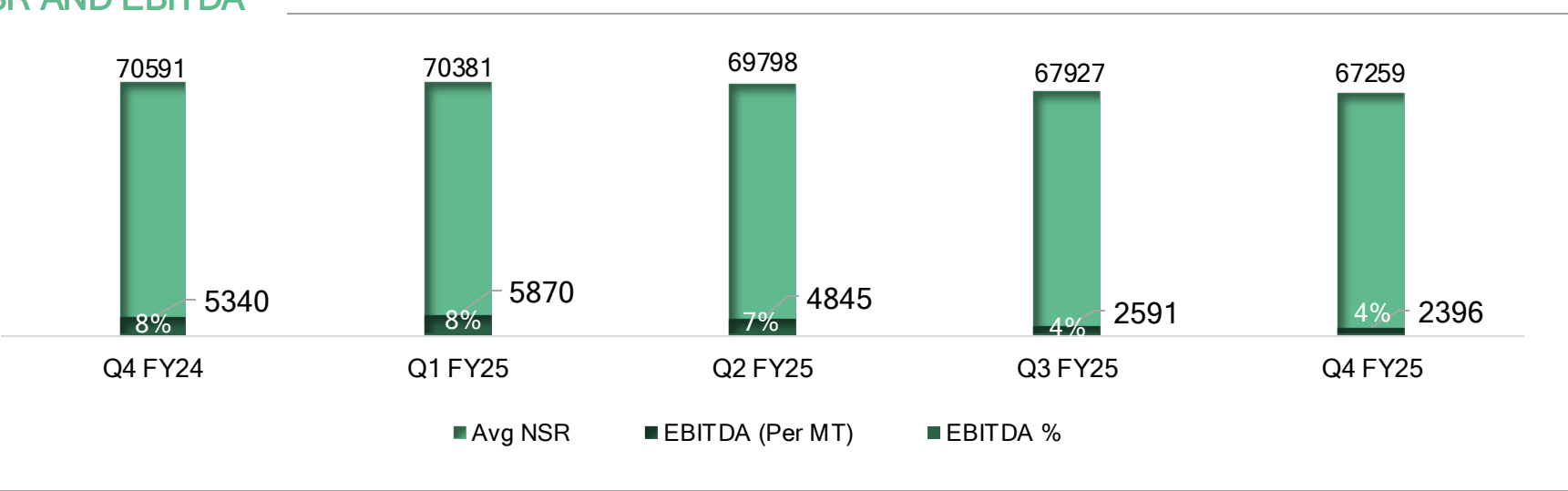
NSR Movement (INR/Tons)



| YoY | QoQ |
|-----|-----|
| -4% | -2% |

| YoY | QoQ |
|-----|-----|
| -4% | 3%  |

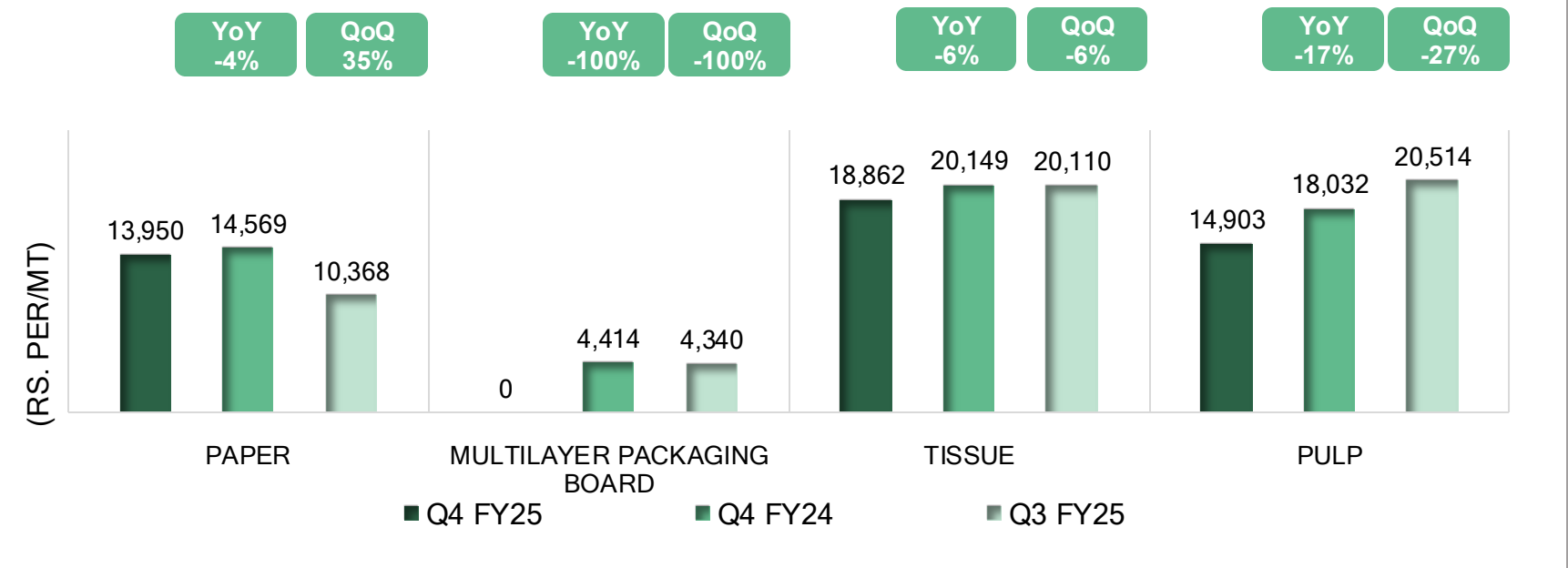
NSR AND EBITDA



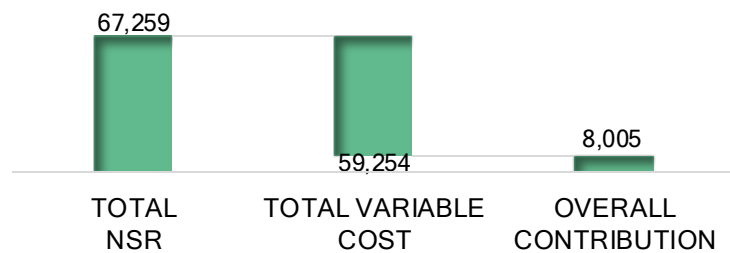
| YoY | QoQ |
|-----|-----|
| -5% | -1% |



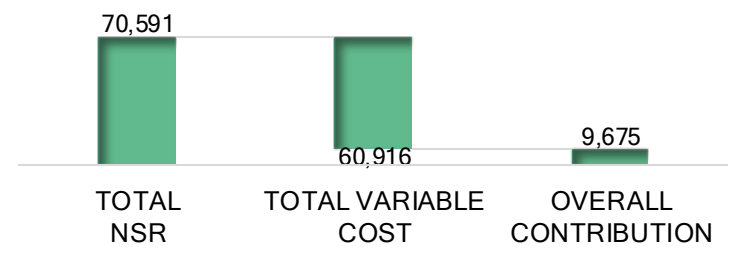
SEGMENTAL CONTRIBUTION



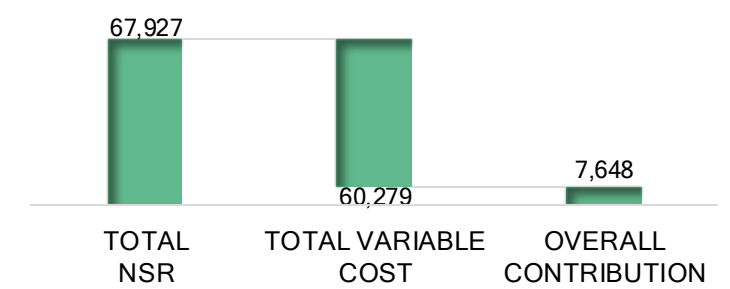
OVERALL CONTRIBUTION (Rs. Per/MT)  
Q4 FY25



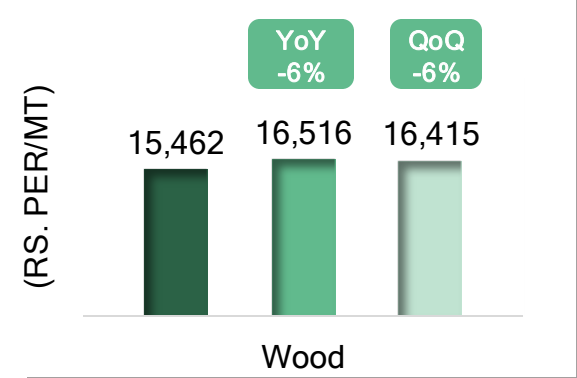
Q4 FY24



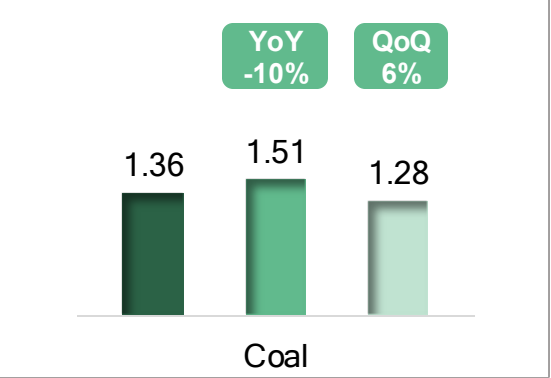
Q3 FY25



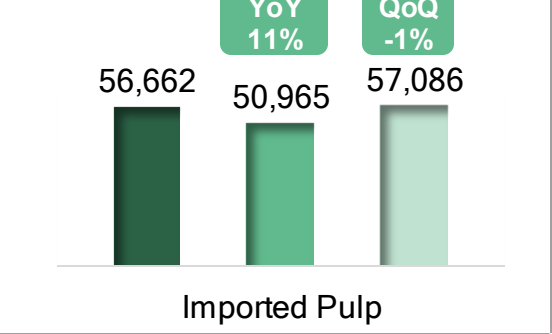
INPUT PRICE - WOOD



INPUT PRICE - COAL



INPUT PRICE - IMPORTED PULP





## ENVIRONMENT



- ❖ Total, 138 nurseries have been developed in 13 districts of our wood catchment area to provide seedling and clones to farmers
- ❖ A total of 1.14 lac plantation was completed in Q4 FY25. Distribution is as follows – Eucalyptus clones: 0.95 lac and Eucalyptus seedling: 0.19 lac. A Total of 111.58 lac plantation has been done during FY 25.
- ❖ 47.026 MT Compressed Methane Gas (CMG) generated from wastewater and utilized in tissue paper machine in place of LPG during Q4 FY25.



## SOCIAL



- ▶ Fogging using mosquito repellent sprays is also regularly being carried out to prevent malaria and dengue.
- ▶ Cleaning & shifting of garbage from Hathikhana, Rajeev Nagar Colony, Bengali Colony slum areas is being carried out on regular basis.

Governance - Robust Compliances of All Regulatory Requirements

# Financial Summary

Subpar Financial  
performance in  
Q4- FY25



# PROFIT & LOSS : Q4 FY25 - CONSOLIDATED

(₹ In Crores)

| Particulars                                                      | Q4 FY24 | Q3 FY25 | Q4 FY25 | YoY % | QoQ % |
|------------------------------------------------------------------|---------|---------|---------|-------|-------|
| Continuing Operations                                            |         |         |         |       |       |
| Total Income                                                     | 823     | 209     | 408     | -50%  | 95%   |
| Total Sales                                                      | 814     | 204     | 395     | -51%  | 94%   |
| Total EBITDA                                                     | 209     | -14     | -18     | -109% | -29%  |
| Finance cost                                                     | -10     | -7      | -11     | -5%   | -57%  |
| Depreciation                                                     | -15     | -16     | -16     | -7%   | 1%    |
| PBT (Excl. Exceptional item)                                     | 183     | -37     | -45     | -125% | -21%  |
| Exceptional Items                                                | 0       | 0       | -124    |       |       |
| PBT                                                              | 183     | -37     | -169    | -192% | -354% |
| Tax (Asset - / Liability +)                                      | -39     | 7       | 42      | 208%  | 500%  |
| PAT                                                              | 144     | -30     | -127    | -188% | -320% |
| Discontinuing Operations (Including Pulp & Paper, BCEPL & BCLLC) |         |         |         |       |       |
| Profit / (Loss) from discontinuing operations                    | -123    | -12     | -8      | 93%   | 31%   |
| PAT (After discontinuing operations)                             | 21      | -42     | -135    |       |       |

\* Includes profit of Rs.1 Crore from Subsidiaries of Textile division in case of FY 24 Actual

# PROFIT & LOSS : FY25 - CONSOLIDATED

(₹ In Crores)

| Particulars                                                      | FY24  | FY25  | YoY % |
|------------------------------------------------------------------|-------|-------|-------|
| Continuing Operations                                            |       |       |       |
| Total Income                                                     | 1,149 | 1,257 | 9%    |
| Total Sales                                                      | 1,101 | 1,219 | 11%   |
| Total EBITDA                                                     | 268   | 55    | -80%  |
| Finance cost                                                     | -30   | -46   | -53%  |
| Depreciation                                                     | -59   | -64   | -8%   |
| PBT (Excl. Exceptional item)                                     | 180   | -55   |       |
| Exceptional Items                                                | 0     | -124  |       |
| PBT                                                              | 180   | -179  |       |
| Tax (Asset - / Liability +)                                      | -52   | 30    | 158%  |
| PAT                                                              | 128   | -149  |       |
| Discontinuing Operations (Including Pulp & Paper, BCEPL & BCLLC) |       |       |       |
| Profit / (Loss) from discontinuing operations*                   | -68   | -9    |       |
| PAT (After discontinuing operations)                             | 60    | -158  |       |

\* Includes profit of Rs.3 Crores from Subsidiaries of Textile division in case of FY 24 Actual

# CASH FLOW - Q4 FY25 CONSOLIDATED

(₹ In Crores)

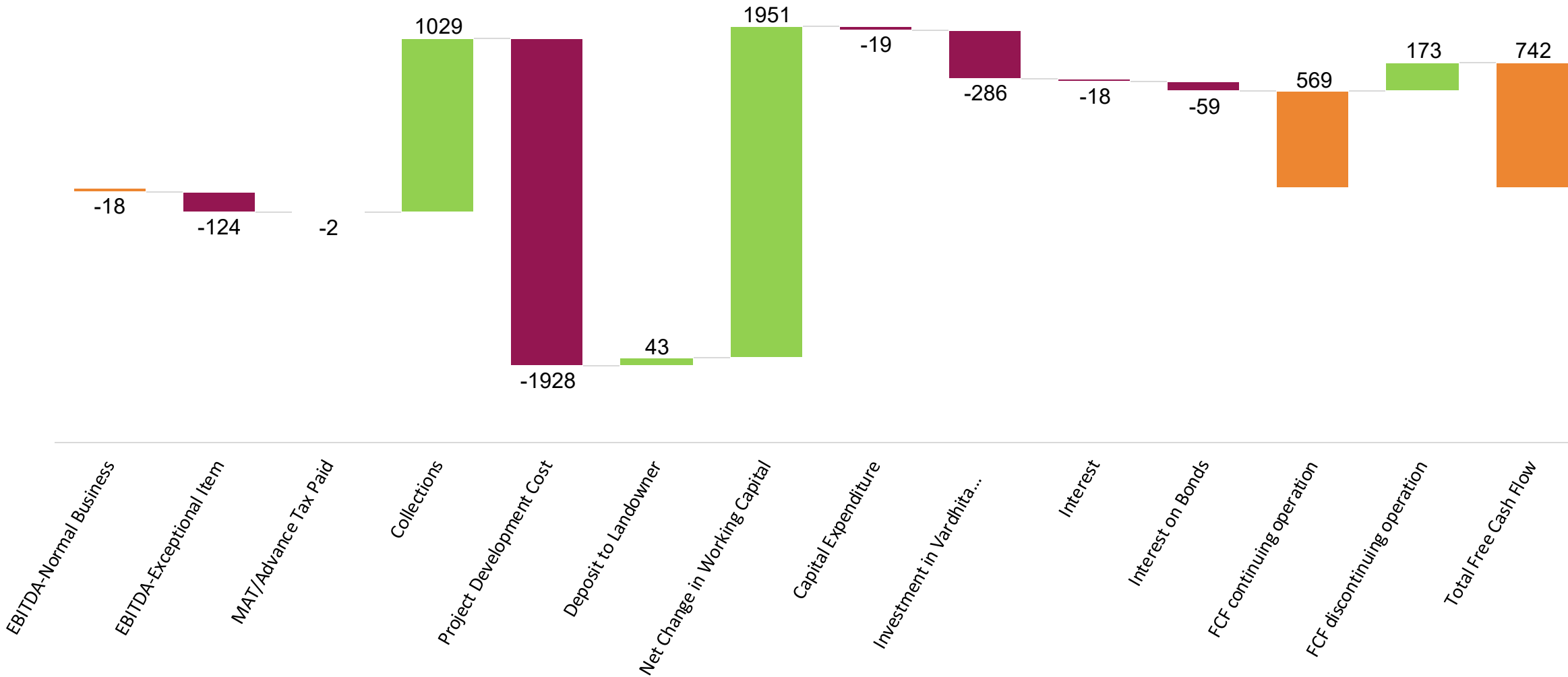
| No | Particulars                       | Continuing operations |       |      |         | Discontinuing Operations |          |       | Grand Total |
|----|-----------------------------------|-----------------------|-------|------|---------|--------------------------|----------|-------|-------------|
|    |                                   | Real Estates          | Rayon | H.O. | Total   | Pulp & Paper             | Textiles | Total |             |
|    | <b>EBITDA-Normal Business</b>     | (21)                  | 14    | (11) | (18)    | 32                       | (3)      | 29    | 11          |
|    | EBITDA-Exceptional Item           | (43)                  |       | (81) | (124)   |                          |          |       | (124)       |
|    | MAT/Advance Tax Paid              | (2)                   |       |      | (2)     |                          |          |       | (2)         |
|    | Collections                       | 1,029                 |       |      | 1,029   |                          |          |       | 1,029       |
|    | Project Development Cost          | (1,928)               |       |      | (1,928) |                          |          |       | (1,928)     |
|    | Deposit to Landowner              | 43                    |       |      | 43      |                          |          |       | 43          |
|    | Net Change in Working Capital     | 1,874                 | (15)  | 92   | 1,951   | 169                      | (9)      | 160   | 2,111       |
| A) | Operating Cash Flow               | 952                   | (1)   |      | 951     | 201                      | (12)     | 189   | 1,140       |
|    | Capital Expenditure               | (19)                  |       |      | (19)    | (44)                     | -        | (44)  | (63)        |
|    | Sale of Assets                    |                       |       |      |         |                          | 32       | 32    | 32          |
|    | Investment in Vardhita Properties | (286)                 |       |      | (286)   |                          |          |       | (286)       |
| B) | Investing Cash Flow               | (305)                 |       |      | (305)   | (44)                     | 32       | (12)  | (317)       |
|    | Interest                          | (16)                  | (2)   |      | (18)    | (4)                      | -        | (4)   | (22)        |
|    | Interest on Bonds                 |                       |       | (59) | (59)    |                          |          |       | (59)        |
| C) | Financing Cash Flow               | (15)                  | (2)   | (59) | (76)    | (4)                      | -        | (4)   | (80)        |
| D) | Free Cash Flow (A+B+C)            | 631                   | (3)   | (59) | 569     | 153                      | 20       | 173   | 742         |

# CASH FLOW : Q4 FY25 CONSOLIDATED



■ Increase ■ Decrease ■ Total

(₹ In Crores)



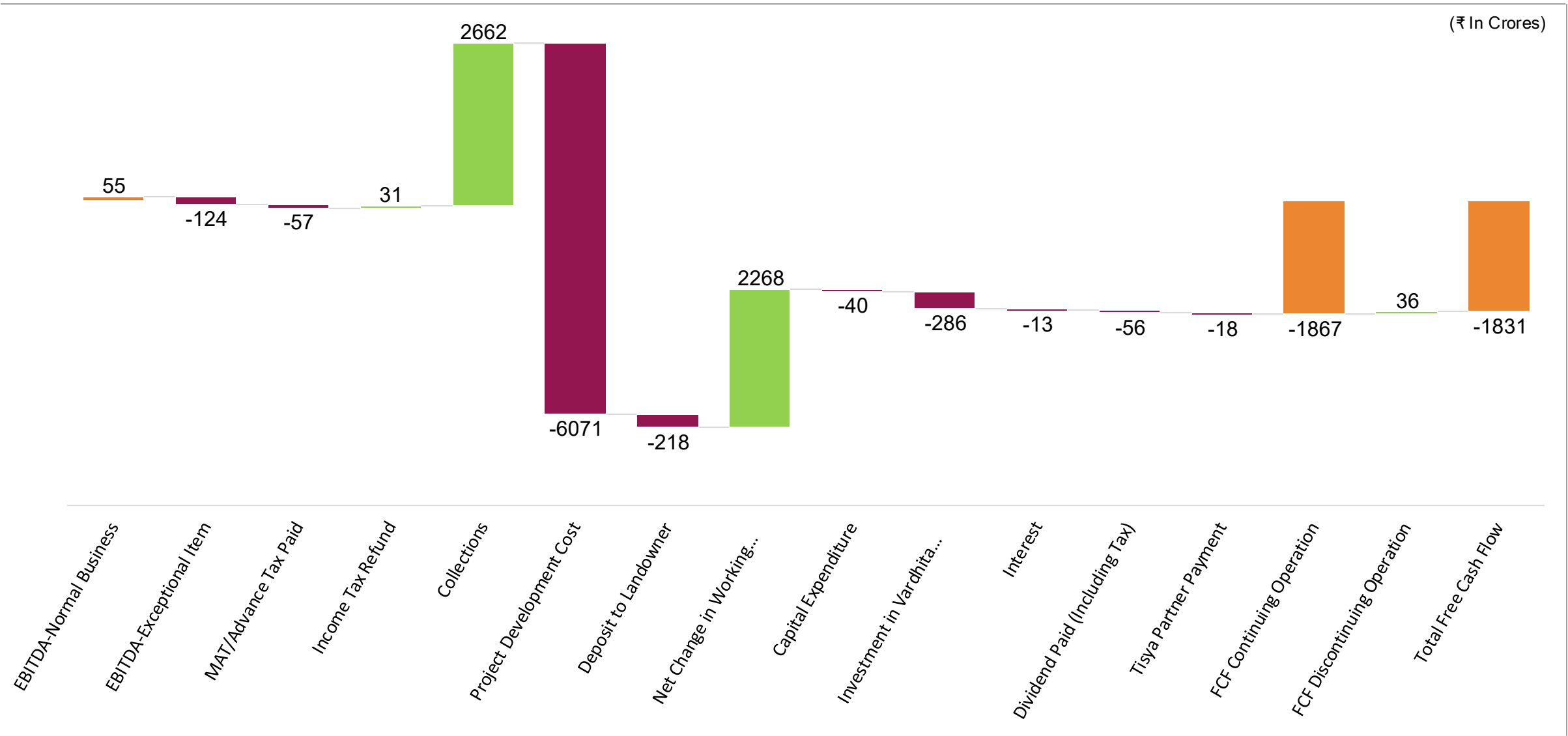
# CASH FLOW - FY25 CONSOLIDATED

(₹ In Crores)

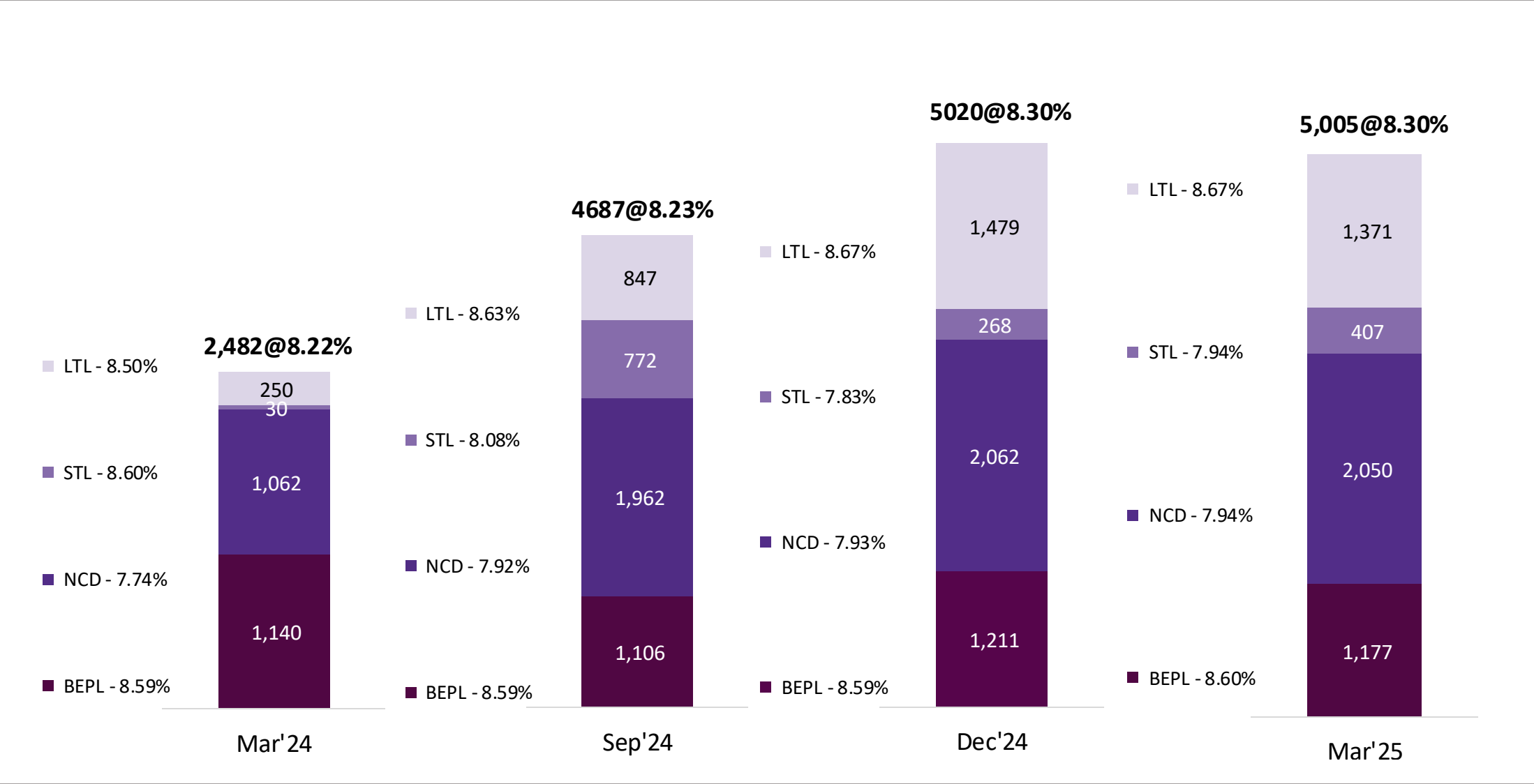
| No | Particulars                       | Continuing operations |            |             |                | Discontinuing Operations |              |             | Grand Total    |
|----|-----------------------------------|-----------------------|------------|-------------|----------------|--------------------------|--------------|-------------|----------------|
|    |                                   | Real Estates          | Rayon      | H.O.        | Total          | Pulp & Paper             | Textiles     | Total       |                |
|    | <b>EBITDA-Normal Business</b>     | 25                    | 57         | (27)        | 55             | 193                      | (37)         | 156         | 211            |
|    | EBITDA-Exceptional Item           | (43)                  | -          | (81)        | (124)          |                          |              |             | (124)          |
|    | MAT/Advance Tax Paid              | (41)                  |            | (16)        | (57)           |                          |              |             | (57)           |
|    | Income Tax Refund                 |                       |            | 31          | 31             |                          |              |             | 31             |
|    | Collections                       | 2,662                 |            |             | 2,662          |                          |              |             | 2,662          |
|    | Project Development Cost          | (6,071)               |            |             | (6,071)        |                          |              |             | (6,071)        |
|    | Deposit to Landowner              | (218)                 |            |             | (218)          |                          |              |             | (218)          |
|    | Net Change in Working Capital     | 2,211                 | (52)       | 109         | 2,268          | 52                       | (116)        | (64)        | 2,204          |
| A) | <b>Operating Cash Flow</b>        | <b>(1,475)</b>        | <b>5</b>   | <b>16</b>   | <b>(1,454)</b> | <b>245</b>               | <b>(153)</b> | <b>92</b>   | <b>(1,362)</b> |
|    | Capital Expenditure               | (38)                  |            | (2)         | (40)           | (180)                    | -            | (180)       | (220)          |
|    | Sale of Assets                    |                       |            |             |                |                          | 142          | 142         | 142            |
|    | Investment in Vardhita Properties | (286)                 |            |             | (286)          |                          |              |             | (286)          |
| B) | <b>Investing Cash Flow</b>        | <b>(324)</b>          | <b>-</b>   | <b>(2)</b>  | <b>(326)</b>   | <b>(180)</b>             | <b>142</b>   | <b>(38)</b> | <b>(364)</b>   |
|    | Interest                          | (4)                   | (9)        | -           | (13)           | (15)                     | (3)          | (18)        | (31)           |
|    | Dividend Paid (Including Tax)     |                       |            | (56)        | (56)           |                          |              |             | (56)           |
|    | Tisya Partner Payment             | (18)                  |            |             | (18)           |                          |              |             | (18)           |
| C) | <b>Financing Cash Flow</b>        | <b>(22)</b>           | <b>(9)</b> | <b>(56)</b> | <b>(87)</b>    | <b>(15)</b>              | <b>(3)</b>   | <b>(18)</b> | <b>(105)</b>   |
| D) | <b>Free Cash Flow (A+B+C)</b>     | <b>(1,821)</b>        | <b>(4)</b> | <b>(42)</b> | <b>(1,867)</b> | <b>50</b>                | <b>(14)</b>  | <b>36</b>   | <b>(1,831)</b> |

# CASH FLOW : FY25 CONSOLIDATED

■ Increase ■ Decrease ■ Total



# OUTSTANDING LOAN

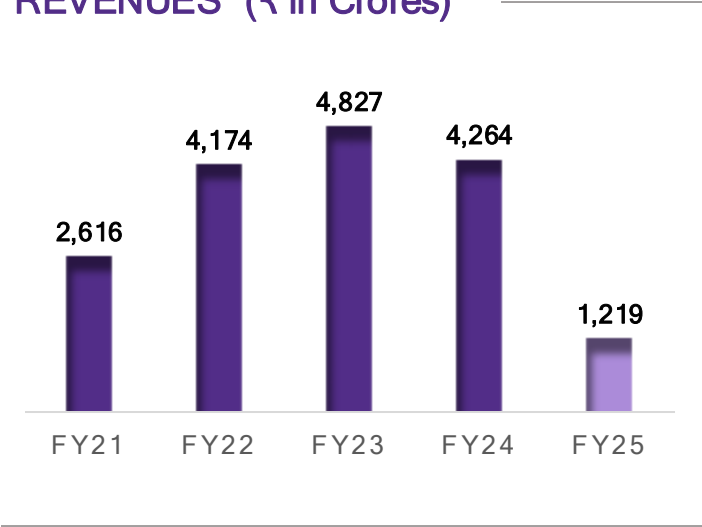


\* Cash equivalents & MF Balances - Rs. 1,430 Crs. Hence, Net Debt Outstanding - Rs. 3,575 Crs.

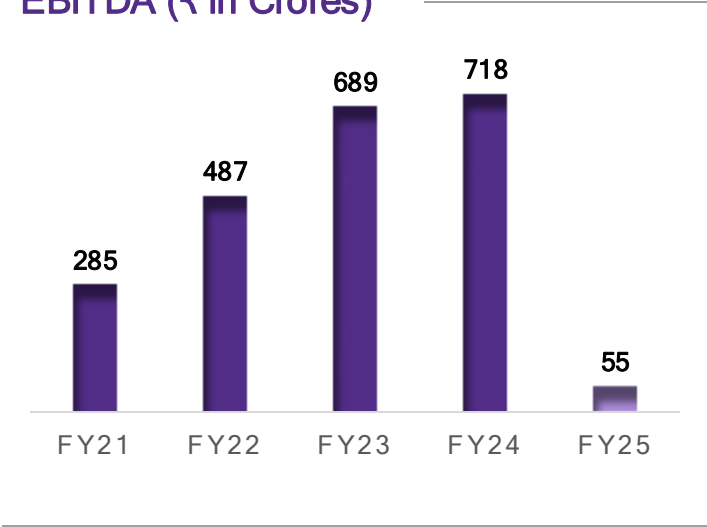
# FINANCIAL PERFORMANCE

For Continuing operations

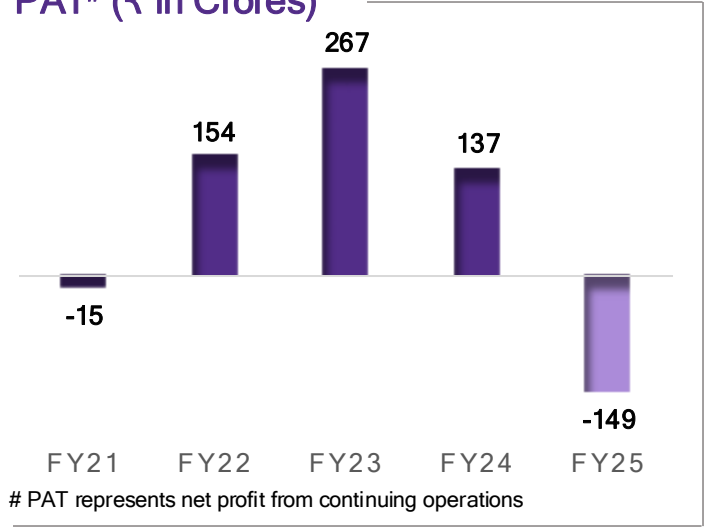
REVENUES\* (₹ in Crores)



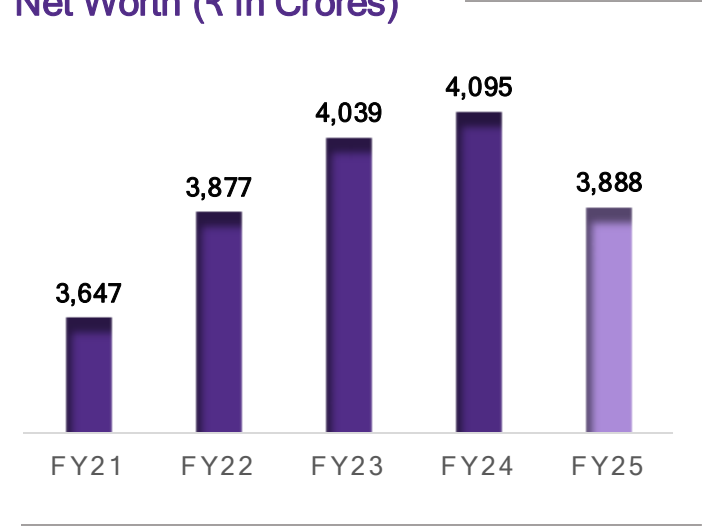
EBITDA (₹ in Crores)



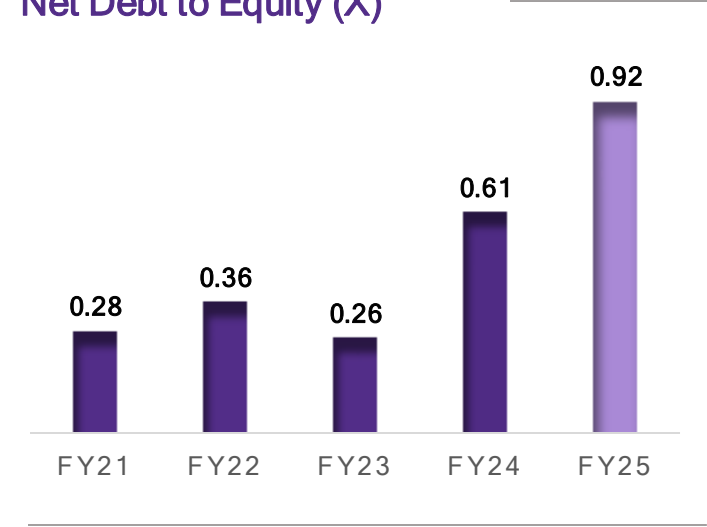
PAT# (₹ in Crores)



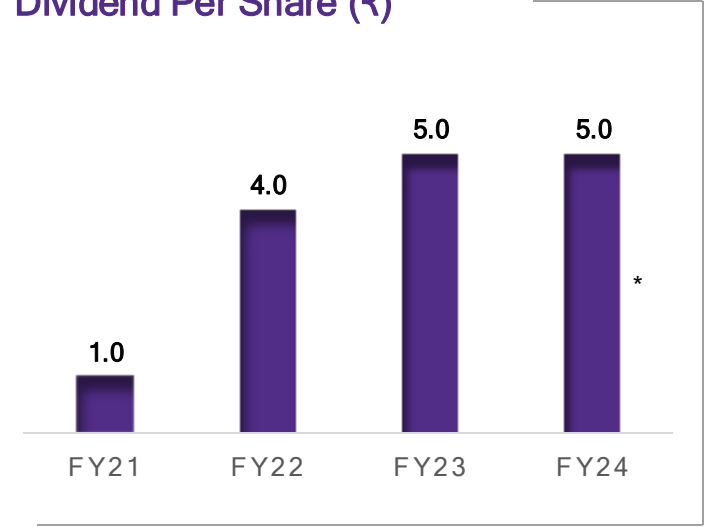
Net Worth (₹ in Crores)



Net Debt to Equity (X)



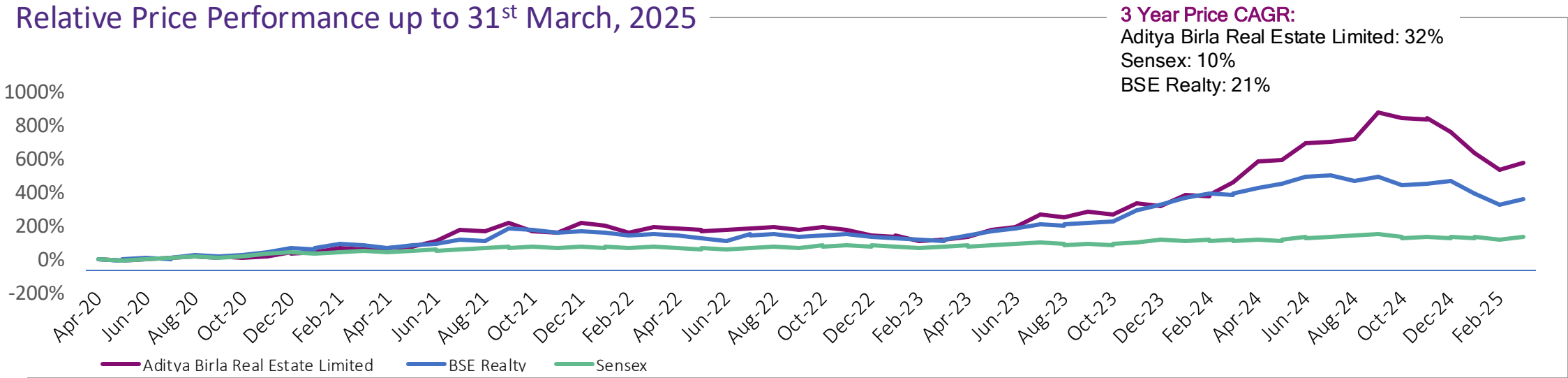
Dividend Per Share (₹)



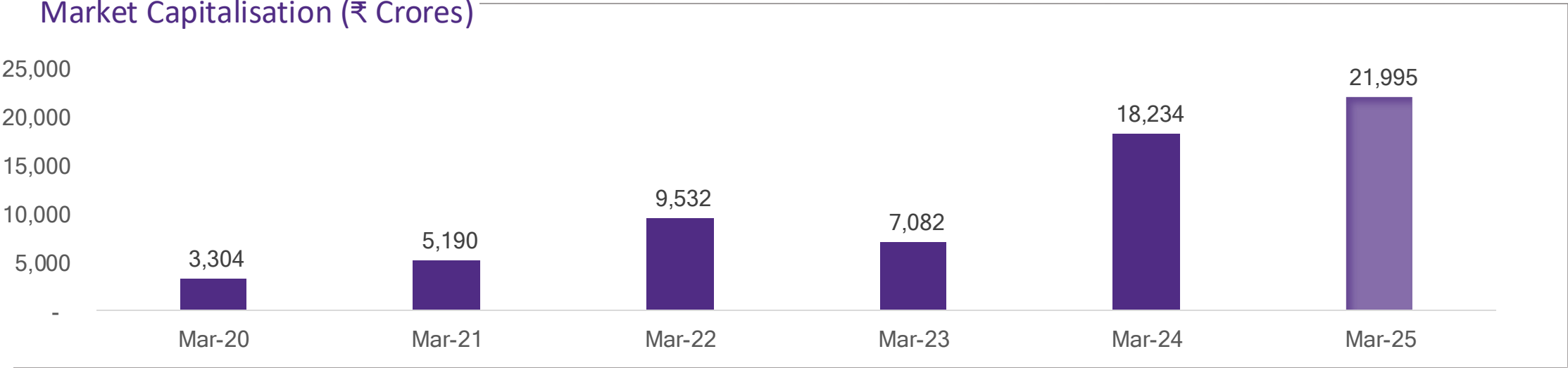
# CREATING SHAREHOLDER VALUE: A TRANSFORMATIVE JOURNEY



Relative Price Performance up to 31<sup>st</sup> March, 2025



Market Capitalisation (₹ Crores)



## Aditya Birla Real Estate Limited

*No representation or warranty, express or implied, is made as to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of the information or opinions contained in this presentation. Such information and opinions are in all events not current after the date of this presentation. Certain statements made in this presentation may not be based on historical information or facts and may be "forward looking statements" based on the currently held beliefs and assumptions of the management of Aditya Birla Real Estate Limited, which are expressed in good faith and in their opinion reasonable, including those relating to the Company's general business plans and strategy, its future financial condition and growth prospects and future developments in its industry and its competitive and regulatory environment.*

*Forward-looking statements involve known and unknown risks, uncertainties and other factors, which may cause the actual results, financial condition, performance or achievements of the Company or industry results to differ materially from the results, financial condition, performance or achievements expressed or implied by such forward-looking statements, including future changes or developments in the Company's business, its competitive environment and political, economic, legal and social conditions. Further, past performance is not necessarily indicative of future results. Given these risks, uncertainties and other factors, viewers of this presentation are cautioned not to place undue reliance on these forward-looking statements. The Company disclaims any obligation to update these forward-looking statements to reflect future events or developments.*

*This presentation is for general information purposes only, without regard to any specific objectives, financial situations or informational needs of any particular person. This presentation does not constitute an offer or invitation to purchase or subscribe for any securities in any jurisdiction, including the United States. No part of it should form the basis of or be relied upon in connection with any investment decision or any contract or commitment to purchase or subscribe for any securities. None of our securities may be offered or sold in the United States, without registration under the U.S. Securities Act of 1933, as amended, or pursuant to an exemption from registration there from.*

*This presentation is confidential and may not be copied or disseminated, in whole or in part, and in any manner.*

## Valorem Advisors Disclaimer:

*Valorem Advisors is an Independent Investor Relations Management Service company. This Presentation has been prepared by Valorem Advisors based on information and data which the Company considers reliable, but Valorem Advisors and the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, fairness and reasonableness of the contents of this Presentation. This Presentation may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded.*

*Valorem Advisors also hereby certifies that the directors or employees of Valorem Advisors do not own any stock in personal or company capacity of the Company under review.*

**For further details, please feel free to contact our Investor Relations Representatives:**



Mr. Anuj Sonpal  
Valorem Advisors  
Tel: +91-22-4903 9500  
Email: [century@valoremadvisors.com](mailto:century@valoremadvisors.com)

# THANK YOU



Bringing our century old legacy and expertise into all our businesses while focusing on sustainability, customer centricity, technology and innovation to be future ready