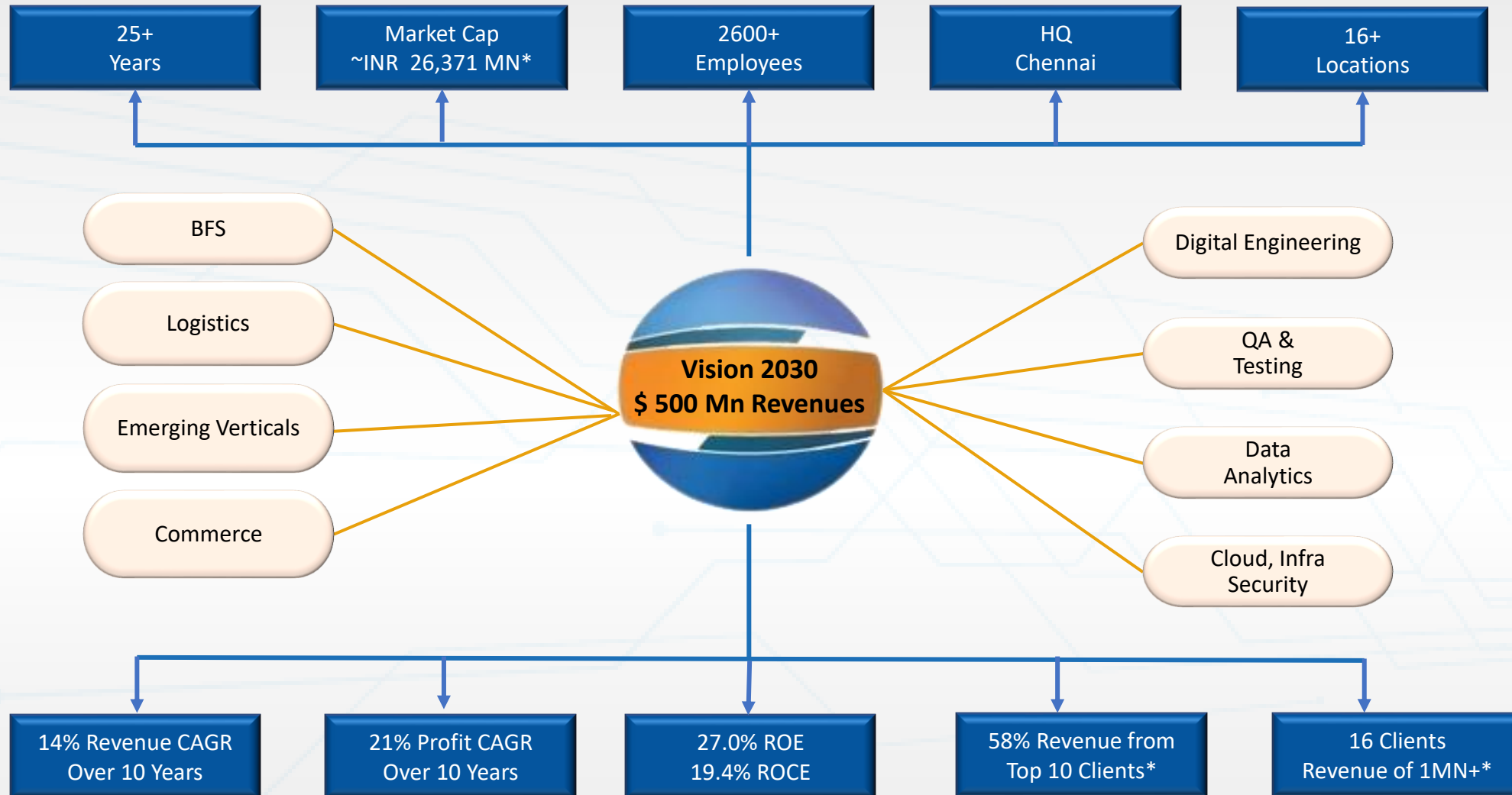




EARNINGS PRESENTATION

Q3/9M-FY26



Saksoft



BFS

31%



Emerging Verticals

47%



Logistics

14%



Commerce

8%

Our USP

- Understanding of our clients Domain
- Technology Services capability
- Specialists from Saksoft group companies
- Offshore Delivery Infrastructure
- Referenceable

How do we help

- Custom Developed Solutions
- Legacy Modernization
- Quality Assurance through Testing
- Data to Decisions through Data Analytics
- Cloud, Infrastructure & Cyber Security

Task Force: Experienced and dedicated management team with a diversified board.

Building talent: Due to overlapping time zones, businesses in Europe are using smaller nearshore teams to assist offshore operations. By developing talent resources locally, Saksoft was able to guarantee European clients that their time zones will be respected when receiving solutions.

Consistent focus on digitalisation-driven transformation along with Early entrant with a strong track record of successful digitalisation-driven projects and financial metrics are used to assess competence.

Customer-fit: Focus on clients with revenues ranging from USD 100 million to USD 3 billion- not too large to lose the customer perspective nor too little to be unable to spend appropriately.



Cross-selling and upselling by the company aided in its development as a full-service provider.

Domain-specific solutions: Companies are increasingly preferring to work with businesses that provide digital solutions tailored to their industries. Saksoft is a trustworthy digital partner because of its extensive expertise of the numerous industries it offers digital solutions for.

Verticals specialization: Concentration on a few verticals that are motivated by evolving lifestyle relevance and Comprehensive solutions expertise inside the vertical along with Verticals and competences interrelated.

The Company has lucrative **multiyear contracts** with well-known brands that guarantee revenue visibility.

Q3/9M-FY26 PERFORMANCE

Q3/9M-FY26 Financial and Operational Highlights

Q3-FY26 Consolidated Performance

INR 2,507.79 Mn
Operating Income

INR 453.79 Mn
Operating EBITDA

18.10%
Operating EBITDA
Margins

INR 290.24 Mn
Net Profit

11.57%
PAT Margins

INR 2.27/ Share
Basic EPS

9M-FY26 Consolidated Performance

INR 7,583.46 Mn
Operating Income

INR 1,418.27 Mn
Operating EBITDA

18.70%
Operating EBITDA
Margins

INR 973.39 Mn
Net Profit

12.84%
PAT Margins

INR 7.61/ Share
Basic EPS

Operational Highlights

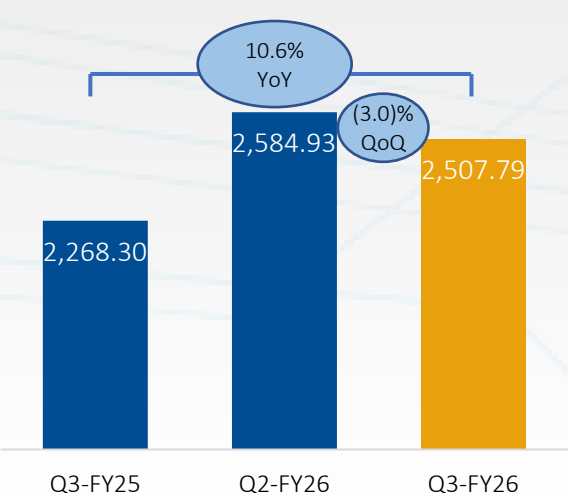
- **Logistics** – We have received a Multi-year digital transformation engagement from a Leading US Carrier for driving enterprise modernization, AI adoption, and cost optimization.
- **Commerce** – We have helped set up a Joint AI Innovation Lab for a Leading Technology Distributor operationalizing AI across sales, IT, and finance — creating a pipeline of scalable use cases from POC to production.
- **Emerging Vertical** – Developed a process transformation roadmap For a leading European telecom company to support an AI-enabled Unified Command Centre and improve the efficiency and reliability of long-term infrastructure operations.

Commenting on the performance, **Mr. Aditya Krishna, Chairman and Managing Director**, said:

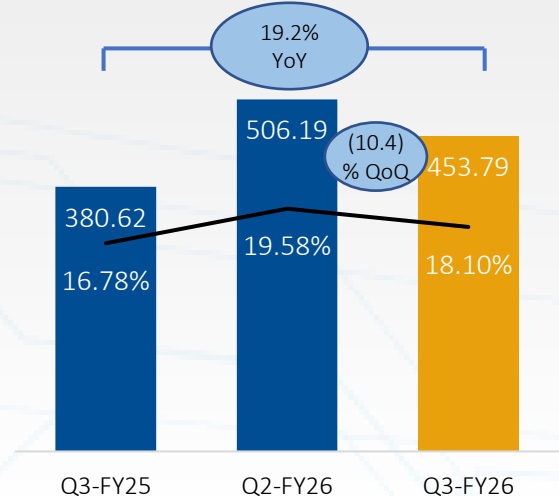
“Our year-to-date revenues are higher by 18% when compared to the same period last year. However, the current quarter has been disappointing with a 3% decline in revenues due to slowdown in spending from our top 2 customers. While we expect revenue momentum to pick up over the coming months, our investment in front-end sales teams and senior talent to transform our business towards an AI led Digital transformation provider continues as planned. We remain confident of steadily progressing towards our revenue goal of USD 500 million by 2030”

Quarterly Performance

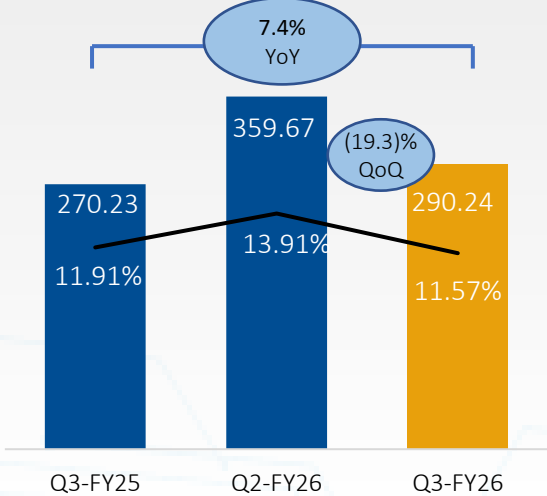
REVENUES (INR MN)



OPERATING EBITDA (INR MN)

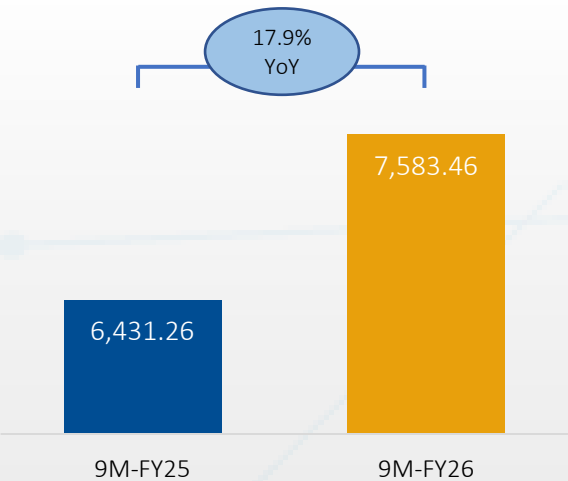


PAT (INR MN)

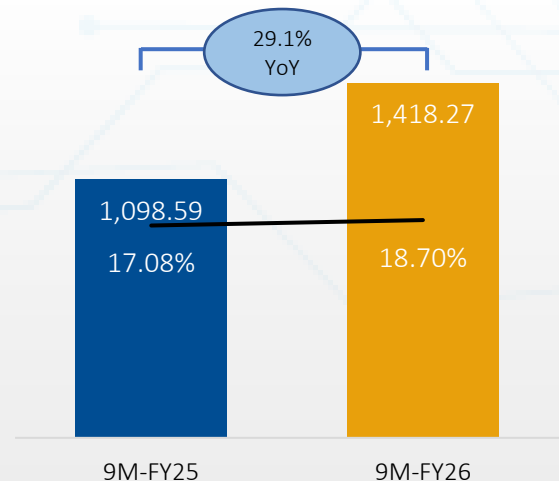


9 Month's Performance

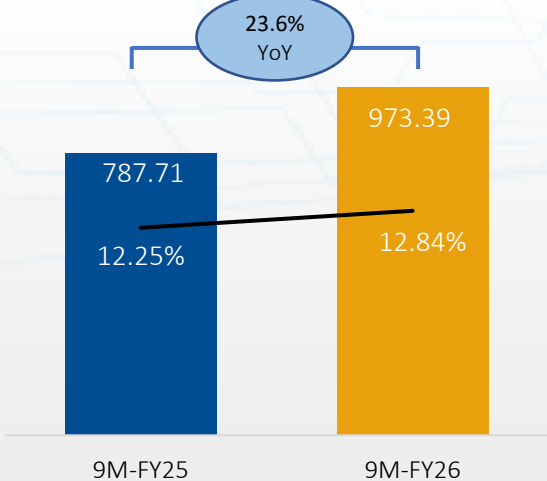
REVENUES (INR MN)



OPERATING EBITDA (INR MN)

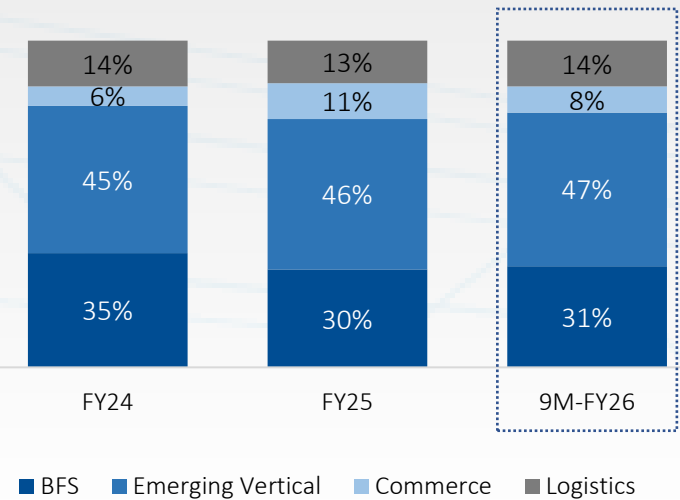


PAT (INR MN)

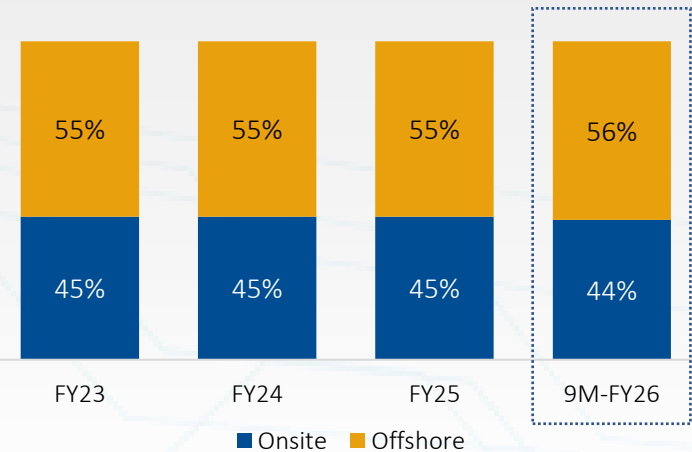


9M-FY26 Key Performance Metrics

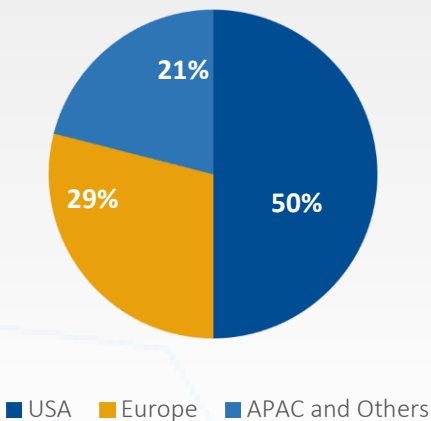
REVENUE BY VERTICALS



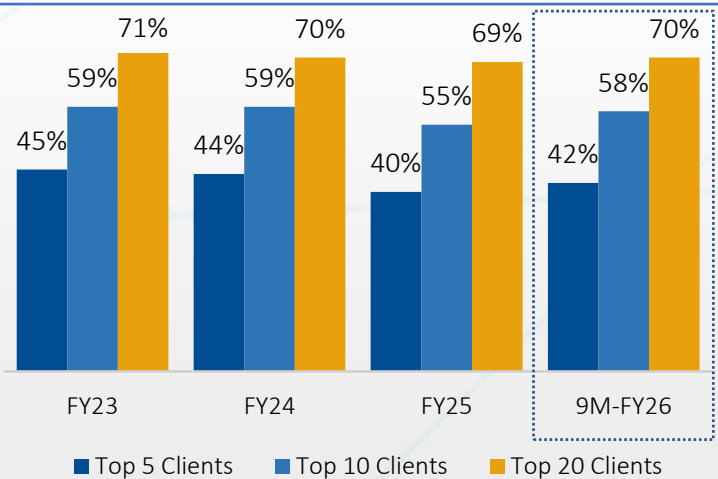
REVENUE MIX (%)



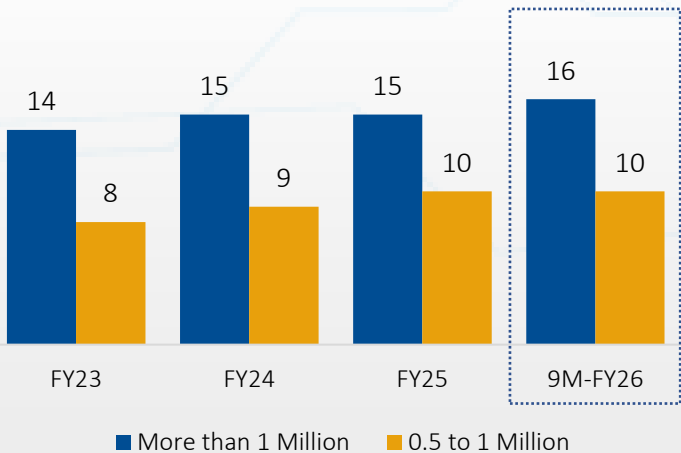
9M-FY26 REVENUE BY GEOGRAPHY (%)*



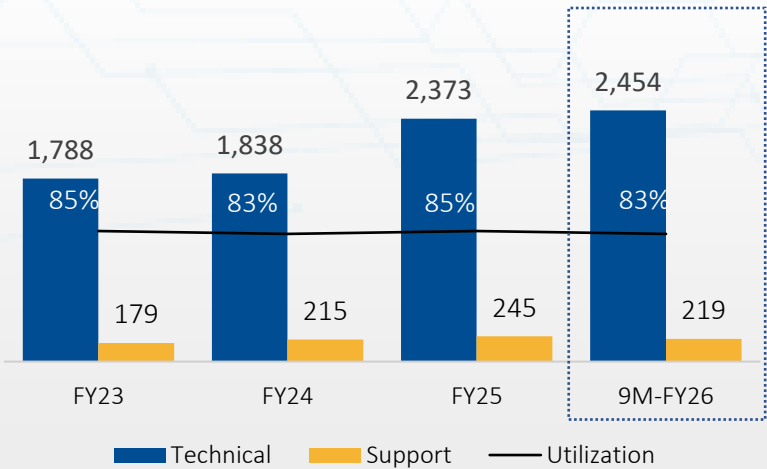
REVENUE BY MAJOR CLIENTS



NUMBER OF CLIENTS PER MILLION DOLLARS



EMPLOYEE BIFURCATION



* 9M-FY26 geographic revenue has been restructured according to customer's Global MSA location.

Quarterly Consolidated Financial Performance

INCOME STATEMENT (INR MN)	Q3-FY26	Q2-FY26	Q-o-Q	Q3-FY25	Y-o-Y
Operating Income	2,507.79	2,584.93	(3.0)%	2,268.30	10.6%
Expenses	2,054.00	2,078.74	(1.2)%	1,887.68	8.8%
Operating EBITDA	453.79	506.19	(10.4)%	380.62	19.2%
<i>Operating EBITDA Margins (%)</i>	<i>18.10%</i>	<i>19.58%</i>	<i>(148) Bps</i>	<i>16.78%</i>	<i>132 Bps</i>
Depreciation	33.82	32.87	2.9%	30.60	10.5%
Finance Cost	19.53	23.16	(15.7)%	25.82	(24.4)%
Other Income	28.40	62.63	(54.7)%	36.40	(22.0)%
PBT Before Exceptionla Items	428.84	512.79	(16.4)%	360.60	18.9%
Exceptional Items	48.65	-	NA	-	NA
PBT	380.19	512.79	(25.9)%	360.60	5.4%
Tax	89.95	153.12	(41.2)%	90.37	(0.5)%
Profit After Tax	290.24	359.67	(19.3)%	270.23	7.4%
<i>PAT Margins (%)</i>	<i>11.57%</i>	<i>13.91%</i>	<i>(234) Bps</i>	<i>11.91%</i>	<i>(34) Bps</i>
Other Comprehensive Income	65.40	35.07	86.5%	(68.88)	NA
Total Comprehensive Income	355.64	394.74	(9.9)%	201.35	76.6%
EPS Basic (INR)	2.27	2.80	(18.9)%	2.12	7.1%

YTD Consolidated Financial Performance

INCOME STATEMENT (INR MN)	9M-FY26	9M-FY25	Y-o-Y
Operating Income	7,583.46	6,431.26	17.9%
Expenses	6,165.19	5,332.67	15.6%
Operating EBITDA	1,418.27	1,098.59	29.1%
<i>Operating EBITDA Margins (%)</i>	<i>18.70%</i>	<i>17.08%</i>	<i>162 Bps</i>
Depreciation	99.90	92.16	8.4%
Finance Cost	70.45	60.24	16.9%
Other Income	124.06	103.04	20.4%
PBT Before Exceptional Items	1,371.98	1,049.23	30.8%
Exceptional Items	48.65	-	NA
PBT	1,323.33	1,049.23	26.1%
Tax	349.94	261.53	33.8%
Profit After Tax	973.39	787.71	23.6%
<i>PAT Margins (%)</i>	<i>12.84%</i>	<i>12.25%</i>	<i>59 Bps</i>
Other Comprehensive Income	243.25	48.25	NA
Total Comprehensive Income	1,216.64	835.96	45.5%
EPS Basic (INR)	7.61	6.20	22.7%

FINANCIAL OVERVIEW

Historical Consolidated Financial Performance

INCOME STATEMENT (INR MN)	FY23	FY24	FY25	9M-FY26
Operating Income	6,656	7,616	8,830	7,583
Expenses	5,574	6,249	7,368	6,165
Operating EBITDA	1,082	1,367	1,463	1,418
<i>Operating EBITDA Margins (%)</i>	<i>16.25%</i>	<i>17.95%</i>	<i>16.56%</i>	<i>18.70%</i>
Depreciation	100	119	126	100
Finance Cost	22	35	85	70
Other Income	94	69	168	124
PBT Before Exceptional Items	1,054	1,282	1,420	1,372
Exceptional Items	-	-	-	49
PBT	1,054	1,282	1,420	1,323
Tax	234	320	332	350
Profit After Tax	820	962	1,088	973
<i>PAT Margins (%)</i>	<i>12.32%</i>	<i>12.63%</i>	<i>12.32%</i>	<i>12.84%</i>
Other Comprehensive Income	85	80	106	243
Total Comprehensive Income	905	1,042	1,194	1,217
EPS Basic (INR)	8.18	9.59	8.21	7.61

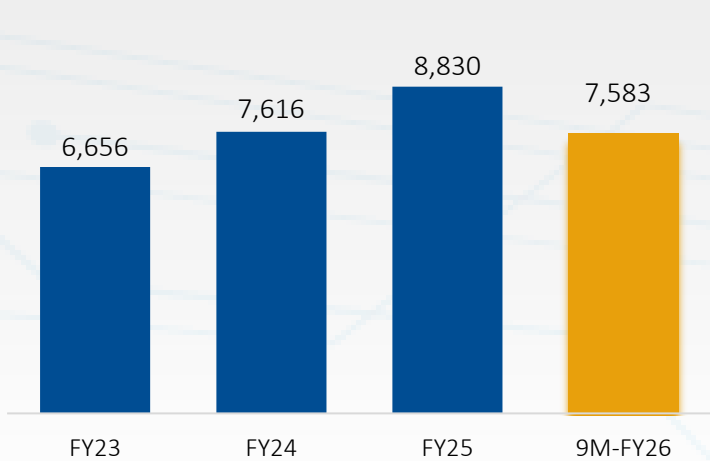
Historical Consolidated Balance Sheet

PARTICULARS (INR MN)	FY24	FY25	H1-FY26
EQUITIES & LIABILITIES			
Equity			
(A) Equity Share Capital	101	127	128
(B) Other Equity	4,953	6,064	6,899
Total Equity	5,054	6,191	7,027
Non-Current Liabilities			
(A) Financial Liabilities			
(i) Borrowings	73	326	227
(ii) Other Financial liabilities	302	396	-
(iii) Lease liabilities	124	126	90
(B) Provisions	151	210	246
(C) Other Non-Current Liabilities	-	-	-
Total Non – Current Liabilities	650	1,058	563
Current Liabilities			
(A) Financial Liabilities			
(i) Borrowings	11	217	99
(ii) Trade Payables	359	309	237
(iii) Lease Liabilities	56	85	98
(iv) Other Financial Liabilities	483	871	679
(B) Other Current Liabilities	1,157	1,068	1,090
(C) Provisions	94	129	183
Total Current Liabilities	2,160	2,679	2,386
GRAND TOTAL - EQUITIES & LIABILITES	7,864	9,928	9,976

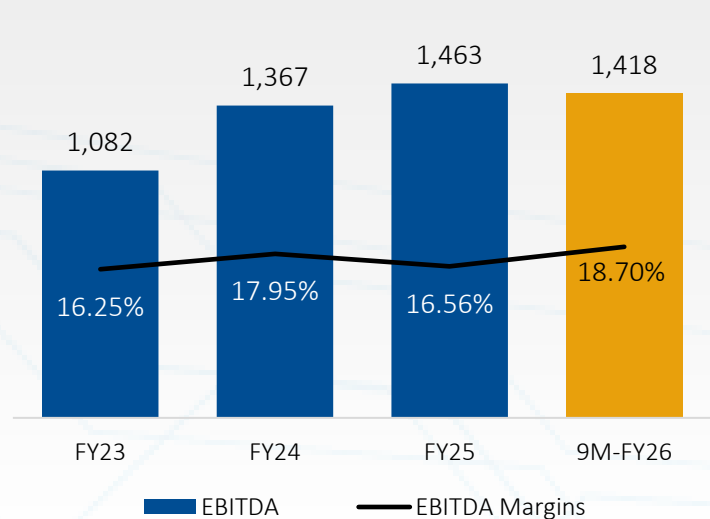
PARTICULARS (INR MN)	FY24	FY25	H1-FY26
ASSETS			
Non-Current Assets			
(A) Property, Plant and Equipment	146	137	133
(B) Right-of-Use Assets	149	176	148
(C) Goodwill on Consolidation	3,270	4,888	5,044
(D) Other Intangible Assets	4	3	-
(E) Financial Assets			
(i) Investments	-	-	-
(ii) Other Financial Assets	31	69	36
(F) Deferred Tax Assets (Net)	86	141	153
(G) Other Non - Current Assets	-	-	-
Total Non – Current Assets	3,686	5,414	5,514
Current Assets			
(A) Financial Assets			
(i) Short term Mutual Fund	145	-	-
(ii) Trade Receivables	1,620	1,940	1,969
(iii) Cash & Cash Equivalent	1,418	1,683	1,674
(iv) Bank balances other than above	507	290	140
(v) Loans	17	-	-
(vi) Other Financial Assets	178	253	381
(B) Current Tax Assets (Net)	40	53	22
(C) Other Current Assets	253	295	276
Total Current Assets	4,178	4,514	4,462
GRAND TOTAL – ASSETS	7,864	9,928	9,976

Consolidated Financial Performance

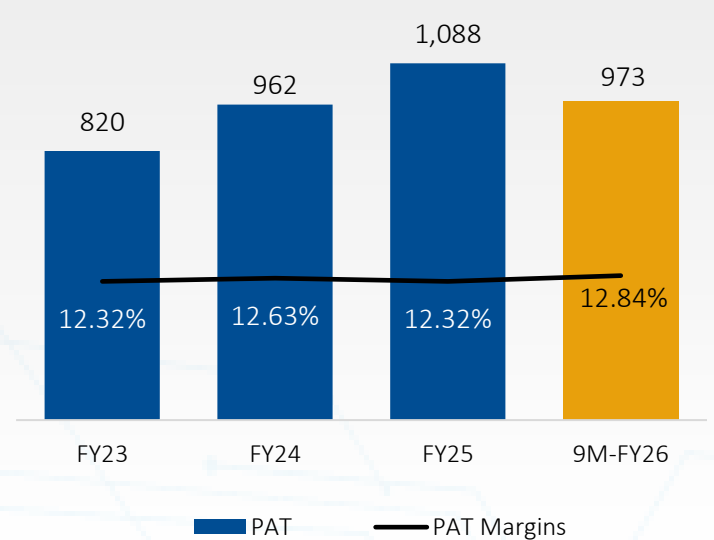
REVENUES (INR Mn)



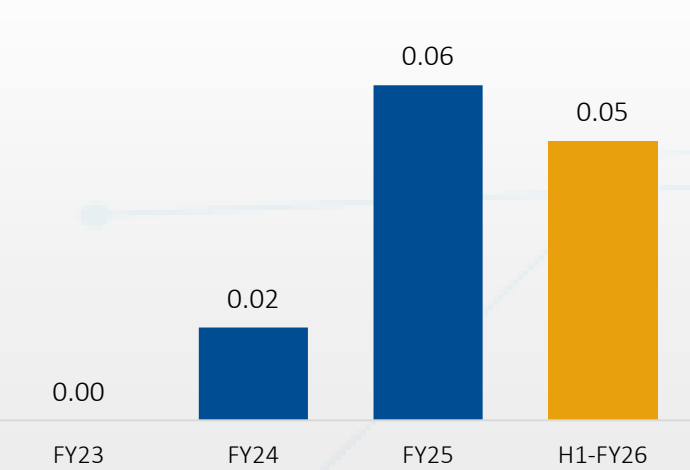
OPERATING EBITDA (INR Mn)



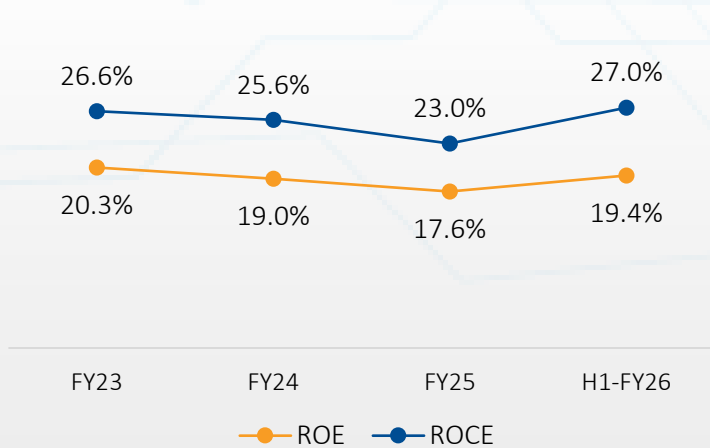
PAT (INR Mn)



DEBT/ EQUITY (x)

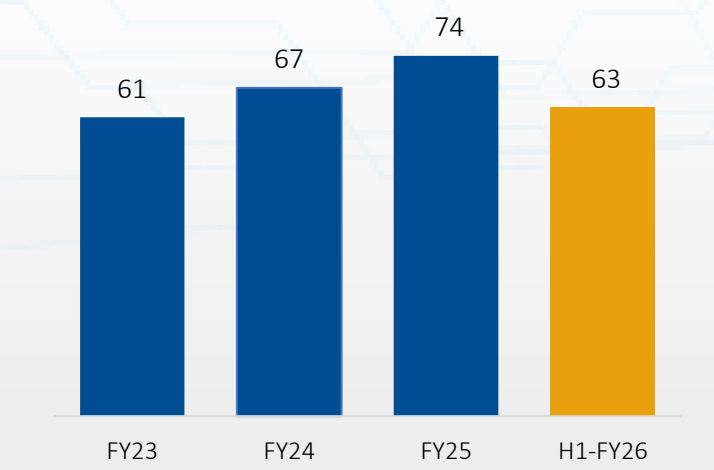


ROE (%) AND ROCE (%)

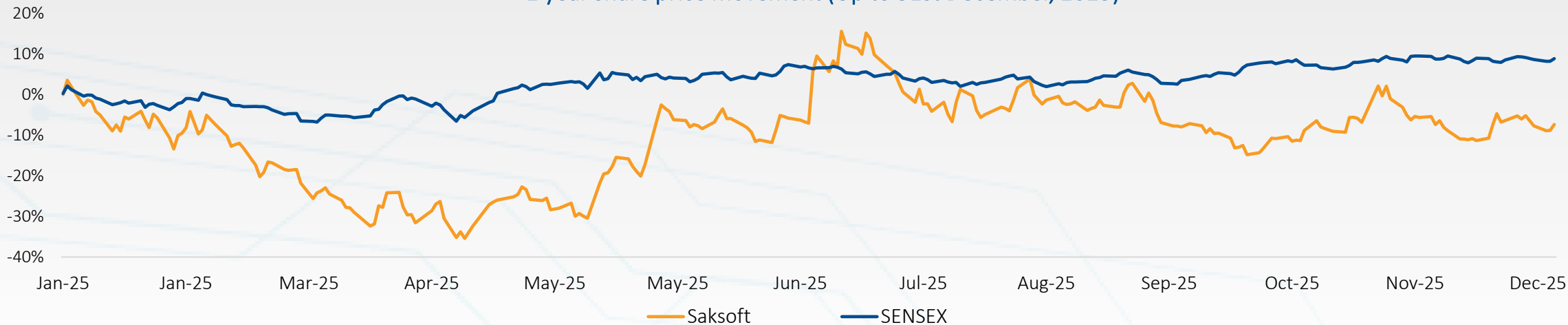


ROE = Net Profit/Net worth, ROCE = EBIT/Capital Employed

DSO DAYS



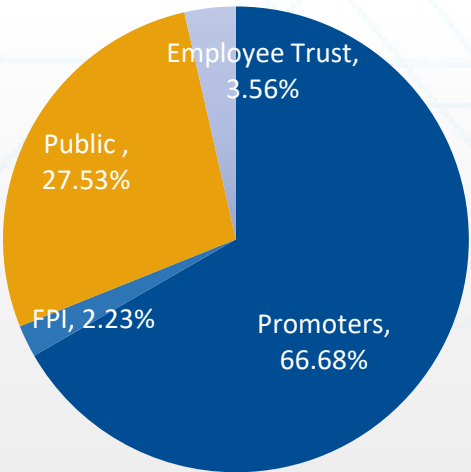
1 year share price movement (Up to 31st December, 2025)



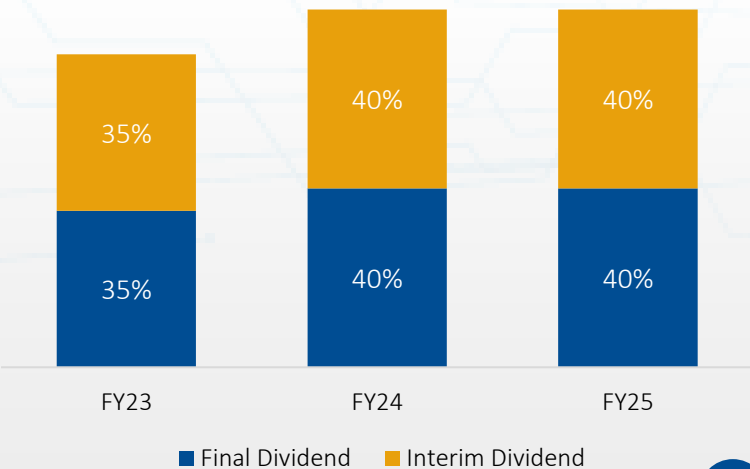
Price Data (as on 31st December, 2025)

Face value (INR)	1.00
Market Price (INR)	198.95
52 Week H/L (INR)	254.15/119.55
Market Cap (INR Mn)	26,371.07
Equity Shares Outstanding (Mn)	132.55
1 Year Avg. Trading Volume ('000)	474.08

Shareholding Pattern (As on 31st December, 2025)



Dividend as a % of Face Value



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THANK YOU